PAN-Tribal Global Equity Fund

# PRODUCT DISCLOSURE STATEMENT

**Investment Manager** 

PAN-Tribal Asset Management ABN 35 600 756 241 AFSL 462065 www.pantribal.com.au Responsible Entity

Equity Trustees Limited ABN 46 004 031 298 AFSL 240975 www.eqt.com.au/insto

APIR: ETL0419AU ARSN: 602 036 153

Issue date 25 February 2021

Unifying excellence in asset management



# PAN-TRIBAL GLOBAL EQUITY FUND

#### **Product Disclosure Statement**

APIR: ETL0419AU ARSN: 602 036 153.

Issue Date: 25 February 2021

### Responsible Entity

#### **Equity Trustees Limited**

ABN 46 004 031 298 AFSL 240975. GPO Box 2307, Melbourne, Victoria, 3001, AUSTRALIA. T: +61 3 8623 5000 www.eqt.com.au/insto

#### **Investment Manager**

#### PAN-Tribal Asset Management Pty Ltd

ACN 600 756 241 AFSL 462065. Level 3, 1 Collins Street, Melbourne, Victoria, 3000, AUSTRALIA. www.pantribal.com.au

#### **Sub-Investment Manager**

#### Davis Selected Advisers, L.P.

3rd Floor, 620 Fifth Avenue, Rockefeller Center, New York City, New York, 10020 USA.

#### Administrator

#### State Street Australia Limited

Unit Registry Level 14, 420 George Street, Sydney, New South Wales, 2000, AUSTRALIA. T: +612 9323 6000. F: +612 9323 6411

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#### **About this PDS**

This Product Disclosure Statement ("PDS") has been prepared and issued by Equity Trustees Limited ("Equity Trustees", "we" or "Responsible Entity") and is a summary of the significant information relating to an investment in the PAN-Tribal Global Equity Fund (the "Fund"). It contains a number of references to important information (including a glossary of terms) contained in the Fund's Reference Guide ("Reference Guide"), which forms part of this PDS. You should carefully read and consider both the information in this PDS, and the information in the Reference Guide, before making a decision about investing in the Fund.

The offer to which this PDS relates is only available to persons receiving this PDS (electronically or otherwise) in Australia.

This PDS does not constitute a direct or indirect offer of securities in the US or to any US Person as defined in Regulation S under the Securities Act of 1933 as amended ("US Securities Act"). The units in the Fund have not been, and will not be, registered under the US Securities Act and may not be offered or sold in the US to, or for, the account of any US Person (as defined) except in a transaction that is exempt from the registration requirements of the US Securities Act and applicable US state securities laws.

The information provided in this PDS is general information only and does not take account of your personal financial situation or needs. You should obtain financial and taxation advice tailored to your personal circumstances and consider whether investing in the Fund is appropriate for you in light of those circumstances.

#### The Reference Guide

Throughout the PDS, there are references to additional information contained in the Reference Guide. You can obtain a copy by visiting www.eqt.com.au/insto or calling Equity Trustees on +61 3 8623 5000.

The information contained in the Reference Guide may change between the day you receive this PDS and the day when you acquire the product. You must therefore ensure that you have read the Reference Guide current as at the date of your application.

#### **Updated** information

Information in this PDS is subject to change. We will notify you of any changes that may have a materially adverse impact on you or other significant events that affect the information contained in this PDS. Any updated information which is not materially adverse may be updated and obtained online at www.eqt.com.au/insto or by calling Equity Trustees on +61 3 8623 5000. A paper copy of the updated information will be provided free of charge on request.



# 1] ABOUT EQUITY TRUSTEES LIMITED

#### THE RESPONSIBLE ENTITY

#### **Equity Trustees Limited**

Equity Trustees Limited ABN 46 004 031 298, AFSL 240975 a subsidiary of EQT Holdings Limited ABN 22 607 797 615, a public company listed on the Australian Securities Exchange (ASX: EQT), is the Fund's responsible entity and issuer of this PDS. Established as a trustee and executorial service provider by a special Act of the Victorian Parliament in 1888, today Equity Trustees is a dynamic financial services institution which continues to grow the breadth and quality of products and services on offer.

Equity Trustees' responsibilities and obligations as the Fund's responsible entity are governed by the Fund's constitution ("Constitution"), the Corporations Act and general trust law. Equity Trustees has delegated the investment management functions to PAN-Tribal Asset Management Pty Ltd which may appoint a Sub-Investment Manager to make investment decisions in relation to the Fund. Equity Trustees has appointed a custodian to hold the assets of the Fund. The custodian has no supervisory role in relation to the operation of the Fund and is not responsible for protecting your interests.

#### THE INVESTMENT MANAGER

#### PAN-Tribal Asset Management Pty Ltd

The Investment Manager is PAN-Tribal Asset Management Pty Ltd ("PAN-Tribal"). The philosophy underpinning PAN-Tribal is to create wealth for investors by sourcing the best financial products from the best investment managers worldwide, and back this with first-rate service and support.

PAN-Tribal brings together high calibre investment managers that offer quality products, which stand out from those already available to Australian investors. A client-centric focus is at the heart of the business – this flows from PAN-Tribal through to the investment managers it partners with. As well as meeting stringent quality criteria, these investment managers must have values consistent with those embraced by PAN-Tribal.

PAN-Tribal is wholly owned by its founders and a small group of private investors—there is no institutional ownership in PAN-Tribal. As well as being a shareholder in the business, the founders are investors in PAN-Tribal's products; therefore clients can expect alignment between their objectives and PAN-Tribal's. This alignment of interests extends beyond PAN-Tribal to Davis, the underlying investment manager of the PAN-Tribal Global Equity Fund.

PAN-Tribal is focused on delivering consistently solid investment performance as it continually searches across asset classes and investment strategies to find unique products from the very best asset managers around the globe.

#### THE SUB-INVESTMENT MANAGER

#### Davis Selected Advisers, L.P.

Davis Selected Advisers L.P. ("Davis") is the Sub-Investment Manager of the Fund. As at 30 June 2020 Davis managed in excess of US\$21 billion on behalf of its clients. Davis recognises that its success is determined by its ability to build and preserve long term wealth. Founded in 1969, the firm is employee owned. This independence has allowed Davis to remain steadfastly dedicated to the same patient, long-term investment discipline over the past 51 years.

A strong alignment of interests between their investment managers and clients is a central tenet of Davis's philosophy. As at 30 June 2020, the Davis family and Foundation, Davis Advisors, and employees have more than US\$2 billion invested in similarly managed accounts and strategies. In addition, shares in select funds managed by Davis comprise a significant proportion of each investment manager's remuneration.

Davis is a research-driven organisation that focuses solely on investment strategies which they believe can add value for investors. All equity portfolios are managed according to the same investment philosophy of buying durable businesses at value prices and holding them for the long term.

The long-term, high conviction investment approach followed by Davis is applied across all portfolios they manage. With its long term perspective, Davis devotes significant time and resources upfront to rigorously study businesses – sometimes over the course of several years – until they build sufficient conviction to invest their clients' and their own capital.

# 2] HOW THE PAN-TRIBAL GLOBAL EQUITY FUND WORKS

The Fund is a registered managed investment scheme. The Fund is governed by the Constitution. The Fund comprises assets which are acquired in accordance with the Fund's investment strategy. Investors receive units in the Fund when they invest. In general, each unit represents an equal interest in the assets of the Fund subject to liabilities; however it does not give investors an interest in any particular asset of the Fund. All amounts are in Australian dollars.

#### Applying for units

You acquire units in the Fund by completing the application form ("Application Form") for this Fund and sending the Application Form together with the investment amount and supporting documents to State Street Australia Limited ("State Street"). The minimum initial investment amount for the Fund is \$25,000 (unless otherwise determined by the Responsible Entity).

The price at which units are acquired ("Application Price") is determined in accordance with the Constitution. The Application Price on a Business Day (as defined in the Reference Guide) is, in general terms, equal to the Net Asset Value ("NAV"), divided by the number of units on issue, taking into consideration any applicable Buy/Sell Spread.

The Application Price will vary as the market value of assets in the Fund rises or falls. No interest is earned on application monies. Indirect Investors should review their Investor Directed Portfolio Services ("IDPS") guide ("IDPS Guide") for information on how to invest with that service.

#### Making additional investments

You can make additional investments into the Fund at any time by sending your additional investment amount together with a completed Application Form to State Street. The minimum additional investment into the Fund is \$10,000 (unless otherwise determined by the Responsible Entity).

#### Distributions

The Fund usually distributes income annually at the end of June. Distributions are calculated on the last day of each distribution period end (30 June), and are normally paid to investors within 14 Business Days of the period end. Equity Trustees may amend the distribution frequency without notice.

An investor's share of any distributable income is calculated in accordance with the Constitution and is generally based on the number of units held by the investor at the end of the distribution period and the distributable income of the Fund. In some circumstances, where an investor makes a large withdrawal request (e.g. 5% or more of the units on issue at the start of the relevant distribution period), their withdrawal proceeds may be taken to include a component of distributable income. Investors can have their distribution payments reinvested or paid to a nominated bank account. Investors who do not indicate a preference will have their distribution payments automatically reinvested and issued additional units in the Fund. Indirect Investors should review their IDPS Guide for information on how and when they receive any income distribution.

