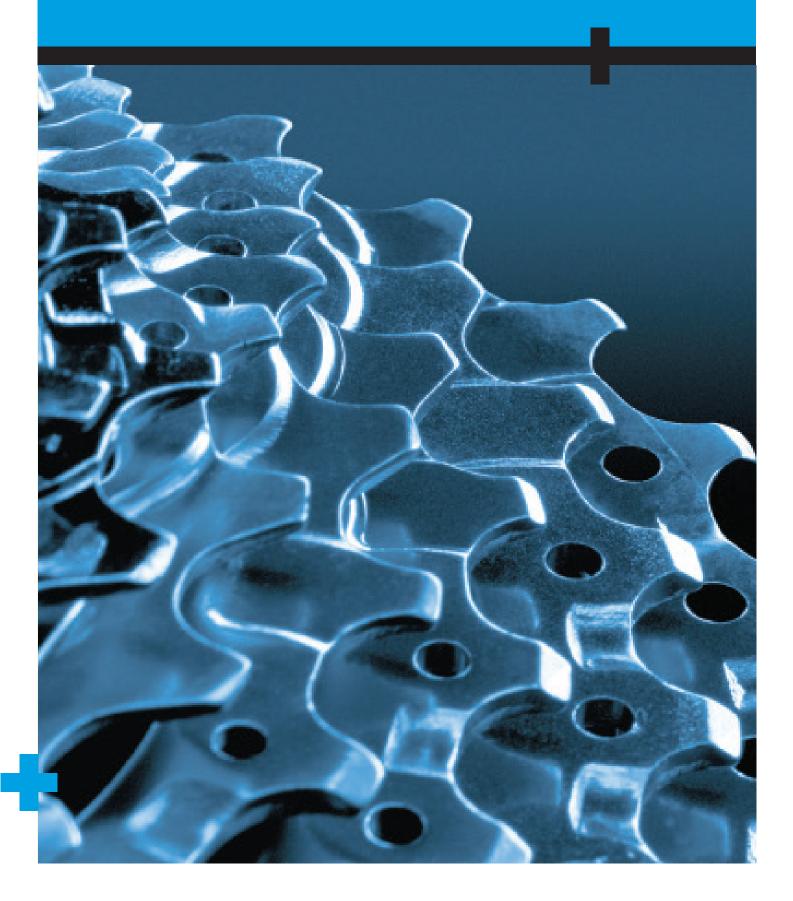


# ausbil

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# Ausbil 130/30 Focus Fund

Product Disclosure Statement dated 28 September 2018



# **Important information**

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# Important information

This Product Disclosure Statement (**PDS**) is issued by Ausbil Investment Management Limited (ABN 26 076 316 473 AFSL 229722) (**Responsible Entity**, **Ausbil**, **Ausbil Investment Management**, **we**), as responsible entity of the wholesale class (formerly known as the retail class), of the Ausbil 130/30 Focus Fund (ARSN 124 196 621) (**Fund**). The PDS provides significant information about the Fund. No other class of units in the Fund is offered in this PDS. You should consider this PDS before making a decision about the Fund. The information provided in this PDS is general information only and does not take account of your personal financial situation or needs. You should obtain financial advice tailored to your personal circumstances.

The information in this PDS is current as at the issue date but may change from time to time. Where information that changes is not materially adverse to unitholders, we will update this information by publishing changes on **www.ausbil.com.au**. We will notify you if there is a materially adverse change to the information contained in this PDS. This PDS does not constitute an offer in any jurisdiction other than Australia or to anyone to whom it would not be lawful to make such an offer. For the purposes of this PDS a 'Business Day' means any day other than a Saturday, Sunday or public holiday on which the banks in Sydney are generally open for business and all times are Sydney Time. All figures in this PDS are quoted in Australian dollars and are current at the date of this PDS. A paper copy of the PDS and any updated information will be provided free of charge on request by contacting the Responsible Entity.

Under ASIC Regulatory Guide 240: Hedge Funds: Improving disclosure, the Fund is considered a 'hedge fund'. To comply with the requirements of this Regulatory Guide, details regarding the Fund's compliance with the Benchmark and Disclosure Principles are contained in section 3 of this PDS.

If you are a direct investor, all correspondence pertaining to your investment will be issued by us. If you have any queries regarding your investment you should contact us. If you are investing through an investor directed portfolio service (**IDPS**) or IDPS-like scheme (**Indirect Investors**), you should generally contact your IDPS operator with any query.

Neither we, nor any of Ausbil's related entities, guarantee the performance of the Fund, the repayment of capital, any particular rate of return or any particular taxation consequence of investing. Past performance is not a reliable indicator of future performance. Investment in the Fund is not a bank deposit or an investment in or other liability of Ausbil. No assurance is given that the Fund's projected asset allocations or stated objectives will be achieved or maintained at the levels disclosed in this PDS.

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# **1. About Ausbil Investment Management Limited**

Ausbil, the Responsible Entity of the Fund, was established in April 1997 and is responsible for the administration, operation and management of the Fund and setting the Fund's investment policy and objectives. As Responsible Entity, Ausbil manages the investments of the Fund.

Ausbil manages Australian and international securities for major superannuation funds, institutional investors, master trust and retail clients as well as being the responsible entity of several registered managed investment schemes. Ausbil is owned by its employees and indirectly by New York Life Investment Management Holdings LLC (**New York Life Investments**), a wholly owned subsidiary of New York Life Insurance Company.

New York Life Investments, through its multi-boutique investment structure, offers a broad array of investment capabilities. From equity to debt or fixed income, domestic to international, growth to value, indexed to active, large cap to small cap and publicly traded securities to private placements, New York Life Investments, through its multi-boutique investment structure, has a team of investment professionals focused on virtually every sector of the capital markets.

The Responsible Entity has the power to delegate certain duties in accordance with the Corporations Act 2001 (Cth) (Corporations Act) and the constitution of the Fund (Constitution). The Responsible Entity has appointed National Australia Bank Limited (ABN 12 004 044 937) (National Australia Bank) as the custodian (Custodian) and administrator (Administrator) for the Fund. Subject to the relevant agreements between the Responsible Entity and National Australia Bank, the Responsible Entity, at its discretion, may change the Custodian and Administrator from time to time and appoint additional service providers. The Responsible Entity will notify unitholders of a change in custodian.

# 2. Key features of the Ausbil 130/30 Focus Fund

This section sets out the key information regarding investing in the Fund and refers to the sections of the PDS where you can find further information.

| Feature                          | Summary  |   | Further information |
|----------------------------------|--|---|---------------------|
| Investment objective             | The Fund aims to outperf<br>over the long term. There<br>achieved.   | Section 7   |                     |
| Investment strategy              | listed, Australian securitie<br>from the S&P/ASX 200 In<br>listed on international exc<br>companies listed oversea<br>traded derivatives and ca                                |   | Section 7           |
|                                  | used to expand the range   | ge by borrowing cash. Short selling may be<br>of available investment opportunities and<br>re prices are expected to go down. Exchange<br>a used for managing risk.   |                     |
| Benchmark                        | S&P/ASX 200 Accumulat  | ion Index.  | Section 7           |
| Standard risk measure            | Risk Band: 7<br>Risk Level: Very high risk<br>higher returns over the lo   | of losing money in any year. Likely to produce ng term.   | Section 7           |
| Risk of investing                |  | investments in managed investment<br>id, come with a degree of risk. The key risks<br>include:  | Section 6           |
|                                  | <b>Short selling risk:</b> because there is no limit on how much the price of a security may appreciate, short selling is subject to the theoretically unlimited risk of loss. |   |                     |
|                                  | the original investment. T<br>a short securities sale to   | vestments are leveraged, losses may exceed<br>the Fund will utilise the cash generated from<br>burchase additional securities, which has the<br>positive and negative Fund returns, which in<br>vestment risks.                                       |                     |
|                                  | the Fund's stated investme<br>the benchmark. Many fa-<br>manager's ability to gener  | <b>sk:</b> the risk that Ausbil will not achieve<br>nent objective and/or it may underperform<br>ctors can negatively impact the investment<br>rate acceptable returns, including for<br>investment manager to identify investment<br>s of key staff. |                     |
|                                  | the Fund invests will fluct<br>conditions, government r<br>international political ever  | the market values of the assets in which<br>uate as a result of factors such as economic<br>egulations, market sentiment, local and<br>its and environmental and technological<br>n lead to changes in prices and overall market                      |                     |
|                                  | These and other risks are schemes' on pages 15 to  | outlined in 'Risks of managed investment<br>17 of this PDS.   |                     |
| Minimum<br>initial investment    | \$20,000   | Ausbil may, at its discretion, accept amounts less than the minimum   | Section 4           |
| Minimum<br>additional investment | \$5,000  | amounts disclosed.  |                     |
| Minimum<br>investment balance    | \$20,000   |   |                     |
| Minimum<br>withdrawal amount     | \$5,000  |   |                     |

| Feature                               | Summary  | Reference information |
|---------------------------------------|--|-----------------------|
| Management fee                        | 1.00% pa of the Fund's gross asset value <sup>1</sup> (inclusive of the net effect of GST).  | Section 8             |
|                                       | This is the fee charged for managing the investments, overseeing the Fund's operations and providing access to the Fund.   |                       |
| Performance fee                       | 20.5% of the Fund's performance above the Performance Hurdle which is the return of the S&P/ASX 200 Accumulation Index +2.00% pa.  | Section 8             |
| Other management costs                | The expenses recovered from the Fund for the financial year ending 30 June 2018 were 0.00%.  | Section 8             |
|                                       | Under the Fund's constitution, the Responsible Entity is entitled to<br>recover expenses incurred in the proper performance of the Fund's<br>operations. For the duration of the PDS the Responsible Entity will not<br>recover normal expenses and the Responsible Entity will pay these<br>amounts from its management fee. However, if the Responsible Entity<br>incurs abnormal expenses, then it may deduct these expenses from<br>the Fund's assets. |                       |
|                                       | Indirect costs are any amount, not already disclosed as a fee or cost,<br>which reduces (directly or indirectly) the performance return of the<br>Fund. This may include fees and costs incurred by underlying invest-<br>ment vehicles plus costs involved in trading certain derivative products<br>which are used as part of the Fund's investment strategy.  |                       |
| Buy/sell spread                       | The current buy/sell spread of the Fund is +0.30%/–0.30%, however, a different buy/sell spread may apply if the estimate changes. There is no buy spread incurred on distributions which are re-invested.  | Section 8             |
| Unit pricing frequency                | Each Business Day.   | Section 4             |
| Cut-off times                         | Valid applications and withdrawal requests need to be received by our<br>Administrator before 2.30pm (Sydney time) on a Business Day to be<br>processed using the unit price next calculated for that Business Day.  | Section 4             |
| Income distribution<br>frequency      | Half yearly.   | Section 4             |
| . <i>.</i>                            | The distribution periods are usually 1 July to 31 December and 1 January to 30 June. The distribution is generally paid within 14 days of the end of the distribution period.  |                       |
| Income distribution reinvestment plan | Yes. Distributions are automatically reinvested unless you instruct us otherwise.  | Section 4             |

1. Calculated on the Fund's gross asset value, which includes the sum of the Fund's long positions plus cash.

# **3. ASIC Benchmarks and disclosure** principles

Ausbil's style pursues a goal of adding value from a clear set of transparent processes that seek to enhance performance, whilst managing risk.