#### Access to your money

Investors in the Fund can withdraw their investment by completing a written request to withdraw from the Fund and mailing it to:

State Street Australia Limited, Unit Registry Level 14, 420 George Street, Sydney, New South Wales, 2000. Or sending it by fax to +612 9323 6411

The minimum withdrawal amount is \$10,000, unless otherwise determined by the Responsible Entity. Once we receive and accept your withdrawal request, we may act on your instruction without further enquiry if the instruction bears your account number or investor details and your (apparent) signature(s), or your authorised signatory's (apparent) signature(s).

However, the Constitution allows Equity Trustees to make payment up to 21 days after acceptance of a withdrawal request. This period may be extended by a further 30 days if Equity Trustees considers that it is in the best interests of the Fund's investors to do so or a longer period if it is not possible for Equity Trustees to make the payment due to one or more circumstances outside its control.

The price at which units are withdrawn ("Withdrawal Price") is determined in



accordance with the Constitution. The Withdrawal Price on a Business Day is, in general terms, equal to the NAV, divided by the number of units on issue, taking into consideration any applicable Buy/Sell Spread. The Withdrawal Price will vary as the market value of assets in the Fund rises or falls.

Equity Trustees reserves the right to fully withdraw your investment if your investment balance in the Fund is below the minimum balance or will fall below the minimum balance as a result of accepting your withdrawal request. At the date of this PDS, the minimum balance is \$20,000. Equity Trustees is not obliged to accept a withdrawal request and may deny a withdrawal request where, for example, accepting the request would cause the Fund to cease to be liquid or where the Fund is not liquid (as defined in the Corporations Act). When the Fund is not liquid, an investor can only withdraw when Equity Trustees makes a withdrawal offer to investors in accordance with the Corporations Act. Equity Trustees is not obliged to make such an offer.

If you have invested indirectly in the Fund through an IDPS, you need to provide your withdrawal request directly to your IDPS Operator. The time to process a withdrawal request will depend on the particular IDPS Operator.

#### Unit pricing discretions policy

Equity Trustees has developed a formal written policy in relation to the guidelines and relevant factors taken into account when exercising any discretion in calculating unit prices (including determining the value of the assets and liabilities). A copy of the policy and, where applicable and to the extent required, any other relevant documents in relation to the policy will be made available to investors free of charge on request to Equity Trustees.

#### Additional information

If and when the Fund has 100 or more direct investors, it will be classified by the Corporations Act as a 'disclosing entity'. As a disclosing entity the Fund will be subject to regular reporting and disclosure obligations. Investors would then have a right to obtain a copy, free of charge, of any of the following documents:

- the most recent annual financial report lodged with ASIC ("Annual Report");
- any subsequent half yearly financial report lodged with ASIC after the lodgement of the Annual Report; and
- any continuous disclosure notices lodged with ASIC after the Annual Report but before the date of this PDS.

Equity Trustees will comply with any continuous disclosure obligation by lodging documents with ASIC as and when required.

Copies of these documents can also be obtained from ASIC's website.

#### Further reading...

You should read the important information about:

- How to invest;
- Cooling-off rights;
- Reports;
- Withdrawal cut-off times;
- Withdrawal terms; and
- Application cut-off times;
- Authorised signatories;
- Unit price and valuations;
- Payment of withdrawals;
- Withdrawal restrictions,

before making an investment decision. Go to "Investing in the PAN-Tribal Global Equity Fund", "Managing your investment" and "Withdrawing your investment" of the Reference Guide at www.eqt.com.au/insto for this information. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.

# 3] BENEFITS OF INVESTING IN THE PAN-TRIBAL GLOBAL EQUITY FUND

One of the key features is PAN-Tribal's appointment of Davis to manage the PAN-Tribal Global Equity Fund, which gives Australian investors access to the signature Davis Investment Discipline; a time-tested strategy focused on identifying attractive businesses with sustainable competitive advantage and experienced management, selling at a discount to their true value.

In addition to the benefit of the Davis Investment Discipline, other key benefits of investing in the PAN-Tribal Global Equity Fund include:

 Exposure to a portfolio of well researched, durable businesses from around the globe, offering attractive capital growth potential

- Flexible, opportunistic approach Davis believes a bottom up approach that does not mirror the benchmark index is the key to long-term outperformance
- Access to global investment opportunities that individual investors often cannot achieve
- Low average stock turnover makes the fund more tax effective than high turnover portfolios
- Strong focus on risk management at both the security and portfolio level
- Investing side-by-side employees of both Davis and PAN-Tribal invest in the Fund (or an equivalent fund managed to the same underlying global equity strategy). Portfolio managers are compensated with shares of the equivalent fund, based on long-term performance versus benchmark; they have a vested interest in the underlying strategy performing well.
- A robust governance and compliance structure with a trusted Responsible Entity and Custodian, and legal rights under the constitution of the Fund.

# 4] RISKS OF MANAGED INVESTMENT SCHEMES

All investments carry risks. Different investment strategies may carry different levels of risk, depending on the assets acquired under the strategy.

Assets with the highest long-term returns may also carry the highest level of short-term risk. The information below highlights the significant risks you should consider when deciding whether to invest in the Fund. You may want to consider these risks in light of your risk profile. Your risk profile will vary depending on a range of factors, including your age, the investment time frame (how long you wish to invest for), your other investments or assets and your risk tolerance.

We do not guarantee the liquidity of the Fund's investments, repayment of capital or any rate of return or the Fund's investment performance. The value of the Fund's investments will vary. Returns are not guaranteed and you may lose money by investing in the Fund. The level of returns will vary and future returns may differ from past returns. Laws affecting managed investment schemes may also change in the future.

In addition, we do not offer advice that takes into account your personal financial situation, including advice about whether the Fund is suitable for your circumstances. If you require personal financial or taxation advice, you should contact a licensed financial adviser and/or taxation adviser.

#### **Active management**

Typically, the Investment Manager or Sub-Investment Manager actively seeks attractive securities which meet its investment criteria to invest in, rather than investing in a predetermined basket of securities that reflects an index. Consequently, as the Fund does not fully replicate the securities by reference to which the benchmark index is calculated, the Fund may underperform relative to its stated benchmark.

#### Concentration risk

Concentration of investments in the Fund (between individual investments and types of investments) will reduce the potential benefit of diversification. The potential benefit of diversification is to reduce volatility of investments.

### **Currency risk**

The Fund may invest in securities denominated in currencies other than Australian dollars. If these currencies change in value relative to the Australian dollar, the value of the investment can change. The Investment Manager or Sub-Investment Manager will not typically hedge currency risk to Australian dollars.

#### **Emerging markets risk**

There is a risk associated with investing in securities issued by companies domiciled in countries with less developed political, economic and financial systems. Emerging markets are more likely to experience greater volatility than markets in developed countries. Securities traded in emerging markets also have more limited liquidity when compared to securities traded in developed countries. This means that those securities may fall more sharply and rapidly than securities traded in developed countries. Further risks include differences in auditing and financial accounting standards, less regulated markets, less developed corporate laws and political risk.



#### Fund risk

The Fund could terminate, the fees and expenses could change, the Investment Manager, Sub-Investment Manager or Responsible Entity could be replaced and the Investment Manager or Sub-Investment Manager's investment professionals could change. There is also a risk that investing in the Fund may give different results than investing directly in the underlying assets of the Fund themselves because of income or capital gains accrued in the Fund and the consequences of investment and withdrawal by other investors.

#### Individual investment risk

Individual investments of the Fund, for example, securities on a stock exchange, can and do fall in value for many reasons such as changes in a company's internal operations or management, or in its business environment. The Investment Manager or Sub-Investment Manager aims to reduce these risks with careful analysis of research from many sources and by talking to the management of relevant companies who are responsible for changes which may impact on the Fund's investments.

#### Liquidity risk

There may be times when securities may not be readily saleable (for example a securities exchange imposed limit on price fluctuations on a particular day in both falling and rising market conditions) and this may impact the investment and markets to which the Fund has exposure.

If there is an interruption to regular trading in a market generally, or for a particular investment to which the Fund has exposure, there may be delays in processing withdrawal requests. Neither the Responsible Entity, the Investment Manager nor the Sub-Investment Manager guarantees the liquidity of the Fund's investments or liquidity of investments in the Fund.

#### Market risk

The value of your investment and market price of securities owned by the Fund may be affected by changes in legal and economic policy, political events, technology failure, economic cycles, investor sentiment and social climate, which can all directly or indirectly create an environment that may influence (negatively or positively) the value of your investments in the Fund. Neither past nor current performance should be taken as an indication or guarantee of the Fund's future performance.

#### General risks

The market price of investments may go up or down, sometimes rapidly or unpredictably. Assets may decline in value due to factors affecting markets generally or particular industries represented in the markets. The value of an investment may decline due to general market conditions which are not specifically related to a particular company, such as real or perceived adverse economic conditions, supply and demand for particular securities or instruments, changes in the general outlook for corporate earnings, changes in interest or currency rates or adverse investor sentiment generally. They may also decline due to factors which affect a particular industry or industries, such as labour shortages or increased production costs and competitive conditions within an industry. During a general market downtum, multiple asset classes may decline in value simultaneously.

Further, changes in tax, legal and economic policy, political events and technology failure can all directly or indirectly create an environment that may influence the value of the investments of the Fund.

#### Legal and regulatory risk

Legal risk is the risk of losses to the Fund occurring as a result of legal issues, principally loss due to the non-enforcement of a contract. This non-enforcement may arise from insufficient documentation, insufficient capacity or authority of a counterparty, uncertainty in relation to the interpretation of the law or unenforceability in bankruptcy or insolvency.

There is also risk that laws, including taxation laws, might change, adversely affecting the ability of the Fund to achieve its objective and/or adversely affecting the Fund's performance.

#### Pandemic and other unforeseen event risk

Health crises, such as pandemic and epidemic diseases, as well as other catastrophes that interrupt the expected course of events, such as natural disasters, war or civil disturbance, acts of terrorism, power outages and other unforeseeable and external events, and the public response to or fear of such diseases or events, have and may in the future have an adverse effect on the economies and financial markets either in specific countries or worldwide and consequently on the value of the Fund's investments. Further, under such circumstances the operations, including functions such as trading and valuation, of the Investment Manager, Fund Manager and other service providers could be reduced, delayed, suspended or otherwise disrupted.

# 5) HOW WE INVEST YOUR MONEY

Warning: Before choosing to invest in the Fund you should consider the likely investment returns, the risks of investing and your investment time frame.

#### Investment objective

The Fund's investment objective is long-term growth of capital. The Fund seeks to outperform the MSCI ACWI (in AUD), over the medium to long-term, by investing in companies with attractive long-term growth potential in both developed and developing markets.

#### Benchmark

MSCI ACWI (All Country World Index) in AUD

#### Minimum suggested timeframe

The minimum suggested investment time frame for the Fund is 5 years.

#### Risk level

**High.** There is a risk investors may lose some or all of their initial investment. Higher risk investments tend to fluctuate in the short term but can produce higher returns than lower risk investments over the long term. This grading is not intended to be a guarantee of any actual level of risk or an indication of likely returns.

#### **Investor suitability**

The Fund may be suitable for investors seeking long term capital growth with an investment horizon of 5-7 years.

#### Investment style and approach

PAN-Tribal has appointed Davis to act as the underlying sub-investment manager of the Fund's portfolio. Davis is an active, benchmark agnostic manager. The PAN-Tribal Global Equity Fund will be managed using the 'Davis Investment Discipline'. The Davis Investment Discipline involves: (a) undertaking extensive research to identify businesses that possess characteristics that Davis believes foster the creation of long-term value. Such characteristics include proven management, a durable franchise and business model, sustainable competitive advantages, balance sheet strength and the diversity and sustainability of earnings power; (b) regular company visits are made to gain insights into the relative value of each business. Such research, however rigorous, involves predictions and forecasts that are inherently uncertain; (c) fundamental bottom-up stock selection as Davis believes that the ability to evaluate management is critical; and (d) after determining which companies they believe the Fund should own, determining the intrinsic value of those companies' equity securities. The intrinsic valuation of the company is based upon the fundamental analysis of cash flow, assets and liabilities, and other criteria that Davis deems to be material on a company by company basis.

The aim of the Davis Investment Discipline is to: (a) invest in such businesses when they are trading at a discount to their intrinsic worth; (b) invest in such companies for the long term (ideally five years or longer, although this goal may not be met); and (c) selling a company's equity securities if the securities' market price exceeds their estimates of intrinsic value, if the ratio of the risks and rewards of continuing to own the company's equity securities is no longer attractive, or to raise cash to purchase a more attractive investment opportunity, to satisfy net withdrawals, or other purposes. The Fund will not use derivatives (with the exception of currency forward contracts for trade settlement purposes only).

#### Asset allocation

The assets of the Fund will generally be invested in accordance with the following guidelines: The Fund will principally invest in common stocks (including indirect holdings of common stock through depositary receipts) issued by foreign companies (90-100% of the Fund), including countries with developed or emerging markets, and the remainder of the Fund in cash (0% -10% of the Fund). The Fund may invest in large, medium, or small companies without regard to market capitalisation. The Fund will invest significantly (at least 40% of total assets under normal market conditions and at least 30% of total assets if market conditions are not deemed favourable) in issuers: (i) organised or located outside of the U.S.; (ii) whose primary trading market is located outside the U.S.; or (iii) doing a substantial amount of business outside the U.S., which the Fund considers to be a company that derives at least 50% of its revenue from business outside the U.S. or has at least 50% of its assets outside the U.S. Under normal market conditions the Fund will invest in issuers representing at least three different countries.



#### Labour, environmental, social and ethical considerations

Labour standards, environmental, social and ethical considerations will only be taken into account to the extent that they are not anticipated to negatively impact investment returns. Neither Equity Trustees, the Investment Manager nor the Sub-Investment Manager have a formal policy for considering how these considerations impact an investment decision.

#### **Fund performance**

Up to date information on the performance of the Fund will be available by calling the Responsible Entity on +61 3 8623 5000. A free of charge paper copy of the information will also be available on request. Past performance is not necessarily a guide to future performance.

#### **Changing the Investment Strategy**

The investment strategy and asset allocation parameters may be changed from time to time. If a change is to be made, investors in the Fund will be notified in accordance with the Corporations Act.

# 6] FEES AND COSTS

#### DID YOU KNOW?

Small differences in both investment performance and fees and costs can have a substantial impact on your long term returns.

For example, total annual fees and costs of 2% of your investment balance rather than 1% could reduce your final return by up to 20% over a 30 year period (for example, reduce it from \$100 000 to \$80 000). You should consider whether features such as superior investment performance or the provision of better member services justify

You may be able to negotiate to pay lower fees. Ask the Fund or your financial adviser.

#### TO FIND OUT MORE

If you would like to find out more, or see the impact of the fees based on your own circumstances, the Australian Securities and Investments Commission (ASIC) Moneysmart website (www.moneysmart.gov.au) has a managed investment fee calculator to help you check out different fee options.

The information in the following Fees and Costs Summary can be used to compare costs between different simple managed investment schemes. Fees and costs may be paid directly from your investment or deducted from investment returns. For information on how managed investment schemes are taxed please see Section 7 of this PDS.

#### FEES AND COSTS SUMMARY

# **PAN-Tribal Global Equity Fund**

TYPE OF FEE OR COST AMOUNT		HOW AND WHEN PAID					
Ongoing annual fees and costs <sup>1</sup>							
Management fees and costs The fees and costs for managing your investment <sup>2</sup>	1.20% of the NAV of the Fund	The management fees component of management fees and costs are accrued daily and paid from the Fund monthly in arrears and reflected in the unit price. Otherwise, the fees and costs are variable and deducted and reflected in the unit price of the Fund as they are incurred.					

Performance fees Amounts deducted from your investment in relation to the performance of the product	Not applicable	Not applicable
Transaction costs The costs incurred by the scheme when buying or selling assets	0.04% of the NAV of the Fund	Transaction costs are variable and deducted from the Fund as they are incurred and reflected in the unit price. They are disclosed net of amounts recovered by the buy-sell spread.

#### Member activity related fees and costs

(fees for services or when your money moves in or out of the scheme)

*	,	
Establishment fee The fee to open your investment	Not applicable	Not applicable
Contribution fee The fee on each amount contributed to your investment	Not applicable	Not applicable
Buy/Sell Spread An amount deducted from your investment representing costs incurred in transactions by the scheme	0.15% upon entry and 0.15% upon exit	These costs are an additional cost to the investor but are incorporated into the unit price and arise when investing application monies and funding withdrawals from the Fund and are not separately charged to the investor. The Buy Spread is paid into the Fund as part of an application and the Sell Spread is left in the Fund as part of a redemption.
Withdrawal fee The fee on each amount you take out of your investment	Not applicable	Not applicable
Exit fee The fee to close your investment	Not applicable	Not applicable
Switching fee The fee for changing investment options	Not applicable	Not applicable

- All fees quoted above are inclusive of Goods and Services Tax (GST) and net of any Reduced Input Tax Credits (RITC). See below for more details as to how the relevant fees and costs are calculated.
- The management fee component of management fees and costs can be negotiated. See "Differential fees" in the "Additional Explanation of Fees and Costs" below.

# ADDITIONAL EXPLANATION OF FEES AND COSTS

# Management fees and costs

The management fees and costs include amounts payable for administering and operating the Fund, investing the assets of the Fund, expenses and reimbursements in relation to the Fund and indirect costs if applicable.

Management fees and costs do not include performance fees or transaction costs, which are disclosed separately.

The management fees component of management fees and costs of 1.20% p.a. of the NAV of the Fund is payable to the Responsible Entity of the Fund for managing the assets and overseeing the operations of the Fund. The management fees



component is accrued daily and paid from the Fund monthly in arrears and reflected in the unit price. As at the date of this PDS, the management fees component covers certain ordinary expenses such as Responsible Entity fees, investment management fees, custodian fees, and administration and audit fees.

The indirect costs and other expenses component of 0% p.a. of the NAV of the Fund may include other ordinary expenses of operating the Fund, as well as management fees and costs (if any) arising from interposed vehicles in or through which the Fund invests and the costs of investing in over-the-counter derivatives to gain investment exposure to assets or implement the Fund's investment strategy (if any). The indirect costs and other expenses component is variable and reflected in the unit price of the Fund as the relevant fees and costs are incurred. They are bome by investors, but they are not paid to the Responsible Entity or Investment Manager.