The Australian Securities and Investments Commission (**ASIC**) requires a responsible entity of funds that qualify as 'hedge funds' for the purposes of ASIC Regulatory Guide 240: Hedge Funds: Improving disclosure (**RG 240**) to disclose information against the benchmarks and disclosure principles set out in RG 240. The Fund is a 'hedge fund' for the purposes of RG 240. These benchmarks and disclosure principles are designed to assist investors to make informed decisions about investing in hedge funds.

The following table provides a summary of the benchmarks and disclosure principles addressed in this PDS. Further information relating to each benchmark and disclosure principles is set out in the PDS.

| ASIC<br>Benchmark                              | Description  | Summary   | Reference   |
|--|--|---|---|
| ASIC<br>Benchmark<br>1. Valuation<br>of assets | This benchmark is intended<br>to support investor<br>confidence in the value<br>of the non-exchange<br>traded assets of the Fund<br>by addressing whether<br>valuations of a fund's<br>non-exchange traded<br>assets are provided by an<br>independent administrator<br>or an independent valuation<br>service provider. | This benchmark does not apply to the Fund.<br>The Fund does not currently hold assets that are not<br>exchange traded. If the Fund invests in such assets in<br>the future, the Responsible Entity has in place a policy<br>to ensure valuations will be provided by an independent<br>external provider.   | For additional<br>information in<br>relation to the<br>valuation of assets,<br>please refer to<br>'How the Ausbil<br>130/30 Focus<br>Fund works' on<br>pages 9 to 13 of<br>the PDS. |
| ASIC<br>Benchmark<br>2. Periodic<br>reporting  | This benchmark is aimed<br>at ensuring that investors<br>receive timely, basic fund<br>investment performance<br>information on a periodic<br>basis to make informed<br>investment decisions.  | <ul> <li>This benchmark is met.</li> <li>The Responsible Entity has implemented a policy to provide detailed periodic updates to investors on certain key information in relation to the Fund on an annual and monthly basis as required.</li> <li>The following information will be included in the Fund's annual disclosure report: <ul> <li>the actual allocation to each asset type;</li> <li>the liquidity profile of the portfolio of assets as at the end of the relevant period;</li> <li>the maturity profile of any liabilities at the end of the relevant period;</li> <li>the leverage ratio (including leverage embedded in the assets of the Fund, other than listed equities and bonds) at the end of the relevant period;</li> <li>details on the derivative counterparties engaged;</li> <li>the monthly or annual investment returns over at least a five-year period; and</li> <li>any changes to key service providers since any previous report given to investors, including any change in any related party status.</li> </ul> </li> </ul> | For additional<br>information in<br>relation to periodic<br>reporting, please<br>refer to 'Investor<br>Communication'<br>on page 34 of the<br>PDS.                                  |
|  |  | The Fund's latest annual disclosure report is on our website www.ausbil.com.au  |   |
|  |  | <ul> <li>On a monthly basis, the following information will be provided to investors on our website <u>www.ausbil.com.au</u>:</li> <li>the current total net asset value (NAV) of the Fund and the redemption value of a unit in the wholesale class as at the date of the NAV;</li> <li>any changes in key service providers since any previous report was provided, including any change in related party status;</li> <li>the net return on the Fund's assets after fees, costs and taxes; and</li> <li>any material change in the Fund's risk profile or strategy and any change in the investment team.</li> </ul>   |   |

| ASIC Disclosure<br>Principle                              | Description   | Summary  | Reference   |
|---|---|--|---|
| ASIC Disclosure<br>Principle 1.<br>Investment<br>Strategy | This disclosure principle<br>is intended to ensure<br>that investors can make<br>informed decisions<br>about the Fund by<br>disclosing details of the   | The Fund aims to outperform the S&P/ASX 200<br>Accumulation Index over the long term. There is no<br>guarantee that this objective will be achieved.<br>The Fund primarily invests in a portfolio of ASX listed or<br>about to be listed, Australian securities (long and short)   | For additional<br>information in<br>relation to the<br>investment<br>strategy, please<br>refer to and 'How  |
|   | investment strategy for the Fund, including the   | that are generally chosen from the S&P/AS $\bar{X}$ 200 Index.   | we invest your<br>money' on pages<br>18 to 25 and   |
|   | type of strategy, how it<br>works in practice and<br>how risks are managed.   | The Fund may invest in companies listed on international<br>exchanges (international listed equities), including<br>Australian companies listed overseas. The Fund may also<br>invest in exchange traded derivatives and cash or cash<br>equivalents.  | 'Risks of managed<br>investment<br>schemes' on<br>pages 15 to 17 of<br>the PDS.   |
|   |   | The Fund does not leverage by borrowing cash. Short<br>selling may be used to expand the range of available<br>investment opportunities and achieve returns when<br>share prices are expected to go down. Exchange traded<br>derivatives may also be used for managing risk.   |   |
|   |   | Investors in the Fund are exposed to risks at both the company level and market level. The key risks and how they are managed are set out in this PDS.   |   |
|   |   | The Responsible Entity may change and/or vary the<br>investment objectives, strategies, benchmarks, asset<br>allocation ranges and processes of the Fund. If this<br>were to occur, the Responsible Entity will provide<br>investors written notice of any material variation which<br>the Responsible Entity believes investors would not have<br>reasonably expected.  |   |
| ASIC Disclosure<br>Principle 2.<br>Investment<br>Manager  | This disclosure<br>principle is intended to<br>ensure that investors<br>have the necessary<br>information about the<br>people responsible for<br>managing the Fund's<br>investments, as well as<br>arrangements between<br>the Responsible Entity<br>and any investment<br>manager.   | Ausbil is responsible for the investment management<br>of the Fund. Ausbil's investment team is made up<br>of investment professionals located in Australia with<br>extensive experience.  | For additional<br>information in<br>relation to the<br>investment<br>manager, please<br>refer to 'How we<br>invest your money'<br>on pages 18 to 25<br>of the PDS.  |
| ASIC Disclosure<br>Principle 3.<br>Fund Structure         | This disclosure principle<br>is intended to ensure<br>that the investment<br>structures involved,<br>the relationships<br>between entities in the<br>structure, fees and<br>other costs payable<br>to the Responsible<br>Entity and investment<br>manager, jurisdictions<br>involved, the due<br>diligence performed<br>on underlying funds,<br>and the related party<br>relationships within the<br>structure are explained. | The Fund is a registered managed investment scheme<br>with the ability to have multiple unit classes.<br>The key service providers that support the Fund<br>are National Australia Bank Limited (Custodian and<br>Administrator), PricewaterhouseCoopers (fund auditor<br>and compliance plan auditor), Deutsche Securities<br>Australia Limited (securities lending counterparty),<br>Macquarie Bank Limited (securities lending counterparty),<br>Merrill Lynch Equities (Australia) Limited (Securities<br>lending counterparty), J.P. Morgan Securities Australia<br>Limited (securities lending counterparty) and Citigroup<br>Global Markets Australia Pty Limited (securities lending<br>counterparty). | For additional<br>information in<br>relation to the Fund<br>structure, please<br>refer to 'How we<br>invest your money'<br>on pages 18 to 25<br>of the PDS and<br>'Risks of managed<br>investment<br>schemes' on<br>pages 15 to 17 of<br>the PDS. |
|   |   | out the terms and conditions of the relationship, as well<br>as the consequences of any breaches to the terms of the<br>relationship and rights of termination.  |   |
|   |   | The Responsible Entity has in place procedures to<br>monitor, where appropriate, key service providers with<br>the aim of ensuring services are provided in accordance<br>with the service agreements and service level standards.   |   |
|   |   | The keys risks to the Fund's structure are currency risk, fund risk and service provider risk.   |   |

| ASIC Disclosure<br>Principle   | Description   | Summary   | Reference  |
|--|---|---|--|
| ASIC Disclosure<br>Principle 4.<br>Valuation,<br>location and<br>custody of assets | This disclosure principle<br>is intended to ensure<br>that the Responsible<br>Entity of the Fund<br>discloses the types<br>of assets held, where<br>they are located, how<br>they are valued and the<br>custodial arrangements.     | The Fund has a valuation policy where the Fund's assets<br>and liabilities are usually valued each Business Day.<br>Generally, for unit pricing purposes, listed securities and<br>exchange traded derivatives are valued using the last<br>available market price quoted on the relevant exchange.<br>Any other assets such as cash and cash receivables are<br>valued at recoverable value. Any income entitlements,<br>cash at bank, and any amounts of Goods and Services<br>Tax (GST) recoverable from the Fund from the Australian<br>Taxation Office (ATO) are also included in asset values<br>used to calculate the investment and withdrawal unit<br>price.<br>The Fund does not have a geographic allocation policy<br>as it primarily invests in Australian securities (both long<br>and short) listed on the ASX.<br>The assets of the Fund are held by National Australia<br>Bank Limited as the custodian of the Fund. | For additional<br>information in<br>relation to the<br>valuation, location<br>and custody of<br>assets in the<br>Fund, please refer<br>to 'How we invest<br>your money'<br>on pages 18 to<br>25, 'How the<br>Ausbil 130/30<br>Fund works'<br>on pages 9 to<br>13 of the PDS,<br>and 'The Fund's<br>key services<br>providers' on<br>page 24. |
| ASIC Disclosure<br>Principle 5.<br>Liquidity                                       | This disclosure principle<br>is intended to ensure<br>that investors are<br>made aware of the<br>Fund's ability to realise<br>its assets in a timely<br>manner and the risks<br>of illiquid classes of<br>assets.                   | This disclosure principle is currently not applicable to<br>the Fund as the Responsible Entity of the Fund can<br>reasonably expect to realise at least 80% of its assets,<br>at the value ascribed to those assets in calculating the<br>Fund's net asset value within 10 days.  | For additional<br>information<br>in relation to<br>liquidity, please<br>refer to 'How the<br>Ausbil 130/30<br>Fund works' on<br>pages 9 to 13 of<br>the PDS.   |
| ASIC Disclosure<br>Principle 6.<br>Leverage  | This disclosure principle<br>is intended to ensure<br>that investors are made<br>aware of the maximum<br>anticipated and allowed<br>level of leverage of the<br>Fund (including leverage<br>embedded in the assets<br>of the Fund). | The Fund's Constitution does not limit the amount of<br>borrowings by the Fund. However, Ausbil does not intend<br>to gear the Fund through borrowings.<br>Although the Fund does not use leverage in the<br>traditional sense (for example, borrowing cash to buy<br>shares), the Fund will utilise the cash generated from a<br>short securities sale to purchase additional securities,<br>magnifying the exposure to the securities. This strategy<br>has the effect of magnifying both positive and negative<br>Fund returns, which in turn this may magnify other<br>investment risks.<br>Leverage is measured by dividing the sum of the gross<br>long equity positions and the short equity positions by<br>the net asset value.<br>The maximum permitted gross level of leveraging is<br>200% of the value of the Fund. Ausbil will have the ability<br>to move within the range of 80% to 200%.                             | For additional<br>information in<br>relation to the use<br>of leverage in the<br>Fund, please refer<br>to 'How we invest<br>your money' on<br>pages 18 to 25 of<br>the PDS.  |