Actual indirect costs for the current and future years may differ. If in future there is an increase to indirect costs disclosed in this PDS, updates will be provided on Equity Trustees' website at www.eqt.com.au/insto where they are not otherwise required to be disclosed to investors under law.

#### **Transaction costs**

In managing the assets of the Fund, the Fund may incur transaction costs such as brokerage, buy-sell spreads in respect of the underlying investments of the Fund, settlement costs, clearing costs and applicable stamp duty when assets are bought and sold. Transaction costs also include costs incurred by interposed vehicles in which the Fund invests (if any), that would have been transaction costs if they had been incurred by the Fund itself. Transaction costs are an additional cost to the investor where they are not recovered by the Buy/Sell Spread, and are generally incurred when the assets of the Fund are changed in connection with day-to-day trading or when there are applications or withdrawals which cause net cash flows into or out of the Fund.

The Buy/Sell Spread that is disclosed in the Fees and Costs Summary is a reasonable estimate of transaction costs that the Fund will incur when buying or selling assets of the Fund. These costs are an additional cost to the investor but are incorporated into the unit price and arise when investing application monies and funding withdrawals from the Fund and are not separately charged to the investor. The Buy Spread is paid into the Fund as part of an application and the Sell Spread is left in the Fund as part of a redemption and not paid to Equity Trustees or the Investment Manager. The estimated Buy/Sell Spread is 0.15% upon entry and 0.15% upon exit. The dollar value of these costs based on an application or a withdrawal of \$25,000 is \$37.50 for each individual transaction. The Buy/Sell Spread can be altered by the Responsible Entity at any time and www.eqt.com.au/insto will be updated as soon as practicable to reflect any change. The Responsible Entity may also waive the Buy/Sell Spread in part or in full at its discretion. The transaction costs figure in the Fees and Costs Summary is shown net of any amount recovered by the Buy/Sell Spread charged by the Responsible Entity.

Transaction costs generally arise through the day-to-day trading of the Fund's assets and are reflected in the Fund's unit price as an additional cost to the investor, as and when they are incurred.

The gross transaction costs for the Fund are 0.10% p.a. of the NAV of the Fund, which is based on the relevant costs incurred during the financial year ended 30 June 2020. However, actual transaction costs for future years may differ.

# Can the fees change?

Yes, all fees can change without investor consent, subject to the maximum fee amounts specified in the Constitution. The current maximum management fee to which Equity Trustees is entitled is 2% of the Gross Asset Value ("GAV") of the Fund. However, Equity Trustees does not intend to charge that amount and will generally provide investors with at least 30 days' notice of any proposed increase to the management fees component of management fees and costs. In most circumstances, the Constitution defines the maximum level that can be charged for fees described in this PDS. Equity Trustees also has the right to recover all reasonable expenses incurred in relation to the proper performance of its duties in managing the Fund and as such these expenses may increase or decrease accordingly, without notice.

### Payments to IDPS Operators

Subject to the law, annual payments may be made to some IDPS Operators because they offer the Fund on their investment menus. Product access is paid by the Investment Manager out of its investment management fee and is not an additional cost to the investor.

#### Differential fees

The Investment Manager may from time to time negotiate a different fee arrangement (by way of a rebate or waiver of fees) with certain investors who are Australian Wholesale Clients. Please contact the Responsible Entity on +61 3 8623 5000 or your financial adviser for further information.

#### Example of annual fees and costs for an investment option

This table gives an example of how the ongoing annual fees and costs in the investment option for this product can affect your investment over a 1-year period. You should use this table to compare this product with other products offered by managed investment schemes.

#### **EXAMPLE - PAN-Tribal Global Equity Fund**

Balance of \$50,000 with a contribution of \$5,000 during the year							
Contribution Fees	Nil	For every additional \$5,000 you put in, you will be charged \$0					
Plus 1.20% p.a. Management fees and costs		And, for every \$50,000 you have in the PAN-Tribal Global Equity Fund you will be charged or have deducted from your investment \$600 each year					
Plus Performance fees Not applicable		And, you will be charged or have deducted from your investment \$0 in performance fees each year					
Plus Transaction costs	0.04% p.a.	And, you will be charged or have deducted from your investment \$20 in transaction costs					
<b>Equals</b> Cost of PAN-Tribal Global Equity Fund		If you had an investment of \$50,000 at the beginning of the year and you put in an additional \$5,000 during that year, you would be charged fees and costs of: \$620*  What it costs you will depend on the investment option you choose and the fees you negotiate.					

<sup>\*</sup> Additional fees may apply. Please note that this example does not capture all the fees and costs that may apply to you such as the Buy/Sell Spread.

This example assumes the \$5,000 contribution occurs at the end of the first year, therefore the fees and costs are calculated using the \$50,000 balance only.

Warning: If you have consulted a financial adviser, you may pay additional fees. You should refer to the Statement of Advice or Financial Services Guide provided by your financial adviser in which details of the fees are set out.

ASIC provides a fee calculator on www.moneysmart.gov.au, which you may use to calculate the effects of fees and costs on account balances.

The indirect costs and other expenses component of management fees and costs and transaction costs may also be based on estimates. As a result, the total fees and costs that you are charged may differ from the figures shown in the table.

#### **Further reading**

You should read the important information in the Reference Guide about fees and costs under the "Additional Information on Fees and Costs" section before making a decision. Go to the Reference Guide which is available at www.eqt.com.au/insto. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.



# 7] HOW MANAGED INVESTMENT SCHEMES ARE TAXED

Warning: Investing in a registered managed investment scheme (such as the Fund) is likely to have tax consequences. You are strongly advised to seek your own professional tax advice about the applicable Australian tax (including income tax, GST and duty) consequences and, if appropriate, foreign tax consequences which may apply to you based on your particular circumstances before investing in the Fund.

The Fund is an Australian resident for tax purposes and does not generally pay tax on behalf of its investors. Australian resident investors are assessed for tax on any income and capital gains generated by the Fund to which they become presently entitled or, where the Fund has made a choice to

be an Attribution Managed Investment Trust ("AMIT") and the choice is effective for the income year, are attributed to them.

# 8] HOW TO APPLY

To invest please complete the Application Form accompanying this PDS and either:

 attach your cheque payable to 'STATE STREET AUSTRALIA LTD ACF EQUITY TRUSTEES LTD ARF PAN-T',

01

 direct credit funds by electronic transfer, details are in the Application Form, and send your Application Form and accompanying documentation or cheque to:

State Street Australia Ltd Unit Registry Level 14, 420 George St Sydney, New South Wales, 2000

Additional applications may be faxed to +612 9323 6411.

Please note that cash cannot be accepted.

## Who can invest?

Eligible persons (as detailed in the 'About this PDS' section) can invest, however individual investors must be 18 years of age or over. Investors investing through an IDPS should use the application form provided by their IDPS Operator.

#### Cooling-off period

If you are a Retail Client who has invested directly in the Fund, you may have a right to a 'cooling off' period in relation to your investment in the Fund for 14 days from the earlier of

- confirmation of the investment being received; and
- the end of the fifth business day after the units are issued.

A Retail Client may exercise this right by notifying Equity Trustees in writing. A Retail Client is entitled to a refund of their investment adjusted for any increase or decrease in the relevant Application Price between the time we process your application and the time we receive the notification from you, as well as any other tax and other reasonable administrative expenses and transaction costs associated with the acquisition and termination of the investment.

The right of a Retail Client to cool off does not apply in certain limited situations, such as if the issue is made under a distribution reinvestment plan, switching facility or represents additional contributions required under an existing agreement. Also, the right to cool off does not apply to you if you choose to exercise your rights or powers as a unit holder in the Fund during the 14 day period. This could include selling part of your investment or switching it to another product. Indirect Investors should seek advice from their IDPS Operator as to whether cooling off rights apply to an investment in the Fund by the IDPS. The right to cool off in relation to the Fund is not directly available to an Indirect Investor. This is because an Indirect Investor does not acquire the rights of a unit holder in a fund. Rather, an Indirect Investor directs the IDPS Operator to arrange for their monies to be invested in the Fund on their behalf. The terms and conditions of the IDPS Guide or similar type document will govern an Indirect Investor's investment in relation to the Fund and any rights an Indirect Investor may have in this regard.

#### Complaints resolution

Equity Trustees has an established complaints handling process and is committed to properly considering and resolving all complaints. If you have a complaint about your investment, please contact us on:

Phone: 1300 133 472 Post: Equity Trustees Limited GPO Box 2307, Melbourne VIC 3001 Email: compliance@eqt.com.au

We will acknowledge receipt of the complaint within 1 Business Day or as soon as possible after receiving the complaint. We will seek to resolve your complaint as soon as practicable but not more than 30 calendar days after receiving the complaint.

If you are not satisfied with our response to your complaint, you may be able to lodge a complaint with the Australian Financial Complaints Authority ("AFCA")

Contact details are: Online: www.afca.org.au Phone: 1800 931 678 Email: info@afca.org.au

Post: GPO Box 3, Melbourne VIC 3001.

The external dispute resolution body is established to assist you in resolving your complaint where you have been unable to do so with us. However, it's important that you contact us first.

## 9) OTHER INFORMATION

#### Further reading...

You should read the important information in the Reference Guide "Other important information" section about:

- Your privacy;
- The Constitution;
- Taxation;
- Anti-Money Laundering and Counter-Terrorism Financing ("AML/CTF");
- Indirect Investors;
- Information on underlying investments;
- Foreign Account Tax Compliance Act ("FATCA");
- Common Reporting Standard ("CRS"); and
- Consent,

before making a decision. Go to the Reference Guide which is available at www.eqt.com.au/insto. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.



# PAN-TRIBAL GLOBAL EQUITY FUND

# APPLICATION FORM

- If completing by hand, use a black or blue pen and print within the boxes in BLOCK LETTERS
- Use ticks in boxes where applicable
- The applicant must complete, print and sign this form
- Keep a photocopy of your completed Application Form for your records
- Please ensure all relevant sections are complete before submitting this form

This application form is part of the Product Disclosure Statement ('PDS') relating to units in the PAN-Tribal Global Equity Fund issued by Equity Trustees Limited (ABN 46 004 031 298, AFSL 240975).

- The PDS contains information about investing in the Fund.
   You should read the PDS before applying for units in the Fund.
- A person who gives another person access to the Application Form must at the same time and by the same means give the other person access to the PDS.
- Equity Trustees will provide you with a copy of the PDS and the Application Form; on request without charge (If you make an error while completing your application form, do not use correction fluid. Cross out your mistakes and initial your changes).

#### **US Persons**

This offer is not open to any US Person. Please refer to the Product Disclosure Statement and the accompanying Reference Guide for further information.

Issue Date: 25 February 2021

# SECTION 1] - INTRODUCTION

<b>YES</b> – my details are			
Fund Name			
Account Number			
Account Name			
Contact Telephone (Including Country			
Please note there wi copies of certain ide	- · · · · ·	olication Form.	or 7, 8, 9, 10 you and may ask you to provide certified
			Identification Requiremen
Select One	Account Type	Sections to Complete	Groups to Complete
Select One	Account Type  Individual(s)	Sections to Complete  Sections 1,2,7,8,9,10	
Select One			Groups to Complete
Select One	Individual(s)	Sections 1,2,7,8,9,10	Groups to Complete  Group A
Select One	Individual(s) Partnership Trust/Superannuation fund with	Sections 1,2,7,8,9,10 Sections 1,3,7,8,9,10	Group A Group A & B
Select One	Individual(s)  Partnership  Trust/Superannuation fund with individual trustee(s)  Trust/Superannuation fund with	Sections 1,2,7,8,9,10 Sections 1,3,7,8,9,10 Sections 1,2,4,7,8,9,10	Groups to Complete  Group A  Group A & B  Group C or D, & E
Additionally plea	Individual(s)  Partnership  Trust/Superannuation fund with individual trustee(s)  Trust/Superannuation fund with corporate trustee	Sections 1,2,7,8,9,10  Sections 1,3,7,8,9,10  Sections 1,2,4,7,8,9,10  Sections 1,4,5,7,8,9,10  Sections 1,5,7,8,9,10	Group A Group A & B Group C or D, & E Group C or D, & E
Additionally plea	Individual(s)  Partnership  Trust/Superannuation fund with individual trustee(s)  Trust/Superannuation fund with corporate trustee  Company  se complete the relevant sections be	Sections 1,2,7,8,9,10  Sections 1,3,7,8,9,10  Sections 1,2,4,7,8,9,10  Sections 1,4,5,7,8,9,10  Sections 1,5,7,8,9,10	Group A Group A & B Group C or D, & E Group C or D, & E

# **Contacting the Fund**

# Responsible Entity:

Equity Trustees Limited +61 3 8623 5000 www.eqt.com.au/insto

### Fund Manager:

PAN-Tribal Asset Management Pty Ltd www.pantribal.com.au

# Post your completed application to:

State Street Australia Limited Attention: Unit Registry Team

Level 14, 420 George Street Sydney NSW 2001



### **AML Identity Verification Requirements**

The AML/CTF Act requires the Responsible Entity to adopt and maintain an anti-money laundering and counter-terrorism financing ('AML/CTF') program. The AML/CTF program includes ongoing customer due diligence, which may require the Responsible Entity to collect further information.

- Identification documentation provided must be in the name of the Applicant.
- Non-English language documents must be translated by an accredited translator.
- Applications made without providing this information cannot be processed until all the necessary information has been provided.
- If you are unable to provide the identification documents described please call PAN-Tribal.

These documents should be provided as an original or a CERTIFIED COPY of the original.

GROUP A Individuals	Each individual investor, individual trustee, partner, beneficial owner, individual agent or authorised representative must provide one of the following:  A current Australian driver's licence (or foreign equivalent) that includes a photograph and signature  An Australian passport (not expired more than 2 years previously)  A current passport (or similar) issued by a foreign government or the United Nations (UN) (or an agency of the UN) that includes your photograph and signature  An identity card issued by a State or Territory Government that includes your photograph and signature  If you do NOT own one of the above ID documents, please contact PAN-Tribal on +61 3 9654 3015.
GROUP B Partnerships	Provide Group A verification documents for at least one partner and each beneficial owner of the Partnership <b>and</b> one of the following:  A certified copy or certified extract of the partnership agreement  A notice issued by the Australian Taxation Office ("ATO") within the last 12 months  An original or certified copy of a certificate of registration of business name issued by a government agency in Australia  A certified copy or certified extract of minutes of a partnership meeting  All of the above must show the full name of the partnership.
GROUP C Registered Managed Investment Scheme, Regulated Superannuation Fund (including a self-managed super fund), Government Superannuation Fund or a trust registered with the Australian Charities and Not-for-profit Commission (ACNC)	Provide one of the following:  A copy of a company search from the relevant regulator's website e.g. APRA, ASIC or the ATO, issued in the previous 3 months  A copy or relevant extract of the legislation establishing the government superannuation fund sourced from a government website  A copy from the ACNC of information registered about the trust as a charity  All of the above must show the Trust's full name and type (i.e. registered managed investment scheme, regulated superannuation fund (including a self-managed super fund) or government superannuation fund).
GROUP D Other Trusts (unregulated)	Provide Group A verification documents for each beneficial owner of the trust who is directly or indirectly entitled to benefit from a 25% or greater interest in the trust, <b>and</b> in relation to the Trust, one of the following:  A certified copy or certified extract of the Trust Deed  Annual report or audited financial statements  A certified copy of a notice issued by the ATO within the previous 12 months  Signed meeting minutes  All of the above must show the full name of the Trust, its trustees, the appointer (the person authorised to appoint or remove trustees) and the settlor of the Trust (if any).
GROUP E Trustees	If you are an <b>Individual Trustee</b> – please provide the identification documents listed under Group A  If you are a <b>Corporate Trustee</b> – please provide the identification documents listed under Group F, G or H  If you are a <b>combination</b> of both – please provide the identification documents for each investor type listed under Group A and F, G or H



GROUP F Regulated Australian Companies	Provide one of the following:  A copy of information regarding the company's licence or other information held by the relevant Commonwealth, State or Territory regulatory body e.g. AFSL, RSL, ACL etc.  If the company is listed on an Australian securities exchange, provide details of the exchange and the ticker (issuer) code  If the company is a majority owned subsidiary of a company listed on an Australian securities exchange, provide details of the exchange and the ticker (issuer) code for the holding company  An Annual Statement from ASIC issued in the previous 12 months  A copy of a company search from the ASIC website issued in the previous 3 months  A certificate of Company Registration  All of the above must clearly show the company's full name, its type (i.e. public or proprietary) and ACN.
GROUP G Other Australian Companies (unregulated)	Provide Group A verification documents for each beneficial owner (including any shareholder who directly or indirectly owns or controls 25% or more of the issued capital), and such documents about the senior managing official(s) who exerts control over the company, and in relation to the unregulated company, one of the following:  An Annual Statement from ASIC issued in the previous 12 months  A copy of a company search from the ASIC website issued in the previous 3 months  A certificate of Company Registration  All of the above must clearly show the company's full name, its type (i.e. public or private) and ACN issued to the company.
GROUP H Non-Australian Companies	Provide Group A verification requirements for each beneficial owner (including any shareholder who directly or indirectly owns or controls 25% or more of the issued capital) and information about the senior managing official(s) who exerts control over the company, and in relation to the foreign company, one of the following:  A certified copy of the company's Certificate of Registration or incorporation issued by ASIC or the equivalent issued by the foreign jurisdiction in which the company was incorporated, established or formed  A certified copy of the company's articles of association or constitution  A copy of a company search from the ASIC website database or relevant foreign registration body.  The company search from a foreign regulator must include the name of the regulator, the name of the company and the foreign registration number  All of the above must clearly show the company's full name, its type (i.e. public or private) and the ARBN issued by ASIC, or the identification number issued to the company by the foreign regulator.
GROUP I Agents and Authorised Representatives	<ul> <li>If you are an Individual Agent or Representative – please provide the identification documents listed under Group A.</li> <li>If you are a Corporate Agent or Representative – please provide the identification documents listed under Group F, G or H.</li> <li>All Agents and Authorised Representatives must also provide a certified copy of their authority to act for the investor e.g. the POA, guardianship order, Executor or Administrator of a deceased estate, authority granted to a bankruptcy trustee, authority granted to the State or Public Trustee etc.</li> </ul>



#### **Additional Information**

In most cases the information that you provide in this form will satisfy the AML/CTF Act, the US Foreign Account Tax Compliance Act ('FATCA') and the Common Reporting Standards ('CRS'). However, in some instances the Responsible Entity may contact you to request further information. It may also be necessary for the Responsible Entity to collect information (including sensitive information) about you from third parties in order to meet its obligations under the AML/CTF Act, FATCA and CRS.