| ASIC Disclosure<br>Principle                     | Description  | Summary  | Reference   |
|--|--|--|---|
| ASIC Disclosure<br>Principle 7.<br>Derivatives   | This disclosure principle<br>is intended to ensure<br>that investors are<br>made aware of the<br>purpose and types of<br>derivatives used by the<br>Responsible Entity or<br>investment manager,<br>and the associated<br>risks.   | Exchange traded derivatives are used as a risk<br>management tool.<br>The Fund primarily deals in exchange traded derivatives<br>listed on the Australian Securities Exchange.<br>The main risk to the Fund as a consequence of dealing in<br>exchange traded derivatives is derivative risk.  | For additional<br>information in<br>relation to the use<br>of derivatives in<br>the Fund, please<br>refer to 'How<br>we invest your<br>money' on pages<br>18 to 25 of the<br>PDS and 'Risks<br>of managed<br>investment<br>schemes' on<br>pages 15 to 17 of<br>the PDS. |
| ASIC Disclosure<br>Principle 8.<br>Short Selling | This disclosure principle<br>is intended to ensure<br>that investors are made<br>aware of how short<br>selling may be used as<br>part of the investment<br>strategy, and of the<br>associated risks and<br>costs of short selling. | Short selling may be used to expand the range of<br>available investment opportunities and achieve returns<br>when share prices are expected to go down.<br>Short selling is the practice of selling securities that have<br>been borrowed from a securities lender and selling them<br>in the market leaving the Fund with a "short position".<br>This is done with the expectation that the securities will<br>be repurchased at a price lower than the initial sale price<br>and then returned to the securities lender.<br>As the Fund engages in short selling, the Fund may be<br>exposed to short position risk where there is no limit<br>on the maximum loss that can be incurred when short<br>selling. Short selling risks are managed by us through<br>the use of specific techniques as part of our investment<br>management process. | For additional<br>information in<br>relation to the use<br>of short selling<br>in the Fund,<br>please refer 'How<br>we invest your<br>money' on pages<br>18 to 25 of the<br>PDS and 'Risks<br>of managed<br>investment<br>schemes' on<br>pages 15 to 17 of<br>the PDS.  |
| ASIC Disclosure<br>Principle 9.<br>Withdrawals   | This disclosure principle<br>ensures that investors<br>are made aware of<br>the circumstances in<br>which the Fund allows<br>withdrawals and how<br>these might change.  | If a situation occurs where the assets that the Fund<br>invests in are no longer able to be readily bought and<br>sold, or market events reduce the liquidity of a security of<br>an asset class, there is a risk that the generally applicable<br>timeframe of four Business Days for meeting withdrawal<br>requests may not be able to be met. This is because it<br>may take longer to sell these types of investments at an<br>acceptable price. In this case withdrawals from the Fund<br>may take significantly longer than the generally applicable<br>timeframe.<br>Withdrawals from the Fund are not currently funded by<br>an external liquidity facility.   | For additional<br>information<br>in relation to<br>withdrawals from<br>the Fund, please<br>refer to 'How the<br>Ausbil 130/30<br>Fund works' on<br>pages 9 to 13 of<br>the PDS.   |

# 4. How the Ausbil 130/30 Focus Fund works

The Fund is a registered managed investment scheme under the Corporations Act. This means your money is pooled together with monies from other unitholders. This pool is used to buy investments that are managed on behalf of all unitholders in the Fund.

When you invest in the Fund, you will be issued units in the Fund, rather than directly receiving an interest in the assets of the Fund. Your units will represent the value of your interest in the Fund. The number of units you will receive is dependent on the amount of money you invest and the unit price at the time of your application. You can increase the number of units you hold by reinvesting distributions or making an additional investment, or decrease the number of units you hold by making a withdrawal. Certain rights are attached to units and these rights are exercisable by the person who owns them (referred to as you, direct investor or unitholders throughout this PDS).

The Fund is admitted as an mFund product under the ASX Operating Rules. While the Fund is admitted as an mFund, investors are able to buy and sell units in the Fund through mFund. mFund uses CHESS, ASX's electronic settlement system, allowing automated application and redemption of units in the Fund through your ASX broker (or your financial adviser who uses a stockbroking service on your behalf).

# **Applications into the Fund**

The minimum initial investment amount is \$20,000. Applications will be processed once the Administrator receives a valid Application Form for the Fund (**Application Form**), a valid Client Identification Form (where required) and your application money in cleared funds. Once you have made an initial investment in the Fund, you can make additional investments by fax or mail by submitting an Additional Investment Form and making the relevant payment. The minimum additional investment amount is \$5,000. The Responsible Entity can vary or waive the minimum investment amounts at any time.

Valid applications for units received by the Administrator before 2.30pm on any Business Day will be issued at the application price next calculated for that Business Day. Valid applications for units received by the Administrator after 2.30pm on any Business Day or on a non-Business Day will be issued at the application price calculated for the next Business Day.

The Application Form and Client Identification Form include details of the identification documentation that the Responsible Entity is required by law to collect from you before the Responsible Entity can issue units in the Fund to you.

Please note that Application Form and Client Identification Form for an initial investment are not accepted by fax or email due to legislative requirements. The forms must be mailed as originals to the Administrator, whose contact details are on page 1.

Ausbil retains absolute discretion to accept or reject any application in whole or in part. Specifically, if the Responsible Entity is unable to approve an application due to a lack of documentation or failure of verification procedures required by the Anti Money Laundering and Counter Terrorism Financing Act 2006 (Cth) (AML/CTF Act), your application will not be processed until these procedures are complete.

The Application Form, Client Identification Form and Additional Investment Form are available at **www.ausbil.com.au** 

### Applications via mFund

While the Fund is admitted as a mFund product, applications via mFund must be made through your broker. Applications made via mFund will be transmitted to Ausbil and are subject to the transaction cut-off times set out below. This is based on the time of the receipt of the application by Ausbil.

### **Incomplete or rejected Application Forms**

Under the Constitution, the Responsible Entity can accept or reject any application for units and is not required to give any reason or grounds for such a refusal. To ensure that your application is processed efficiently, you need to complete all sections of the Application Form and provide all required customer identity verification documents outlined in the applicable Client Identification Form and Application Form.

If your Application Form is not completed to the Responsible Entity's satisfaction and the Responsible Entity is not able to proceed with your request the Responsible Entity may:

- attempt to contact you; and/or
- hold your application monies in a non-interest bearing trust account until the Responsible Entity receives the required information.

Monies will be held for a maximum period of 30 days commencing on the day the Responsible Entity receives the monies. After this period your funds will be returned to the source of payment. If your Application Form is subsequently completed to the Responsible Entity's satisfaction prior to the expiration of the 30 day period and:

- before 2.30pm on any Business Day the monies held will be used to apply for units which will be issued at the application price next calculated for that Business Day; or
- after 2.30pm on any Business Day or on a non- Business Day, the monies held will be used to apply for units which will be issued at the application price calculated for the next Business Day.

#### Identification and verification requirements

The AML/CTF Act requires the collection and verification of specific information from investors, including information in relation to the underlying beneficial owners of an investor or potential investor and the source of any payment. As well as completing the Application Form, you may also be required to provide documentation to verify your identity. The actual documentation required will depend on what type of investor you are (for example, individual, sole trader, superannuation fund, trust or Australian company). The required identification documents are outlined in the Client Identification Form.

Under relevant laws, the Responsible Entity may be required to ask you for additional identity verification documents and/or information about you or anyone acting on your behalf, either when the Responsible Entity is processing your investment request or at some stage after the Responsible Entity have issued units in the Fund, and may need to re-verify information previously provided. The Responsible Entity may pass any information it collects and holds about you or your investment to relevant government authorities. Further, under the AML/CTF Act, the Responsible Entity is required to disclose information about suspicious matters to regulatory and/or law enforcement agencies and may be prevented from informing you of such disclosure.

If the Responsible Entity does not receive all the required valid customer identity verification documents, or it is unable to verify your identity at any time, it may not be able to commence your investment or may not process any future withdrawal requests until it receives the required document(s). The Responsible Entity will contact you as soon as possible if it requires more information. Where a transaction is delayed, blocked, frozen or refused, the Responsible Entity is not liable for any loss you suffer (including consequential loss) as a result of compliance with the AML/CTF Act as it applies to the Fund.

### **Transferring ownership**

Transferring units may have tax implications and you should consult your taxation adviser before you arrange any transfer of units. The Responsible Entity may, in its discretion, refuse to register any transfer of units and is not required to give any reasons. Where the Responsible Entity refuses to register a transfer, it may withdraw those units in accordance with the Constitution. To transfer units in the Fund, the transferor and transferee must complete a transfer form and/ or application form, and return it to the Responsible Entity together with the necessary client identification forms and relevant identification documents. Ausbil has the right to reject transfers in certain circumstances.

Please note that:

- Client identification forms and relevant identification documents for transfers are required under the Anti-Money Laundering and Counter-Terrorism Financing Act 2006 (AML/CTF Act) and AML/CTF Rules (collectively 'AML/CTF' legislation). Please see 'Identification and verification requirements' directly above.
- The Responsible Entity is unable to accept transfer units in the Fund until it has received your correctly completed transfer form and client identification form.

For further information about how you may transfer your units, please contact us.

# Withdrawals from the Fund

The minimum withdrawal amount is \$5,000. You can request the withdrawal of all or part of your investment in the Fund by sending a completed Redemption Form, by fax or mail, to the Administrator.

If your withdrawal request results in your remaining investment in the Fund falling below \$20,000, the Responsible Entity may require you to withdraw your entire balance. The Responsible Entity can vary or waive the minimum withdrawal amount or holding at any time.

Whilst the Fund is liquid, the Responsible Entity will generally pay redemptions within 4 Business Days after processing your request, although the Fund's Constitution permits 21 days from the time of redemption for the payment to be made. In certain circumstances, such as when there is a freeze on withdrawals, you may not be able to withdraw your units within the usual period upon request.

Withdrawal proceeds will be paid directly into your nominated Australian bank account which must be in your name. Payment of withdrawal proceeds cannot be made to a third party.

Valid withdrawal requests received by the Administrator before 2.30 pm on any Business Day will be processed using the withdrawal price next calculated for that Business Day. Valid withdrawal requests received by the Administrator after 2.30 pm on any Business Day or on a non-Business Day will be processed at the withdrawal price calculated for the next Business Day.