#### **Declarations**

When you complete this Application Form you make the following declarations:

- I/We have received the PDS and made this application in Australia.
- I/We have read the PDS to which this Application Form applies and agree to be bound by the terms and conditions of the PDS and the Constitution of the Fund in which I/we have chosen to invest.
- I/We have considered our personal circumstances and, where appropriate, obtained investment and / or taxation advice.
- I/We hereby declare that I/we are not a US Person as defined in the PDS.
- I/We acknowledge that (if a natural person) I am/we are 18 years of age or over and I am/we are eligible to hold units in the Fund in which I/we have chosen to invest.
- I/We acknowledge and agree that Equity Trustees have outlined in the PDS provided to me/us how and where I/we can obtain a copy of the Equity Trustees Group Privacy Statement.
- I/We consent to the transfer of any of my/our personal information to external third parties including but not limited to fund administrators, fund investment manager(s) and related bodies corporate who are located outside Australia for the purpose of administering the products and services for which I/we have engaged the services of Equity Trustees or its related bodies corporate and to foreign government agencies for reporting purposes (if necessary).
- I/we hereby confirm that the personal information that I/we have provided
  to Equity Trustees is correct and current in every detail, and should these
  details change, I/we shall promptly advise Equity Trustees in writing of
  the change(s).
- I/We agree to provide further information or personal details to the Responsible Entity if required to meet its obligations under anti-money laundering and counter-terrorism legislation, US tax legislation or reporting legislation and acknowledge that processing of my/our application may be delayed and will be processed at the unit price applicable for the Business Day as at which all required information has been received and verified.
- If I/we have provided an email address, I/we consent to receive ongoing investor information including PDS information, confirmations of transactions and additional information as applicable via email.
- I/We acknowledge that Equity Trustees does not guarantee the repayment of capital or the performance of the Fund or any particular rate of return from the Fund.
- I/We acknowledge that an investment in the Fund is not a deposit with or liability of Equity Trustees and is subject to investment risk including possible delays in repayment and loss of income or capital invested.
- I/We acknowledge that Equity Trustees is not responsible for the delays in receipt of monies caused by the postal service or the applicant's bank.

- If I/we lodge a fax application request, I/we acknowledge and agree to release, discharge and agree to indemnify Equity Trustees from and against any and all losses, liabilities, actions, proceedings, account claims and demands arising from any fax application.
- If I/we have completed and lodged the relevant sections on authorised representatives/agents on the Application Form then I/we agree to release, discharge and indemnify Equity Trustees from and against any and all losses, liabilities, actions, proceedings, account claims and demands arising from Equity Trustees acting on the instructions of my/our authorised representatives, agents and/or nominees.
- If this is a joint application each of us agrees that our investment is held as joint tenants.
- I/We acknowledge and agree that where the Responsible Entity, in its sole discretion, determines that:
  - I/we are ineligible to hold units in a Fund or have provided misleading information in my/our Application Form; or
  - I/we owe any amounts to Equity Trustees, then I/we appoint the Responsible Entity as my/our agent to submit a withdrawal request on my/our behalf in respect of all or part of my/our units, as the case requires. in the Fund.

## Terms and conditions for collection of Tax File Numbers (TFN) and Australian Business Numbers (ABN)

Collection of TFN and ABN information is authorised and its use and disclosure strictly regulated by tax laws and the Privacy Act. Investors must only provide an ABN instead of a TFN when the investment is made in the course of their enterprise. You are not obliged to provide either your TFN or ABN, but if you do not provide either or claim an exemption, we are required to deduct tax from your distribution at the highest marginal tax rate plus Medicare levy to meet Australian taxation law requirements.

For more information about the use of TFNs for investments, contact the enquiries section of your local branch of the ATO. Once provided, your TFN will be applied automatically to any future investments in the Fund where formal application procedures are not required (e.g. distribution reinvestments), unless you indicate, at any time, that you do not wish to quote a TFN for a particular investment. Exempt investors should attach a copy of the certificate of exemption. For super funds or trusts list only the applicable ABN or TFN for the super fund or trust.

When you sign this Application Form you declare that you have read and agree to the declarations above.

# Section 2] — INDIVIDUAL(S) OR INDIVIDUAL TRUSTEE(S)

Complete this section if you are investing in your own name or as an individual trustee.								
For AML documentary requirements please refer to pages 3 – 4.								
<ul> <li>2.1] Type of investor  Tick one box only and complete the specified parts of this section.</li> <li>Individual – complete 2.2</li> <li>Sole Trader – complete 2.2 and 2.4</li> <li>Jointly with another individual(s) – complete 2.2, 2.3 and 2.5</li> <li>Individual trustee for an individual – complete 2.2, 2.3 and 2.5 (if there is more than one individual trustee)</li> <li>Individual trustee for a trust – complete 2.2, 2.3 and 2.5 (if there is more than one individual trustee). Also complete section 4.</li> </ul>								
2.2] Investor 1								
Title:	Given Name(s):		Surname:					
Telephone Number: (Including Country Code)			Email:					
Date of Birth  (DDMMYY):  Tax File Number (TFN)*  or exemption code:								
Reason for TFN Exer	nption:							
Residential Address (r	not a PO Box)							
Unit Number:	Street Number:	Street Name:						
Suburb:			State:		Post Code:			
Country of Birth:								
What is your occupa	tion?:							
	ent public position or function ate family member or a busin		ocal, state, territory, national or f rson?	oreign) or in an interna	tional organisation			
□ NO	YES, please giv	re details:						
Are you a foreign resid	dent for tax purposes?							
□ NO	YES, please ad	vise country of residence:						
Do you hold dual citiz	enship?							
□ NO	YES, please ad	vise which countries:						



<sup>\*</sup>See page 5 of the Application Form for terms and conditions relating to the collection of TFNs and ABNs.

# 2.3] Investor 2

Title:	Given Name(s):		Surnar	ne:					
Telephone Number: (Including Country Code)			Email:						
Date of Birth (DDMMYY):			Tax File Nu – or exemp	umber (TFN)* tion code:					
Reason for TFN Exem	ption:								
Residential Address (no									
Unit Number:	Street Number:	Street Name:							
Suburb:				State:	Post Code:				
Country of Birth:									
What is your occupati	ion?:								
	nt public position or function the family member or a busing YES, please giv	ess associate of such a per		rritory, national or foreign) or in an interna	ational organisation				
Are you a foreign residence	ent for tax purposes?								
□ NO		vise country of residence:							
Do you hold dual citize									
NO	YES, please adv	rise which countries:							
2.4] Sole Trade	r Details								
Business Name: (if applicable, in full)									
Australian Business N (ABN) (if obtained)*	Jumber:								
Street Address:									
Suburb:				State:	Post Code:				
Country:									
2.5] Signing Au	ıthority								
	signing requirements for fut	ure instructions (e.g. withd	rawals, cha	nge of account details, etc.)					
Only one investor All investors mu	or required to sign est sign								

 ${\it *See page 5 of the Application Form for terms and conditions relating to the collection of TFNs and ABNs.}\\$ 

# SECTION 3] — PARTNERSHIPS

Complete this section if you are investing for a partnership or as a partner.								
For AML documentary	or AML documentary requirements please refer to pages 3 – 4.							
3.1] General In	1] General Information							
Full Name of Partners	'ull Name of Partnership:							
Registered Business 1	egistered Business Names of Partnership (if any):							
Country where Partne	Country where Partnership is established:							
Tax File Number (TFI – or exemption code:	Cax File Number (TFN)* - or exemption code:  Reason for TFN Exemption:							
Is the partnership regu	<ul> <li>7.2] Type of Partnership</li> <li>8 the partnership regulated by a professional association?</li> <li>YES, please provide details (need only give information below for partners with a 25% or greater interest or, if there are no such partners, for just one partner):</li> </ul>							
Name of Professional	l Association:		Membership Details:					
□ NO	Provide number of partners:							
Partner 1								
Title:	Given Name(s):		Surname:					
Telephone Number: (Including Country Code) (day	ytime)		Date of Birth (DDMMYY):					
Residential address:								
Unit Number:	Street Number:	Street Name:						
Suburb:			State:	Post Code:				
Country:		(	Country of Birth:					
		n in a government body (local, ess associate of such a person?		or in an international organisation				
□ NO	YES, please giv	e details:						
Partner 2								
Title:	Given Name(s):		Surname:					

 $<sup>^\</sup>star See$  page 5 of the Application Form for terms and conditions relating to the collection of TFNs and ABNs.



Reside	ential address:													
Unit I	Number:	Street Number:	Street Name:											
Subu	rb:				ŗ	State:				F	Post Co	ode:		
Coun	try:				Country o	f Birth:								
		nt public position or function te family member or a busin				tory, nation	al or fore	eign) or	in an in	ternatio	onal or	ganisa	ition	
	NO	YES, please giv	re details:											
SEC'	TION 4] —	TRUST / SU	JPERAI	NNU	ATIO:	N FU	ND							
Comp	olete this sec	tion if you are investir	g for a trust o	or superar	nuation f	und.								
For AN	/IL documentary	requirements please refer t	o pages 3-4.											
4.1]	General In	formation												
Full N	Jame of Trust or	Superannuation Fund:												
Full N	Jame of Business	s (if any):												
	try where established:				Tax File N	umber (TF)	N)*							
4.2]	Trustee De	tails												
How	many trustees a	re there?												
	Individual	- trustee(s) must complet	e Section 2 of this	s form										
	Company Combination	<ul><li>trustee(s) must complet</li><li>trustee(s) from each inv</li></ul>			e relevant se	ction of this	s form							
4.3]	Type of Tr	ust												
	Registered Ma	naged Investment Sche	me											
	Australian Regis	stered Scheme Number (AR	SN):											
	Regulated Tru	st (including self manaç	jed superannu	ation fund:	s and regis	tered cha	rities th	at are	trusts)					
	Name of Regul (e.g. ASIC, APRA, AT													
	Registration/Li Details:	cence		Australian Number (A										
	Other Trust (U	'nregulated) (also comple	e section 4.4)											
	Please describe													

 $<sup>{\</sup>it *See page 5 of the Application Form for terms and conditions relating to the collection of TFNs and ABNs.}\\$ 



# Complete Sections 4.4 and 4.5 only if you ticked 'Other Trust' in 4.3 Does the Trust Deed name beneficiaries? **YES**, how many? Provide the full name of each beneficiary who directly or indirectly is entitled to an interest of 25% or more in the trust: 1 3 NO, describe the class of beneficiary: (e.g. the name of the family group, class of unit holders, the charitable purpose or charity name) 4.5] Beneficial Owners and other persons of interest in an Unregulated Trust Please provide the **full name** of any beneficial owner of the trust. A beneficial owner is any individual who directly or indirectly has a 25% or greater interest in the trust or a person who exerts control over the trust. This includes the appointer of the trust (who holds the power to appoint or remove the trustees of the trust). All beneficial owner(s) who meet the above definition will need to provide information and AML verification documents set out in Group A, F, G or H. Please provide beneficial owners as an attachment if there is insufficient space below: 2 1 3 4 Does any beneficial owner hold a prominent public position or function in a government body (local, state, territory, national or foreign) or in an international organisation or is the beneficial owner an immediate family member or a business associate of such a person? NO YES, please give details: Please provide the full name of the settlor of the trust where the initial asset contribution to the trust was greater than \$10,000 and the settlor is not deceased: SECTION 5] - COMPANY / CORPORATE TRUSTEE Complete this section if you are investing for a company or where a company is acting as a trustee. For AML documentary requirements please refer to pages 3-4. 5.1] Company Type Australian Public Company - complete 5.2 Australian Proprietary Company - complete 5.2 and 5.4 Foreign Public Company - complete 5.2 and 5.3



Foreign Private Company

4.4] Beneficiaries of an Unregulated Trust

- complete all sections

5.21	Company	Details
------	---------	---------

Company Name:	ACN/ABN <sup>2</sup> (if registered in									
Tax File Number (TFN)* – or exemption code:										
Reason for TFN Exemption:										
Given Name(s) of Contact Person:										
Telephone Number: (Including Country Code)		Email:								
Registered Office Street Address: (Not PO Box)				Suburb:						
State:	Post Code:			Country:						
Principal place of business in Australia  Note for non-Australian companies register place of business in Australia.  Tick if the same as above, otherwise provides the same as above, otherwise provides the same as above.		provide a local a	agent nan	ne and addre	ess if you	do not ha	ave a pr	incipai	I	
Registered Street Address: (Not PO Box)				Suburb:						
State:	Post Code:			Country:						
5.3] Additional Details for non-Au  Tick if the company is registered with ASI										
Australian Registered Body Number (ARBN)										
Tick if the company is registered with a for	reign regulatory body									
Name of Foreign Regulatory Body:	Company Ider Number Issue									
Country of formation, incorporation or registration:				Company T						
Registered Company Address: (Not PO Box)				Suburb:						
State:	Post Code:			Country:						
5.4] Beneficial owners										
a. Senior Managing Official and controlling must provide the full name of each senior manage who exerts control over the company i.e. authoris	ng official and controlling	person of the co	mpany (sı	uch as the m	anaging (	director o	or a seni			
1		2								
3		4								

If there are more than 4 senior managing officials/controlling persons please provide as an attachment.

 $<sup>{\</sup>it *See page 5 of the Application Form for terms and conditions relating to the collection of TFNs and ABNs.}\\$ 



b. Snareholders and other benencial owners: All proprietary or nor provide the full name of each shareholder and those who own directly, indirectly, i	
1	2
3	4
Does any beneficial owner hold a prominent public position or function in a or in an international organisation or is the beneficial owner an immediate fa	
NO YES, please give details:	
SECTION 6] — AUTHORISED REPRE	SENTATIVE OR AGENT
Complete this section if you are completing this Application of Attorney. You must also complete the section relevant to t	
For AML documentary requirements please refer to pages 3-4.	
6.1] Appointment of Power of Attorney or other Aut	horised Representative
I am an agent under Power of Attorney or the investor's legal or nomin	ated representative – complete 6.2
Full name of authorised representative / agent:	Title of role held with applicant:
Signature:	
6.2] Documentation	
You must attach a valid authority such as a Power of Attorney, guardianship	order, grant of probate, appointment of bankruptcy trustee etc:
The document is an original or certified copy The document is current and complete	The document is signed by the applicant / investor or a court official The document permits the attorney / agent / representative (you) to transact on behalf of the applicant / investor
SECTION 7] — FINANCIAL ADVISEF	₹
By completing this section you nominate the named adviser in the Fund. You also consent to give your financial adviser / information unless you indicate otherwise by ticking the box	
For AML documentary requirements please refer to pages 3-4.	
7.1] Financial adviser	
I am a financial adviser completing this application form as an authorised re	presentative or agent.
Name of Adviser:	AFSL Number:
Dealer Group:	
Name of Advisory Firm:	



Posta	al Address:			Suburb:		
State	X	Post Code:		Country:		
Ema	nail Address of Advisory Firm (required):					
Ema	il Address of Adviser:					
Busii	ness Telephone:		Facsimile:			
<b>7.2</b> ]	I/We hereby declare that I/we are not a US Person as defined in the PDS and the relevant Reference Guide I/We hereby declare that the investor is not a US Person as defined in the PDS and the relevant Reference Guide					
Fina	Financial Adviser Signature:  Date:					
	Access to Information  s you elect otherwise, your financial adviser to statements and transaction confirmations.  Please tick this box if you DO NOT want you Please tick this box if you DO NOT want confirmation want to the please tick this box is you wish to OPT OUT Note that in this instance your financial adviser.	ur financial adviser to have ac pies of statements and transa I' of receiving statements and	ccess to information ab ction confirmations se transaction confirmat	oout your investment. ent to your adviser. ions.		
SEC	TION 8] — INVESTME ALL INVES			LETE THIS SECTION		
PAN-	Investment Details Tribal Global Equity Fund (ETL0419AU	J)				
	include name of Applicant)					
Inves	tment Amount The minimum initial inve	stment in the Fund is \$25,000	).			
\$	,	,				



8.2]	Distribution In	structions							
	We will automatically reinvest your distribution in units of your chosen fund if you do not make a selection between "reinvest distributions" and "credit bank account". If you select to "credit bank account" for your distributions, please provide your bank details in section 8.3.								
	Reinvest distributions If you select this option your distributions will be reinvested in the Fund.								
	Pay distributions t	o the bank account below	(Australian Invest	tors only)					
8.3]	8.3] Investor Banking Details for Redemptions and Distributions (if applicable)(must match Applicant name)								
Acco	Account name:								
Fina	ncial Institution:				Branch:				
BSB:			Account Number:						
8.4]	Payment Meth	nod							
	Cheque								
_	Make cheque payable	e cheque payable to: STATE STREET AUSTRALIA LTD ACF EQUITY TRUSTEES LTD ARF PAN-T							
	Austraclear								
	Your Austraclear Code:								
	Pay to SSBS20								
	Electronic Funds T	ransfer							
	Bank Name: Bank Address: Account Name:	Westpac Bank 242 Castlereagh St SYDNEY STATE STREET AUSTRALIA TRUSTEES LTD ARF PAN-T	A LTD ACF EQUITY	SWIFT/BIC: BSB Number: Account Number: Reference:	032 0 <b>ber:</b> 783 3		or name/ref	erence]	
8.5]	Elections								
Annu	ıal Financial Report								
	The annual financial report for the Fund will be available on www.eqt.com.au/insto from 30 September each year, however, if you would like a hard copy of the annual financial report sent to you please tick the box.								
	t Marketing								
relate	Do you wish to receive marketing information from Equity Trustees (and Equity Trustees' related bodies corporate) about products and services that may be of interest to you?  This information may be distributed by mail, email or other form of communication.								
8.6]	Purpose of Inv	estment and Source	of Funds						
Please	e outline the purpose o	of investment (e.g. superannua	tion, portfolio investr	nent, etc)					