Under the Fund's Constitution, Ausbil has the right to compulsorily redeem units in the Fund in certain other circumstances, including where holding the units is in breach of law.

The Responsible Entity may determine that some or all of a withdrawal amount consists of income (which may include net capital gains), rather than capital of the Fund. The Responsible Entity will advise you when this is the case as soon as practicable after the end of the financial year in which the withdrawal occurred.

The Redemption Form is available at www.ausbil.com.au

#### **Restrictions on withdrawals**

The Responsible Entity may, in accordance with the Constitution and the Corporations Act, suspend withdrawals when the Responsible Entity believes it is in the best interests of unitholders as a whole, including where any of the following occur:

- any relevant stock market or foreign exchange market is closed;
- trading on any such market is restricted;
- a circumstance (including an emergency caused by a mechanical or electronic malfunction) exists as a result of which it is not reasonably practicable for the Responsible Entity to acquire or dispose of the Fund's assets or to determine fairly the redemption amount;
- on a day, the Responsible Entity receives redemption requests for a value equal to 5% or more of the Gross Asset Value of the Fund on that day;
- there is a fall in the All Ordinaries Index of the ASX of five percent (5%) when compared to the level of that Index at the time of receipt of the redemption request;
- there have been or we anticipate there will be withdrawal requests which will involve realising a significant amount of the Fund assets rapidly, and this may either place a disproportionate expense, or tax burden, on remaining investors, or impact negatively on the value of the Fund's assets;
- we reasonably consider it to be in the best interests of investors to allow Fund assets to be sold; or
- as the law otherwise permits.

In either case we may delay the processing of redemption requests for up to 28 days after the date of receiving a redemption request. The redemption price paid on redemption requests processed after any delay will be calculated in accordance with the Fund's Constitution. In addition, where the Fund is not liquid (as defined in the Corporations Act) or is being wound up, you do not have a right to redeem from the Fund and can only redeem when we make a withdrawal offer to you in accordance with the Corporations Act. We are not obliged to make such offers.

If the Fund is illiquid, withdrawals from the Fund will only be possible if the Responsible Entity makes a withdrawal offer in accordance with the Corporations Act. As at the date of this PDS the Fund is liquid.

For further details on the circumstances where the Responsible Entity may delay or suspend withdrawals, please contact the Responsible Entity or refer to the Constitution, a copy of which is available free of charge by contacting the Responsible Entity.

The Responsible Entity will inform investors of any material change to the Fund's withdrawal procedures and rights via its website **www.ausbil.com.au**, in the next regular communication or as otherwise required by law.

### Withdrawals via mFund

While the Fund is admitted as an mFund product, mFund investors can withdraw from the Fund by lodging a request with your ASX broker (or your financial adviser who uses a stockbroking service on your behalf). Your ASX broker will direct the withdrawal request to us through CHESS. Requests for withdrawals received and accepted by us will be forwarded by CHESS to your ASX broker with the withdrawal payment date and the withdrawal unit price as notified by us. When your withdrawal payment is passed through the CHESS daily batch settlement process, the units will be cancelled and your Holder Identification Number (**HIN**) will be updated. Withdrawal requests made via mFund will be transmitted to Ausbil and are subject to the transaction cut-off times set out above. This is based on the time of receipt of the withdrawal request by Ausbil.

# **Transactions via mFund**

While the Fund is admitted as an mFund product under the ASX Operating Rules, investors will be able to buy and sell and redeem units in the Fund through mFund. mFund uses CHESS, allowing automated application and redemption of units in the Fund through your ASX broker or your financial adviser who uses a stockbroking service on your behalf (broker). Holdings in these mFunds are held electronically and are linked to a HIN in the same way as other investments transacted through ASX. However the mFund Settlement Service does not facilitate on-market buying and selling between investors. The mFund units settled through the mFund Settlement Service are issued and redeemed by the Responsible Entity of the Fund.

Your broker will process a buy order for units through CHESS. CHESS will confirm the order with your broker once it has been received and accepted by the Responsible Entity. Your payment will be passed through the CHESS daily batch settlement process. The Responsible Entity will price and allot new units to your HIN and CHESS will notify your broker of the unit price and units allotted. For more information about mFund visit the ASX website **www.asx.com.au/mfund** or contact your broker.

### Instructions by fax

None of the Responsible Entity nor its duly appointed agents, including the Custodian and Administrator accepts any responsibility or liability for any loss caused as a result of fraud or errors in or non-receipt or illegibility of, any faxed communication or for any loss caused in respect of any action taken as a consequence of faxed instructions believed in good faith to have originated from properly authorised persons.

# **Unit prices**

You will be issued units when you invest in the Fund. Each of these units represents an equal undivided interest in the Fund but does not give you any interest in any particular asset the Fund holds. As a result, each unit has a dollar value which is determined in accordance with the Constitution (**unit price**). The unit price is generally calculated each Business Day based on the net asset value (**NAV**) of the Fund divided by the number of units on issue in the Fund. The NAV of the Fund includes the assets (including income accumulated since the previous distribution) less any liabilities (including borrowings and expenses).

Application and withdrawal unit prices are then calculated by applying a buy or sell spread to the NAV unit price. The buy/sell spread is an estimate of the costs of buying and selling the underlying assets of the Fund. For additional information on the buy/sell spread, refer to Section 8, 'Fees and other costs'.

The unit price will change as the market value of assets in the Fund rises or falls. All unit prices are calculated to six (6) decimal places.

Application and withdrawal unit prices for each Business Day are available at www.ausbil.com.au

If the Responsible Entity receives an incomplete application or redemption request, the transaction request will not be processed until the Responsible Entity receives the correct documentation and will be processed using the unit price on the Business Day the Responsible Entity receives the correct documentation.

The Responsible Entity has adopted a Unit Pricing Discretions Policy that sets out policies and procedures when exercising discretions under the Constitution. For the purpose of calculating the NAV of the Fund, the Responsible Entity will rely on financial data provided by independent third party pricing services. The Responsible Entity may also use and rely on industry standard financial models in pricing any of the Fund's securities or other assets. These methods are consistent with ordinary commercial practice for valuing units in the Fund.

A copy of our Unit Pricing Discretions Policy is available at <u>www.ausbil.com.au</u>

While the Fund is admitted as an mFund product, unitholders will be able to view the current price of units in the Fund at any time at <u>www.ausbil.com.au</u> or at www.mfund.com.au. mFund is not a trading facility and investors will not trade units with other investors on the market.

# **Distributions**

The Fund generally determines distributions half-yearly (as at 31 December and 30 June), however there may be periods in which no distributions are made, or the Responsible Entity makes interim distributions. The Responsible Entity does not guarantee any particular level of distribution.

Distributions are usually paid within 14 days after the end of the distribution period.

Unless you instruct otherwise, you agree that your distribution entitlement will be reinvested. If you wish to change your distribution payment option please complete a Change of Details Form available at <u>www.ausbil.</u> <u>com.au</u>

The distributions you receive are generally assessable income and can be made up of both income and realised capital gains. Distributions are generally calculated based on the Fund's net income at the end of the distribution period divided by the number of units on issue. This gives a distributable income amount per unit. Your distribution entitlement is then determined by multiplying the number of units you hold by the distributable income amount per unit.

Reinvestment of distributions will normally be effective the first day following the end of the distribution period at an application price calculated by dividing the NAV of the Fund at the end of the distribution period (excluding the distribution amount) by the number of units on issue. No buy/spread will apply in this circumstance.

The Responsible Entity may pay interim distributions throughout the year where the Responsible Entity considers it appropriate, for example, where there is a large withdrawal it may distribute income and net realised capital gains before processing the withdrawal so that remaining unitholders are treated fairly. Prior notice of interim distributions will not be provided.

The size of the distribution will vary depending on the factors that influence the performance of the Fund (such as security selection, interest rates and market conditions) and may not be paid at all. Distributions may include a part return of capital. Details will be provided in your tax statement.

Distributions are calculated in accordance with the Constitution. Undistributed gains accrue in the unit price of the Fund during the relevant distribution period. This means that if an investment is made just before the end of a distribution period, you may receive some of the investment back immediately as income. The Fund's unit price will usually fall following a distribution because the income and net realised capital gains accumulated during the distribution period have been distributed.

# 5. Benefits of investing in the Ausbil 130/30 Focus Fund

Investing in the Fund offers a range of benefits, including:

- **Exposure to long and short positions in companies:** access to a portfolio of long and short positions in large and mid-capitalised companies that individual investors may not be able to invest in directly on their own.
- **Diversification:** the potential to diversify an investment portfolio.
- **Experienced team:** access to Ausbil's highly experienced investment management team with a proven track record.
- **Expertise:** access to the Australian investment expertise and knowledge of the Ausbil investment management professionals, who combine company level research with top down economic analysis with a disciplined approach to portfolio construction.
- Regular reporting: direct investors can keep track of their investments through Ausbil's secure client website, <u>www.ausbil.com.au</u>. In addition direct investors, will receive regular unitholder statements and an annual tax statement.

# 6. Risks of managed investment schemes

All investments carry risk. The likely investment return and the risk of losing money are different for each managed investment scheme. Different strategies may carry different levels of risk, depending on the assets that make up the strategy. Assets with the highest long term returns may also carry the highest level of short term risk.

There are significant risks associated with managed investment schemes generally. You should be aware that:

- the value of investments will vary;
- the level of returns will vary, and future returns may differ from past returns;
- returns are not guaranteed and members may lose some of their money;
- laws affecting registered managed investment schemes may change in the future; and
- the level of risk for each person will vary depending on a range of factors including age, investment time frames, where other parts of the member's wealth are invested and the member's risk tolerance.

Risk generally refers to the variability or volatility in the value of your investment, a fluctuation or a decrease in the amount of income generated from the investment, a lower than expected rate of return, the fact that the value of your investment may not keep pace with inflation or possible delays in redeeming your investment.

Defensive assets (cash and fixed interest) have relatively lower risk and lower expected returns than growth assets (listed property and equities) which have higher expected risk and potential for the greatest return. However, in extraordinary market environments, with extreme market volatility, the expected risk and return profile of assets may differ.

### **Managing risk**

Ausbil is unable to eliminate all investment risk, but does analyse, manage and aim to reduce the impact of risks by actively monitoring investment markets and portfolios, through the use of carefully considered investment guidelines, buying and selling investments with the aim of maximising returns and via its intensive research approach that focuses on regular company contact and internal and external research of companies and the industries in which they operate.