Please outline the source/s of initial funding and anticipated ongoing funding (e.g. salary, savings, business activity, financial investments, real estate, inheritance, gift, etc and expected level of funding activity or transactions)

# SECTION 9] FOREIGN ACCOUNT TAX COMPLIANCE ACT (FATCA) & COMMON REPORTING STANDARD (CRS) SELF-CERTIFICATION FORM – AUSTRALIA (ALL INVESTORS MUST COMPLETE)

# **SECTION I - INDIVIDUALS**

Please fill this <b>Section I only if you are an individual</b> .	If you are an entity, please fill Section I	I.			
9.1] Are you a US citizen or resident of					
<b>NO</b> (Continue to question 9.2)	YES Provide your Taxpayer Identifica	tion Number (TIN) below. Contin	nue to question 9.2.		
INVESTOR 1:		TIN:			
INVESTOR 2:		TIN:			
9.2] Are you a tax resident of any other country outside of Australia?  NO (Skip to question 9.12)  YES (Provide the details below and skip to question 9.12. If resident in more than one jurisdiction please include details for all jurisdictions)					
	Country of Tax Residence	Tax Identification Number (TIN) or equivalent	Reason Code if no TIN provided*		
INVESTOR 1					
1					
2					
3					
INVESTOR 2					
1					
2					
3					
*If TIN or equivalent is not provided, please provide reasor  - Reason A: The country/jurisdiction where I am a residence are a residence.  - Reason B: I am otherwise unable to obtain a TIN or equivalent to obtain a TIN in the below table if you have selected the reason C: No TIN is required. (Note. Only select this return the collection of the TIN issued by such jurisdiction)  If Reason B has been selected above, explain why you are	ent does not issue TINs to its residents uivalent number (Please explain why yo nis reason) eason if the domestic law of the relevan	ou are unable			
INVESTOR 1:					
INVESTOR 2:					



# **SECTION II - ENTITIES**

Please fill this  $Section\ II\ only\ if\ you\ are\ an\ entity.$  If you are an individual, please fill  $Section\ I.$ 

9.3]	Are you an Australian Retirem (Includes Self-managed Superannuation	ent Fund? on Funds and APRA regulated Superannuation Funds)
	YES (Skip to question 9.12)	(Continue to question 9.4)
A]	FATCA	
9.4]	Are you a US Person?	
	YES (Continue to question 9.5) NO	(Skip to question 9.6)
9.5]	Are you a Specified US Person?	
	YES (Provide your Taxpayer Identification Nu	umber (TIN) below and skip to question 9.7)
TIN:		
	NO (Please indicate exemption type and skip	to question 9.7)
TYP	Ε:	
9.61	Are you a Financial Institution	for the purposes of FATCA?
_	NO (Continue to question 9.7)	
	YES (Provide your GIIN below and continue	to question 9.7)
GIIN	Ī.	
If you	do not have a GIIN, please provide your FATC	'A status below and continue to question 9. 7
	Exempt Beneficial Owner	Type:
	Deemed-Compliant FFI (other than a Sponsored FI or a Trustee Documented Trust)	Type:
	Non-Participating FFI	Type:
	Sponsored Financial Institution. Please provide the Sponsoring Entity's	Sponsoring Entity's Name: Sponsoring Entity's GIIN:
	name and GIIN.	Sponsoring Entity's Ginv.
	Trustee Documented Trust. Please provide your Trustee's name and GIIN.	Trustee's Name: Trustee's GIIN:
	Other	Details:



9.71	Are you a tax resident of any country of	outside of Australia?					
	NO (Continue to question 9.8)  YES (Provide the details below and continue to question 9.8. If resident in more than one jurisdiction please include details for all jurisdictions)						
	riovide the details below and continue to question	r 9.6. In resident in more than one junisdiction please in	iciude detalis for all juriscictions)				
	Country of Tax Residence	Tax Identification Number (TIN) or equivalent	Reason Code if no TIN provided*				
1							
2							
3							
- Read a Time a Time the	If or equivalent is not provided, please provide reason from son A: The country/jurisdiction where the entity is residuent B: The entity is otherwise unable to obtain a TIN or N in the below table if you have selected this reason) son C: No TIN is required. (Note. Only select this reason collection of the TIN issued by such jurisdiction) ason B has been selected above, explain why the entity is	lent does not issue TINs to its residents equivalent number (Please explain why the entity is u if the domestic law of the relevant jurisdiction does n					
9.8]	Are you a Financial Institution for the purposes of CRS?  NO (Skip to question 9.10)  YES (Specify the type of Financial Institution below and continue to question 9.9)  Reporting Financial Institution  Non-Reporting Financial Institution. Specify the type of Non-Reporting Financial Institution below:  Trustee Documented Trust  Other: Please Specify						
9.9]	Are you an Investment Entity resident for CRS purposes and managed by ano						
	YES (Skip to question 9.11) NO (Skip to question 9.11)	estion 9.12)					
C]	NON-FINANCIAL ENTITIES						
9.10	] Are you an Active Non-Financial Enti	ty (Active NFE)?					
	NO (You are a Passive Non-Financial Entity (Passive NI	FE). Continue to question 9.11)					
	YES (Specify the type of Active NFE below and skip to	question 9.12)					
	interests, royalties and rental income) and less the production of passive income	rom the preceding calendar year is passive income (e. an 50% of its assets during the preceding calendar year					
	Corporation that is regularly traded or a related en Governmental Entity, International Organisation of						



Other: Please Specify

B] CRS

# D] CONTROLLING PERSONS

# 9.11] Does one or more of the following apply to you:

	ny natural person that exercises control over you (for corporations, this would include oultimately own 25% or more of the share capital) a tax resident of any country outsi		cial owners					
	ou are a trust, is any natural person including trustee, protector, beneficiary, settlor or mate effective control over the trust a tax resident of any country outside of Australia		erson exercising					
	NO (Continue to question 9.12)							
	YES (Complete details below and continue to question 9.12)							
	Person 1							
	Full Name:		Date of Birth:					
	Residential Address: (not a PO Box)							
	Country of Tax Residence:							
	TIN or equivalent:	Reason Code if no	o TIN provided:*					
	Person 2							
	Full Name:		Date of Birth:					
	Residential Address: (not a PO Box)							
	Country of Tax Residence:							
	TIN or equivalent:	Reason Code if no	o TIN provided:*					
	Person 3							
	Full Name:		Date of Birth:					
	Residential Address: (not a PO Box)							
	Country of Tax Residence:							
	TIN or equivalent:	Reason Code if no	o TIN provided:*					
If the	ere are more than 3 controlling persons, please list them on a separate piece	of paper.						
*If TI	N or equivalent is not provided, please provide reason from the following options:							
Rea	ason A: The country/jurisdiction where the person is resident does not issue TINs to	its residents						
	<b>ason B:</b> The person is otherwise unable to obtain a TIN or equivalent number (Pleas le if you have selected this reason)	e explain why the p	person is unable to obtain a TIN in the below					
	${\bf ason}~{\bf C:}~$ No TIN is required. (Note. Only select this reason if the domestic law of the such jurisdiction)	relevant jurisdiction	a does not require the collection of the TIN issued					
f Re	<b>ason B</b> has been selected above, explain why the person is not required to obtain a T	IN:						



### E] DECLARATION

# 9.12] Signature

I undertake to provide a suitably updated self-certification within 30 days of any change in circumstances which causes the information contained herein to become incorrect.

I declare the information above to be true and correct.

Investor 1	
Signature:	Name of authorised representative:
Date:	Name of entity/individual:
Investor 2	
Signature:	Name of authorised representative:
Date:	Name of entity/individual:

# SECTION 10] DECLARATIONS (ALL INVESTORS MUST COMPLETE)

By signing as or on behalf of the Applicant, you make all the declarations set out above, in all sections.

Applicant 1						
Applicant Given Name(s):						
Capacity						
Individual Signatory Director Executive Office	Partner Sole Director / Secretary Authorised Signatory					
Signature:		Date:				
Company Seal (if applicable):						
Applicant 2  Applicant Given Name(s):						
Capacity						
Individual Signatory Director Executive Office	Partner Sole Director / Secretary Authorised Signatory					
Signature:		Date:				
Company Seal (if applicable):	Company Seal (if applicable):					



## **Application Checklist**

	Have you completed all sections relevant to you? (as set out in the introduction)
	Have you nominated your financial adviser in section 7? (if applicable)
	Have you provided certified copies of your identification documents or has your financial adviser completed this for you?
	Have you completed all other relevant details and SIGNED the Application Form?
	I/We hereby declare that I/we are not a US Person as defined in the PDS and the relevant Reference Guide

### If you can tick all of the boxes above, send the following:

- Completed Application Form
- Certified copies of identification documents (unless your adviser has agreed to retain these)
- A cheque made payable to "STATE STREET AUSTRALIA LTD ACF EQUITY TRUSTEES LTD ARF PAN-T" (unless you are paying by Electronic Funds Transfer or Austraclear) by post to:

State Street Australia Limited **Attention: Unit Registry Team** Level 14, 420 George Street, Sydney NSW 2000

For additional applications the duly completed Application Form (including details regarding your payment method) may be mailed to the postal address above or faxed to the following fax number: +61293236411.

Please note the minimum additional investment in the Fund is \$10,000.