The recommended time frame for investing in the Fund, based on the risks associated with the Fund, is more than 5 years. The significant risks of investing in the Fund are summarised on pages 15 to 17.

| Risk                   | Description of risk   |
|------------------------|---|
| Short selling risk     | Selling securities short involves borrowing stock and selling these borrowed securities.<br>Short selling is subject to the theoretically unlimited risk of loss because there is no limit on<br>how much the price of a security may appreciate. Short selling has the effect of leveraging<br>the Fund (as mentioned below) and carries the risks of magnifying the impact of negative<br>returns and increased margin calls. Additionally there is a risk that the stock lender may<br>request the return of the stock. These risks give rise to the possibility that positions may<br>have to be liquidated at a loss and not at a time of the investment manager's choosing.   |
| Leverage risk          | Where investments are leveraged, losses may exceed the original investment. The Fund will utilise the cash generated from a short securities sale to purchase additional securities. The Fund may short sell up to 50% of the value of the Fund, and leverage the cash from these short positions to extend long positions. The purchase of the additional securities has the effect of leveraging the Fund and carries the associated risk of magnifying the volatility of investment gains or losses and potentially reduces the security of capital invested. Leveraged investments may significantly underperform equivalent non-leveraged investments when the underlying assets experience negative returns. These risks also give rise to the possibility that positions may have to be liquidated at a loss and not at a time of the investment manager's choosing. |
| Market risk            | The risk that the market values of the assets in which the Fund invests will fluctuate as a result of factors such as economic conditions, government regulations, market sentiment, local and international political events and environmental and technological issues, each of which can lead to changes in prices and overall market volatility. The value of a security may be influenced by the condition of investment markets (e.g. domestic and international share markets and bond markets etc.), as well as the economic state of particular regions or the returns of other asset classes. Investment markets are impacted by broad factors such as economic conditions including interest rates, the availability of credit, political environment, investor sentiment, global markets and significant external events (e.g. natural disasters).              |
| Security risk          | The value of a security (i.e. a share in a company) may be affected by market sentiment<br>and other factors that may impact the performance of the actual company. Investing in<br>shares of a company will expose an investor to many of the risks to which the individual<br>company is itself exposed. They include such factors as changes in management, actions<br>of competitors and regulators in regard to the company and changes in technology and<br>market trends. Share markets tend to move in cycles, and the individual share price of<br>a security may fluctuate and underperform other investments over extended periods of<br>time. Such risk is considered by Ausbil through its investment process and managed by<br>maintaining a diversified portfolio of securities in Australian companies.   |
| Smaller companies risk | Smaller companies may include recently established entities with limited public information, or entities engaged in new-to-market concepts which may be speculative in nature. Shares in smaller companies may trade less frequently and in smaller volumes and therefore may be affected by liquidity risk to a greater degree than shares in larger companies. Smaller companies may also have limited operating histories, markets, products lines or financial resources than larger companies. They may also depend heavily on key personnel.  |
| Liquidity risk         | Securities purchased for the Fund may be liquid at the time of purchase and subsequently become illiquid due to, among other things, events relating to the company, market events, economic conditions, investor perceptions or lack of market participants. The lack of an active trading market may make it difficult to obtain an accurate price for a security. Liquidity risk may also refer to the risk that the Responsible Entity may not be able to pay redemption proceeds.  |
| Concentration risk     | The risk associated with a fund that concentrates its investments in a small number of securities or invests in a small subset of an asset class. The performance of a concentrated fund tends to be more volatile than the performance of a more diversified fund. This is because a concentrated fund is generally exposed to a smaller range of assets and is therefore more sensitive to fluctuations in the value of those assets.   |
| Derivatives risk       | A derivative is a financial instrument that is derived from another asset, security or index<br>(the underlying security). Derivatives can expose the Fund to risks such as market risk<br>(the risk that the value of the derivative will fluctuate due to movement in the price of the<br>underlying security), basis risk (the risk that the value of the derivative moves independently<br>from the value of the underlying security), liquidity risk and credit risk.  |
| Credit risk            | Credit risk refers to a risk of loss arising from the failure of an issuer of credit (borrower) or<br>other party to a contract to meet its obligations to make payments of interest, a repayment<br>of capital or some other financial obligation. This may arise in derivatives and fixed interest<br>securities. Credit risk also arises where collateral is provided to secure stock borrowings<br>by the Fund since generally the amount of collateral lodged with the counterparty is greater<br>than the value of stocks borrowed.   |

| Risk                             | Description of risk  |
|----------------------------------|--|
| International investment<br>risk | <ul> <li>Investing internationally carries additional risks. These include:</li> <li>Differences between countries relating to accounting, auditing, financial reporting, taxation, government regulation, securities exchanges and transactional procedures;</li> <li>Foreign markets may have different levels of liquidity, pricing availability, settlement and clearance procedures;</li> <li>Actions of foreign governments, exchange controls, defaults on Government securities, political and social instability;</li> <li>Investment returns from international shares are also affected by exchange rate fluctuations; and</li> <li>Non-resident withholding tax may be deducted from dividend payments made by companies registered overseas.</li> </ul>                             |
| Currency risk                    | The risk that the value of investments of the Fund will change due to movements in the exchange rate between the local currency and the Australian dollar. This risk can arise because the Fund holds securities domiciled outside Australia or securities denominated in currencies other than the Australian dollar, which are valued in currencies other than Australian dollars. A change in the value of these currencies relative to the Australian dollar can therefore affect the value of the investment. Australian dollar relative to other currencies may negatively impact the value of the investment. Conversely, a decline in the Australian dollar relative to other currencies may positively impact the value of the investment.  |
| Fund risk                        | Fund risks include potential termination of the Fund, a change in the Fund's characteristics (such as distribution frequency, change in fees and expenses etc.), replacement of the Responsible Entity or laws that affect managed investment schemes may change. There is also a risk that investing in the Fund may give different results than investing directly because of the income or capital gains or losses accrued in the Fund and the consequences of applications and redemptions by other unitholders.   |
| Manager risk                     | The risk that Ausbil will not achieve the Fund's stated investment objective or deliver returns that compare favourably to alternative investment options. Many factors can negatively impact Ausbil's ability to generate acceptable returns, including loss of key staff.  |
| Withdrawal risk                  | To meet withdrawal requests or to raise cash to pursue other investment opportunities, the Responsible Entity may be forced to sell securities at an unfavourable time and/or under unfavourable conditions, which may adversely affect the Fund.<br>If a situation occurs where the assets that the Fund invests in are no longer able to be readily bought and sold, or market events reduce the liquidity of a security or asset class, there is a risk that the generally applicable timeframe of four business days for meeting withdrawal requests may not be able to be met. This is because it may take longer to sell these types of investments at an acceptable price. In this case, withdrawals from the Fund may take significantly longer than the generally applicable timeframe. |
|                                  | The maximum timeframe in which we, as Responsible Entity, have to meet a withdrawal request is set out in the constitution of the Fund. Where the Fund is not liquid (as defined in the Corporations Act), you may only withdraw when we make an offer to withdraw to all investors, as required by the Corporations Act. Please refer to 'Restrictions on withdrawals' on page 11 of this PDS for further information about an unitholder's ability to withdraw when the Fund is liquid, including the timeframes, and an unitholder's ability to withdraw if the Fund is not liquid.   |
| mFund risk                       | Investing through mFund does involve certain additional risks. For example you will be<br>entering into a financial transaction with a third party, such as a broker. Investing through<br>mFund also carries the risk of the ASX suspending or revoking the admission of a fund<br>to mFund, or communication or system failures affecting the mFund system. In addition,<br>failure to comply with the mFund admission requirements may result in the Fund losing its<br>settlement status on the mFund Settlement Service.  |
|                                  | Risks may also arise in relation to transactions processed via mFund if ASX settlement procedures have not been accurately relayed or processed.   |

# 7. How we invest your money

You should read the important information about how we invest your money, including the Fund's Standard Risk Measure, contained in the table below and further explained on page 25 of this PDS, before making a decision to invest in the Fund.

# Your investment decision

Investment decisions are important and should reflect your particular circumstances. In making a decision it is important to consider the investment, its level of risk and diversification and how it relates to your investment goals and other investments you may hold. You should read all the information in this PDS carefully and seek appropriate professional advice before you make your decision.

#### **Considering your investment goals**

To meet your investment goals, you should consider:

- your return expectations this reflects the types of returns that you are seeking from an investment;
- your investment time horizon which is based on the length of time you expect to hold an investment; and
- your risk tolerance which refers to the extent of variation in the value of your investment, and returns (if any) from your investment, that you are willing to bear over the course of your investment time horizon.

| Ausbil 130/30 Focus Fund                  |  |                               |                             |  |
|---|--|-------------------------------|-----------------------------|--|
| Description of Fund                       | The Fund is a concentrated equity fund which primarily invests in listed or expected to be listed Australian securities that are generally chosen from the S&P/ASX 200 Index. The Fund may also use short selling. The Fund may invest in companies listed on international exchanges, including Australian companies listed overseas. The Fund may also invest in exchange traded derivatives and cash or cash equivalents.   |                               |                             |  |
|   | The Fund can invest in securities, kn<br>between 25-50 securities for its long   |                               | osure. The Fund will hold   |  |
|   | The Fund uses short selling with the aim of enhancing returns. Ausbil shorts securities by borrowing a securities from a securities lender then selling them in the market in the expectation that they will be repurchased at a price lower than the initial sale price and then returned to the securities lender. The Fund will hold a maximum of 25 securities for its 'short' equity exposure.<br>The Fund will target 'long' equity positions of 130% and 'short' equity positions of 30%, although Ausbil will have the ability to move within the ranges set out below. In aggregate, short equity positions may range between 0% and 50% and long equity positions may range between 80% and 150%. The target net equity exposure is expected to be approximately 100% and the maximum allowable exposure to cash is 20%. |                               |                             |  |
|   |  |                               |                             |  |
|   | The Fund may use exchange traded<br>cases there will be cash and/or unde<br>of the derivative instruments.   |                               |                             |  |
| Investment objective                      | The aim of the Fund is to outperform<br>term by investing primarily in listed A<br>securities. There is no guarantee that  | ustralian securities (long an | d short) and international  |  |
| Benchmark                                 | S&P/ASX 200 Accumulation Index   |                               |                             |  |
| Asset classes and asset allocation ranges | <b>Asset class</b><br>Long equity positions<br>Short equity positions  | <b>Min (%)</b><br>80<br>0     | <b>Max (%)</b><br>150<br>50 |  |
|   | Net equity exposure <sup>1</sup><br>Gross equity exposure <sup>2</sup>   | 80<br>80                      | 100<br>200                  |  |
|   | Australian listed equities<br>International listed equities<br>Exchange traded derivatives<br>Cash and cash equivalents  | 65<br>0<br>0<br>0             | 150<br>15<br>50<br>20       |  |
| Minimum suggested holding period          | 5 years +  |                               |                             |  |

Net equity exposure is the total long equity position minus the total short equity positions. Gross equity exposure is the total long equity position plus the total short equity positions.

2.

| Ausbil 130/30 Focus Fund   | (cont.)  |
|--|--|
| Standard risk<br>measure   | Risk Band: 7<br>Risk Level: Very high risk of losing money in any year. Likely to produce higher returns over<br>the long term.<br>Please refer to "Standard risk measure" on page 25 of this PDS.   |
| Fund performance   | Available on our website ( <u>www.ausbil.com.au</u> ).<br>Past performance is not a reliable indicator of future performance.  |
| Labour standards,<br>environmental, social and<br>ethical considerations | Ausbil is a signatory to the United Nations Principles for Responsible Investment ( <b>UNPRI</b> ).<br>UNPRI signatories undertake to consider environmental, social (including labour standards)<br>and corporate governance ( <b>ESG</b> ) factors in their investment decision-making and ownership<br>practices. Ausbil includes an assessment of environmental, social and governance factors<br>in its investment process. It does not have a predetermined view on these factors. Instead<br>Ausbil considers these factors, as it becomes aware of them in their investment decisions. |
| Changes to Fund details  | We have the right to close or terminate the Fund. We may also change the Fund's investment return objective, asset classes and asset allocation ranges without prior notice in some cases. We will inform investors of any material change to the Fund's details in their next regular communication or as otherwise required by law.  |

# Additional information about the Fund

#### **Diversification guidelines or limits**

The Fund's diversification guidelines are set out in the table below.

| Constraints  | Ranges    |  |
|--|-----------|--|
| Individual security exposure - relative to index     | +10%/-6%  |  |
| Aggregate maximum company exposure of issued capital | 10%       |  |
| Index sector positions <sup>1</sup>                  | +15%/-15% |  |
| Long equity security holdings                        | 25-50     |  |
| Short equity security holdings                       | 0-25      |  |
| Maximum non-index individual security position       | +3%/-3%   |  |

1. Global Industry Classification Standard (GICS) Level 2, Except Materials GICS Level 4.

#### Short selling

The Fund uses short selling with the aim of enhancing returns. Short selling is the practice of selling securities that have been borrowed from a securities lender and selling them in the market leaving the Fund with a "short position". This is done with the expectation that the securities will be repurchased at a price lower than the initial sale price and then returned to the securities lender.

The Fund provides cash or securities to the securities lender as collateral for the securities that the Fund borrows. Each of the entities that the Fund conducts securities lending with, have signed an Australian Master Securities Lending Agreement with credit exposures limited to the difference between the securities borrowed to cover the short sale and the amount of cash or security collateral the Fund lodges with the securities lender. Security lenders generally require a margin over the borrowed amount, usually 110% if stock is lodged as collateral or 105% if cash is lodged as collateral.

As the Fund engages in short selling, the Fund may be exposed to short position risk where there is no limit on the maximum loss that can be incurred when short selling. Short selling risks are managed through the use of strategies such as:

- stop loss limits selling a security when it reaches a certain price;
- pair trades short positions are offset by also taking long positions in similar securities; and
- option overlay strategies to reduce equity related risk.

Short selling will also increase the Fund's gross equity exposure to the share market above 100%. The Fund is restricted to short securities up to a maximum of 50% of the Fund. This in turn may magnify the exposure to other investment risks detailed in 'Risks of managed investment schemes' on pages 15 to 17 of the PDS.

#### Hypothetical short selling example

If the Fund sold short (i.e. borrowed) to its maximum extent permitted by the current investment strategy, the Fund would have a total gross equity exposure of 200% through its long and short exposures. As an example, a \$100,000 dollar investment in the Fund would have \$150,000 worth of exposure to long equity positions and \$50,000 worth of exposure to short equity positions, totalling \$200,000 worth of market exposure. The following table provides examples of four different scenarios of the Fund's performance and their theoretical outcome if the Fund was at its maximum level of gross equity market exposure and the effect of leveraging. Note that this example does not take into account borrowing or trading costs.

| Return on<br>underlying securities                    | Long<br>portfolio value      | Short<br>portfolio value   | Total net<br>portfolio<br>value |
|---|------------------------------|----------------------------|---------------------------------|
| Long equity return: +10%<br>Short equity return: +10% | \$150,000 x 110% = \$165,000 | \$50,000 x 110% = \$55,000 | \$110,000                       |
| Long equity return: +10%<br>Short equity return: -10% | \$150,000 x 110% = \$165,000 | \$50,000 × 90% = \$45,000  | \$120,000                       |
| Long equity return: -10%<br>Short equity return: +10% | \$150,000x 90% = \$135,000   | \$50,000 x 110% = \$55,000 | \$80,000                        |
| Long equity return: -10%<br>Short equity return: -10% | \$150,000x 90% = \$135,000   | \$50,000 × 90% = \$45,000  | \$90,000                        |

#### Derivatives

The Fund may use exchange traded derivatives such as options and futures with the aim of managing risk. For example, protecting against risks such as unfavourable changes in an investment's price brought about by, for example, short selling, changes in interest rates, credit risk, equity prices, currencies or other factors.

Exposure to derivatives is limited to 50% of the net equity exposure of the Fund.

Exchange traded derivatives do not have a counterparty as all settlement and clearing obligations are met by the relevant clearing agent.

The Fund does not use over-the-counter (OTC) derivatives.

The main risks to the Fund as a consequence of dealing in derivatives is derivative risk.

#### Key dependencies underpinning the strategy's ability to produce investment returns

The investment returns of the Fund depend primarily on whether Ausbil's investment decisions in relation to the Fund's long and short positions are successful; that is, whether the securities that the Fund holds in long positions increase in value and whether the securities that the Fund sells short decrease in value (thereby resulting in a gain for the Fund). The ability to produce investment returns is a combination of two key factors. Firstly, the performance of the underlying market will determine a significant proportion of the total return of the Fund. Secondly, the success of Ausbil's investment process, will determine the returns in excess of the market return.

The Fund will generally operate within a net equity exposure band of 80-100%, and expected returns will reflect a level of correlation with overall equity returns (typically the higher the level of net equity exposure, the higher the correlation with market returns).

Where the Fund operates with a net equity exposure less than 100%, this may insulate investors from the full extent of any market decline. Conversely, the lower the Fund's net equity exposure, the more likely the Fund's returns will trail a rising equity market. The Responsible Entity deploys judgement and experience to determine the net equity exposure.

The remaining component of overall Fund returns will also be determined by the success and failure of individual stock selection. Individual stock selection is determined by the application of Ausbil's stated investment philosophy and style (as explained above).

#### Location and currency denomination of the assets of the Fund

The assets of the Fund are generally denominated in the currency of the relevant jurisdiction, for example companies listed on the Australian Securities Exchange will be denominated in Australian dollars.

#### **Risk management**

Share portfolios are inherently exposed to risk at both the company level and market level. The main investment risks to which the Fund may be exposed are generally a result of, stock selection, industry diversification, the level of cash in the Fund and the success in identifying short positions. This is achieved through the experience of Ausbil's investment team and the investment process. For information on the key risks to the Fund, please refer to 'Risks of managed investment schemes' on pages 15 to 17 of the PDS.

The Fund deploys three key elements as part of its risk management strategy.

- 1. a diversification of portfolio sectors and constituents within detailed limits and guidelines across the S&P/ASX 200 Index and other international sectors and constituents;
- 2. a robust investment process which has consistently delivered returns above the benchmark over the medium term; and
- 3. Ausbil utilises a portfolio measurement tool that highlights key risk positions within the portfolio such as tracking error and sources of risk. This portfolio measurement tool is run on a monthly basis and is cross referenced by the portfolio construction team following the formulation of the model portfolio. This information is archived on a monthly basis since inception of the Fund for historical comparison and audit trails.

#### **Related party relationships**

The Responsible Entity is owned by its employees and indirectly by New York Life Investment Management Holdings LLC, a wholly-owned subsidiary of New York Life Insurance Company (**New York Life**). For these purposes, a related party includes certain entities and individuals that have a close relationship with the Responsible Entity, including, but not limited to New York Life itself, other subsidiaries of New York Life and other funds operated or managed by any other member of the New York Life group of companies.

The Responsible Entity may from time to time use the services of related parties (including, but not limited to, investment management and administration) and pay commercial rates for these services. The Responsible Entity may also enter into financial or other transactions with related parties in relation to the assets of the Fund and such arrangements will be based on arm's length commercial terms or as otherwise permissible under the law.

In the course of managing the Fund the Responsible Entity may come across conflicts in relation to its duties to the Fund, related funds and its own interests. The Responsible Entity has internal policies and procedures in place to manage all conflicts of interest appropriately. These policies and procedures will be reviewed on a regular basis and may change from time to time. In addition to complying with these policies and procedures, all conflicts will be resolved in a fair and reasonable manner, in accordance with the relevant law and ASIC requirements.

The Fund's Constitution does not specify a limit in respect of related party investments by the Fund.

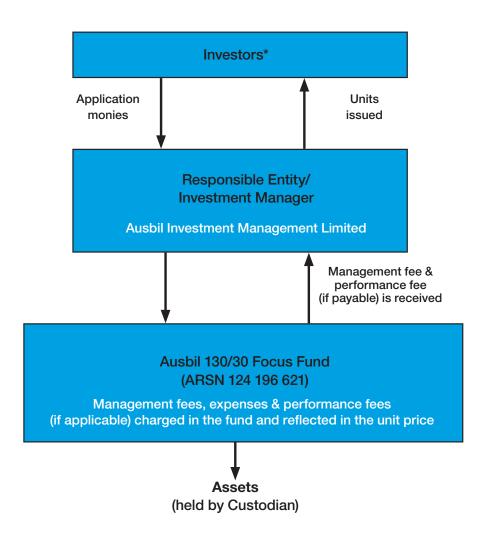
At the date of this PDS, the Fund does not hold any related party investments and there are no material related party arrangements in place with the Fund that have not been made on arm's length terms.

**Investment manager** There have been no adverse regulatory findings against the following personnel.

| Team member   | Key information  | Details   |
|---|--|---|
| <b>Paul Xiradis</b><br>Chief Executive Officer and<br>Head of Equities      | Commercial<br>experience   | Paul has over 38 years of financial services experience with companies such as Westpac Banking Corporation's Investment Management Division, Mercantile & General and Legal & General Asset Management.   |
| FAICD,GDipAppFin, FIPA,<br>FFin   |  | Paul's career includes senior roles in management, investment management and portfolio management in the funds management industry.   |
| Investment experience<br>since: 1979  |  | In 1997, Paul co-founded Ausbil where he now holds the position of Executive Chairman, Chief Investment Officer and Head of Equities where he has been instrumental in building the funds under management to over  |
| Commencement date<br>at Ausbil: 1997  |  | \$11 billion (as at the date of this PDS).  |
|   | Proportion of time<br>spent executing the<br>Fund's investment<br>strategy | 10%   |
|   |  | Paul's role includes strategy, portfolio construction and input into the investment management of the Fund. Paul is a member and Chairman of Ausbil's Portfolio Construction Committee.   |
| John Grace<br>Co-Head of Equities   | Commercial<br>experience   | John has over 32 years of financial services experience with companies<br>such as McNall & Hordern (Sydney), Cazenove & Co (London), Royal<br>Insurance Asset Management (London) and Legal & General Asset<br>Management (Sydney).   |
| BEcon. SIA (Aff)  |  | John's career includes senior roles in management, stock broking,   |
| Investment experience<br>since: 1985  |  | investment management and portfolio management in the funds<br>management industry.   |
| Commencement date<br>at Ausbil: 2001  |  | John's initial grounding in equity analysis came through positions with<br>stockbroking firms McNall & Hordern in Sydney and Cazenove & Co in<br>London. Whilst in the United Kingdom, John became Portfolio Manager<br>for Royal Insurance Asset Management with responsibility for Asia Pacific<br>Funds. Back in Australia after five years in London, John joined Legal &<br>General Asset Management as Senior Portfolio Manager. In 2001, John<br>moved to Ausbil where he now holds the position of Co-Head of Equities. |
|   | Proportion of time<br>spent executing the<br>Fund's investment<br>strategy | 20%   |
|   |  | John's role includes strategy and portfolio construction, as well as input<br>into the investment management of the Fund. John is a member of Ausbil's<br>Portfolio Construction Committee.   |
| <b>Gian Pandit</b><br>Deputy Head of Equities and<br>Lead Portfolio Manager | Commercial<br>experience   | Gian has over 27 years of financial services experience with companies such as Deutsche Bank, Ellerston Capital, ING and AMP Capital.   |
| BA Econ   |  | Gian's career includes senior roles in management, investment management and portfolio management in the funds management industry.   |
| Investment experience<br>since: 1991  |  | Before joining Ausbil, Gian was a Co-Head of the Australian Fundamental Equities team at AMP Capital. His primary roles were the management   |
| Commencement date<br>at Ausbil: 2015  |  | of a long/short equities portfolio, management of a concentrated<br>equities portfolio and overall management of over \$7 billion of funds<br>under management. Prior to joining AMP Capital, Gian was Director<br>of Investments/Senior Portfolio Manager at ING where he managed<br>concentrated and long short portfolios with funds under management<br>exceeding \$10 billion.   |
|   | Proportion of time<br>spent executing the<br>Fund's investment<br>strategy | 80%   |
|   |  | Gian's role includes strategy and portfolio construction, as well as research, analysis and investment management of the Fund. Gian is a member of Ausbil's Portfolio Construction Committee.   |

### The Fund's investment structure

The diagram below shows the key entities involved in the Fund, their relationship to each other, their roles and the flow of investment money through the Fund as at the date of this PDS.



\* Indirect investors do not become unitholders in the Fund. Instead, units and the rights in relation to the investment are held by the IDPS operator, subject to the terms of the IDPS.

#### The Fund's key services providers

The Responsible Entity has entered into separate agreements with each of its service providers which set out the terms and conditions of the relationship, as well as the consequences of any breaches of the terms of the relationship and rights of termination.

The Responsible Entity has in place procedures to monitor key service providers with the aim of ensuring services are provided in accordance with the service agreements and service level standards. The service providers may be changed from time to time, including the Custodian where we are satisfied that the Custodian meets applicable regulatory requirements.

| Key service providers   | Scope of services  | Jurisdiction |
|---|--|--------------|
| National Australia Bank Limited<br>(ABN 12 004 044 937)<br>( <b>NAB</b> )                         | NAB has been appointed by the Responsible Entity as the Custodian for<br>the Fund. The Custodian provides custodial services to the Fund and is<br>responsible for the safekeeping of the assets of the Fund. As Custodian of<br>the assets of the Fund, NAB has no independent discretion with respect<br>to the holding of assets, has no supervisory role in relation to the Fund<br>and is subject to performance standards. | Australia    |
|   | NAB has also been appointed by the Responsible Entity as the<br>Administrator for the Fund. The Administrator to the Fund provides<br>administration services to the Responsible Entity on behalf of the Fund.   |              |
| PricewaterhouseCoopers<br>(ABN 52 780 433 757)<br>( <b>PWC</b> )                                  | PWC is the fund auditor and compliance plan auditor for the Fund.<br>The auditor's role is to provide an audit of the financial statements and<br>compliance plan of the Fund each year, as well as performing a half yearly<br>review (if required), and to provide an opinion on the financial statements.   | Australia    |
| Deutsche Securities Australia<br>Limited<br>(ABN 65 003 204 368)<br>( <b>Deutsche</b> )           | Deutsche is one of the securities lending counterparties.<br>The security lender's role is to purchase the security(ies) and enter into an agreement to transfer the security(ies) to the Fund, enabling the Fund to short sell the security(ies). In turn, the Fund agrees to return the equivalent security(ies) back to the security lender at a future date.   | Australia    |
| Macquarie Bank Limited<br>(ABN 46 008 583 542)<br>( <b>Macquarie</b> )                            | Macquarie is one of the securities lending counterparties.<br>The security lender's role is to purchase the security(ies) and enter into an agreement to transfer the security(ies) to the Fund enabling the Fund to short sell the security(ies). In turn, the Fund agrees to return the equivalent security(ies) back to the security lender at a future date.   | Australia    |
| Merrill Lynch Equities<br>(Australia) Limited<br>(ABN 65 006 276 795)<br>( <b>Merrill Lynch</b> ) | Merrill Lynch is one of the securities lending counterparties.<br>The security lender's role is to purchase the security(ies) and enter into an agreement to transfer the security(ies) to the Fund, enabling the Fund to short sell the security(ies). In turn, the Fund agrees to return the equivalent security(ies) back to the security lender at a future date.  | Australia    |
| J.P. Morgan Securities Australia<br>Limited<br>(ABN 61 003 245 234)<br>( <b>J.P. Morgan</b> )     | J.P. Morgan is one of the securities lending counterparties.<br>The security lender's role is to purchase the security(ies) and enter into an agreement to transfer the security(ies) to the Fund enabling the Fund to short sell the security(ies). In turn, the Fund agrees to return the equivalent security(ies) back to the security lender at a future date.   | Australia    |
| Citigroup Global Markets<br>Australia Pty Limited<br>(ABN 64 003 114 832)<br>( <b>Citigroup</b> ) | Citigroup is one of the securities lending counterparties.<br>The security lender's role is to purchase the security(ies) and enter into an agreement to transfer the security(ies) to the Fund enabling the Fund to short sell the security(ies). In turn, the Fund agrees to return the equivalent security(ies) back to the security lender at a future date.   | Australia    |

#### **Securities lenders**

The Fund has appointed securities lenders pursuant to industry standard agreements (ie generally either a Australian Master Securities Lending Agreement (**AMSLA**) or International Swaps and Derivatives Association Agreement (ISDA) (**Agreement**).

Under each Agreement, the Fund enters into a principal relationship with the securities lender. Under the terms of the each Agreement, the stock borrowed is transferred into the name of the Fund whilst legal title to collateral lodged with the securities lender is transferred to the securities lender. In this way, the Fund's credit exposure is limited to the difference in value between the stock borrowed to cover the short position and the amount of stock collateral the Fund lodges with the securities lender.

The fees, costs and charges incurred pursuant to each Agreement are an expense of, and are payable by the Fund. The securities lenders have no decision making discretion relating to the investment of the assets of the Fund and make no representation in respect of the Fund or the investment of the assets.

Where the Fund intends to short-sell securities, it is anticipated that the securities will be borrowed from the securities lender under each Agreement.

Under the terms of each Agreement, the Fund may seek to borrow the securities with a borrowing request. If the securities lender accepts the Fund's borrowing request, the securities lender will deliver the securities borrowed to the Fund or as the Fund directs. The Fund will have an obligation to re-deliver the securities borrowed or equivalent securities on an agreed date or otherwise the securities lender may call for the re-delivery at any time by giving notice on any Business Day of not less than the standard settlement time for such equivalent securities. The Fund must provide collateral to secure its obligations under the relevant Agreement. The amount of collateral is the value of the securities borrowed plus a margin. In the event that the value of the securities borrowed plus a margin exceeds the collateral provided, further collateral will need to be delivered so that the collateral at least equals the value of securities borrowed plus the margin.

The Fund may remove a securities lender or appoint another securities lender in its place at any time without notice to investors.

### Standard risk measure

The standard risk measure is based on industry guidance to allow you to compare investment options that are expected to deliver a similar number of negative annual returns over any 20 year period.

The standard risk measure is not a complete assessment of all forms of investment risk. For instance, it does not detail the size of the negative return or the potential for a positive return that could be less than you may require to meet your objectives. Further, it does not take into account the impact of administration fees and tax on the likelihood of a negative return and should not be used to compare fees. You should still ensure you are comfortable with the risks and potential losses associated with your chosen investment option/s.

The following table is used to determine the risk label that applies to the Fund:

| Risk band | Risk Label     | Estimated number of negative annual<br>returns over any 20 year period |
|-----------|----------------|--|
| 1         | Very Low       | Less than 0.5  |
| 2         | Low            | 0.5 to less than 1   |
| 3         | Low to Medium  | 1 to less than 2   |
| 4         | Medium         | 2 to less than 3   |
| 5         | Medium to High | 3 to less than 4   |
| 6         | High           | 4 to less than 6   |
| 7         | Very High      | 6 to Greater   |

We have developed a methodology consistent with the guiding principles outlined by the Financial Services Council and the underlying assumptions are structured to reflect a conservative bias, i.e. in favour of overstating risk. The methodology applies a set of relevant capital market assumptions (returns, volatility, correlation) to calculate the forward-looking return distribution for the investment strategy of the Fund. The probability of a negative return in any one year is derived and then multiplied by 20 to achieve the estimated number of negative returns over any 20 year period. This number is compared to the table above to identify the risk band and risk label applicable to the Fund.

# 8. Fees and other costs

#### Did you know?

Small differences in both investment performance and fees and costs can have a substantial impact on your long-term returns. For example, total annual fees and costs of 2% of your investment balance rather than 1% could reduce your final return by up to 20% over a 30 year period (for example, reduce it from \$100,000 to \$80,000). You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs. You may be able to negotiate to pay lower contribution fees and management costs where applicable. Ask us or your financial adviser.

#### To find out more

If you would like to find out more, or see the impact of fees based on your own circumstances, the Australian Securities and Investments Commission website (www.moneysmart.gov.au) has a managed funds fee calculator to help you check out different fee options.

This section shows fees and other costs that you may be charged. These fees and costs may be deducted from your money, from the returns on your investment or from the assets of the managed investment scheme as a whole. Information on how managed investment schemes are taxed is set out in "How managed investment schemes are taxed" on pages 31 to 32 of this PDS.

You should read all of the information about fees and other costs as it is important to understand their impact on your investment.

| Type of fee or cost  | Amount   | How and when paid  |
|--|--|--|
| Fees for when you money moves in or ou   | ut of the Fund <sup>1</sup>  |  |
| Establishment fee:<br>The fee to open your investment                                      | Nil  | Not applicable   |
| <b>Contribution fee:</b><br>The fee on each amount contributed to your investment          | Nil  | Not applicable   |
| Withdrawal fee:<br>The amount on each amount you take out<br>of your investment            | Nil  | Not applicable   |
| Exit fee:<br>The fee to close your investment  | Nil  | Not applicable   |
| Management costs <sup>2,3</sup> : the fees and costs                                       | for managing your investment.  |  |
| Management fee <sup>4</sup><br>Performance fee <sup>4</sup><br>Indirect costs <sup>5</sup> | 1.00%<br>20.5% of the difference between the<br>Fund Performance and the return of<br>the Performance Fee Hurdle.<br>0.00% | Management costs are accrued daily<br>in the Fund's unit price and generally<br>paid from the Fund's assets monthly in<br>arrears. |
| Service Fees   |  |  |
| Investment switching fee:<br>The fee for changing investment options.                      | Nil  | Not applicable   |

1. An allowance for transaction costs will apply to investments into, and withdrawals from, the Fund (refer to 'Buy/sell spread' on pages 28 and 29 of this PDS).

2. Please refer to 'Additional explanation of fees and costs' in this PDS and on pages 26 to 29 for more information on management costs.

3. Unless otherwise stated, all fees and costs are quoted inclusive of any GST and net of any input tax credits (ITCs) or reduced input tax credits (RITCs) that are expected to be available to the Fund. Where RITCs are available, the prescribed rate is currently 55% or 75%, depending on the nature of the fee or cost incurred.

4. For certain wholesale clients (as defined in the Corporations Act 2001), we may, at our discretion, negotiate, rebate or waive all or part of our fees. Please refer to 'Can fees be different for different investors?' on page 29 of this PDS.

5. Calculated with reference to the financial year ending 30 June 2018 and calculated on the gross asset value of the Fund. Please refer to the 'Example of annual fees and costs for the Fund' on page 30 of this PDS.

Warning: If you consult a financial advisor, additional fees may be charged by the financial advisor - refer to the statement of advice which will be provided by your financial advisor, which sets out the details of the fees payable by you to your financial advisor. Indirect investors may also incur additional fees and costs charged by their IDPS operator.

Additional fees may also be payable directly to your ASX broker (or your financial adviser who uses a stockbroking service on your behalf) for using mFund and investors should consider the financial services guide provided by your ASX broker (or adviser).

### Additional explanation of fees and costs

### **Management costs**

Management costs comprise the additional fees or costs that you incur by investing in the Fund rather than investing directly in the underlying assets. They include indirect costs and do not include transaction costs (ie costs associated with investing the underlying assets, some of which may be recovered through buy/sell spreads).

#### Management fee

The management fee is calculated on the Fund's gross asset value<sup>1</sup> and is payable to the Responsible Entity for managing the assets of the Fund and overseeing the operations of the Fund. The fee is accrued daily and paid monthly in arrears from the Fund's assets.

#### Performance fee

20.5% of the difference between the Fund Performance and the Performance Fee Hurdle multiplied by the Fund's gross asset value<sup>1</sup>. Accrued daily and paid monthly in arrears.

The Performance Fee Hurdle is the return of the benchmark, S&P/ASX 200 Accumulation Index, including a hurdle of 2.00% pa (**Performance Fee Hurdle**).

The Fund Performance is the Fund's daily gross return (after adding back in distributions and redemptions and excluding applications) (**Fund Performance**).

The performance fee is calculated at each Business Day and if a period of underperformance to the benchmark occurs, the performance fee accrued is frozen at its current level and further performance fees may not commence to be accrued again until the full amount of underperformance is recouped. The unit price is reflective of accrued performance fees. If a performance fee has been paid then the management cost of the Fund for the period would increase. The full methodology for calculating the performance fee is detailed in the Fund's Constitution, a copy of which is available upon request.

Based on the current calculation methodology for the performance fee, the Responsible Entity has estimated that the typical ongoing performance fee payable per annum may be \$281 assuming an average account balance of \$50,000 during the year. Prior periods have been taken into account in calculating this estimate. However, this is not a forecast as the actual performance fee for the current and future financial years may differ. The Responsible Entity cannot guarantee that performance fees will remain at their previous level or that the performance of the Fund will outperform the benchmark.

### Worked dollar example

The following provides a dollar fee example based on an investor with a \$50,000 investment in the Fund. The example assumes no other applications or withdrawals have been made. Please note that this is just an example and should not be taken as an indication or guarantee of future performance, nor an indication of the performance fee that may be charged in the future.

| The Fund's performance exceeds the Performance Hurdle  | How and when paid  |
|--|--|
| <ul> <li>For the period 11 August to 12 August we assume:</li> <li>the Fund's gross return for the day was 2.00%;</li> <li>the Performance Fee Hurdle for the day was 1.50%; and</li> <li>the Fund's value for the day was \$50,000</li> </ul> | Accrued in the Fund's unit price for the day and deducted directly from the Fund after the end of the month. |
| Outperformance return for the day<br>= Fund's gross return for the day minus the Performance Fee Hurdle<br>= 2.00% - 1.50%<br>= 0.50%  |  |
| Outperformance amount for the day  |  |

- = Outperformance amount for the day = Outperformance return for the day multiplied by the Fund value
- $= 0.50\% \times $50,000$
- $= 0.50\% \times 550,00$ = \$250.00
- = \$250.00

### Performance fee amount

= \$250.00 x 20.5% = \$51.25

1. Calculated on the Fund's gross asset value, which includes the sum of the Fund's long positions plus cash.

#### The Fund's performance is below the Performance Hurdle

For the period 11 August to 12 August we assume:

- the Fund's gross return for the day was 1.00%;
- the Performance Fee Hurdle for the day was 1.75%; and
- the Fund's value for the day was \$50,000.

#### Under performance return for the day

= Fund's gross return for the day minus the Performance Fee Hurdle

= 1.00% - 1.75%

= -0.75%

#### Under performance amount for the day

- = Under performance return for the day multiplied by the Fund value
- = -0.75% x \$50,000
- = -\$375.00

#### Performance fee amount

= -\$375.00 x 20.5%

= -\$76.88

#### How and when paid

A negative performance fee amount will not be accrued in the unit price.

The negative performance fee dollar amount will need to be carried forward and will need to be offset by future positive performance before any performance fee becomes accrued and payable.

#### Indirect costs

Indirect costs are any amount, not already disclosed as a fee or cost, which reduces (directly or indirectly) the value of the underlying investments and the performance return of the Fund. This may include expenses which are not covered by the management fee (see below), as well as fees and costs incurred by underlying investment vehicles plus costs involved in trading certain derivative products which are used as part of the Fund's investment strategy.

These indirect costs are reflected in the unit price of your investment in the Fund and include any underlying (indirect) management costs, underlying (indirect) performance-related fees and other indirect costs. The indirect costs may vary from year to year, including to the extent that they rely on estimates.

Where the Fund invests in other funds for which Ausbil is the responsible entity, the Responsible Entity will ensure there is no doubling up of management fees or performance fees.

#### **Expenses**

Under the Fund's Constitution, the Responsible Entity is entitled to recover expenses incurred in the proper performance of the Fund's operations. For the duration of the PDS the Responsible Entity will not recover normal expenses from the Fund and the Responsible Entity will pay these amounts from its management fee. However, if the Responsible Entity incurs abnormal expenses (eg expenses incurred in holding a unitholder meeting or complying with regulatory changes), then it may deduct these expenses from the Fund's assets.

### Transactional and operational costs

In managing the assets of the Fund, the Fund may incur transaction costs such as brokerage, settlement and clearing costs, stamp duty and bid-ask spreads charged by transaction counterparties when assets are bought and sold. These costs are generally incurred as a result of applications or redemptions from the Fund or when the Fund sells or buys assets as part of its day to day trading activities.

#### **Buy/sell spread**

The buy/sell spreads are an additional cost to you when applying and withdrawing from the Fund and are not a fee paid to the Responsible Entity. They are paid to the Fund to ensure other unitholders are not disadvantaged by a unitholder applying or redeeming from the Fund.

The Fund's current buy/sell spread and dollar based examples are set out in the table below.

| Fund                     | Buy<br>spread | Sell<br>spread | Dollar based exan<br>\$50,000 application or |             |
|--------------------------|---------------|----------------|--|-------------|
|                          |               |                | Buy spread                                   | Sell spread |
| Ausbil 130/30 Focus Fund | 0.30%         | 0.30%          | \$150  | \$150       |

Generally, there will be no buy spread incurred on distributions which are re-invested. The Responsible Entity has discretion to waive or reduce the transaction costs on investments or withdrawals where no, or reduced, costs are incurred.

The buy/sell spread can be changed at any time by us. The Responsible Entity will provide notification to unitholders of any changes to buy/sell spread transaction costs at <u>www.ausbil.com.au</u>

A copy of our Unit Pricing Discretions Policy, including details of any discretions that the Responsible Entity may exercise in various circumstances (including in respect of transaction costs) is available at **www.ausbil.com.au** 

#### Other transactions costs

Transaction costs that arise when assets of the Fund are changed in connection with an investment decision are paid out of Fund assets and are reflected in the Fund's unit price. These costs are an additional implicit cost to you and are not paid to the Responsible Entity.

The Fund's estimated other transaction costs are set out in the table below. The figure is calculated as a percentage of the average fund size and is estimated based on the financial year ending 30 June 2018. You can determine the dollar value of these costs over a 1 year period by multiplying the transaction cost rate with your average account balance. For example, the value of transaction costs on an average account balance of \$50,000 invested in the Fund is \$755.

| Fund                     | Total transaction | Minus: Buy/sell spread | Equals: Other     |
|--------------------------|-------------------|------------------------|-------------------|
|                          | costs             | recovery               | Transaction costs |
| Ausbil 130/30 Focus Fund | 2.00%             | 0.49%                  | 1.51%             |

#### Units in lieu

The Responsible Entity may receive units in lieu of all or part of any management fee (plus GST) charged to the Fund. Any such units will be issued at the application price that does not include a buy spread, and the Responsible Entity will subsequently redeem the units at the redemption price.

#### Can fees be different for different unitholders?

For wholesale investors the Responsible Entity may, in its discretion and, in accordance with relevant ASIC policy and the Corporations Act, negotiate and agree a rebate or waiver of part of the management fee to a person who acquires an interest in the Fund in response to an offer made to them as a wholesale client within the meaning of section 761G of the Corporations Act. Any fee rebate or waiver is subject to the Responsible Entity determining that the giving of the rebate or waiver satisfies, or continues to satisfy, the requirements of ASIC policy and the Corporations Act.

### Third party payments

The Responsible Entity may provide benefits to other financial services intermediaries where the law permits. If the Responsible Entity does, it will provide these benefits from our own resources so that they are not an additional cost to the Fund or its unitholders.

The Responsible Entity may also sponsor professional development days and training. If permitted by law, the Responsible Entity may pay rebates, based on the amount of funds under management or operating expenses, to IDPS operators, dealer groups and financial advisers.

The Responsible Entity may enter into arrangements to pay administration fees to IDPS operators in connection with the listing of this Fund on their investment menus. This fee is paid by the Responsible Entity and not by the Fund. It is not charged out of the assets of the Fund and is not an additional charge to unitholders.

#### Can fees change?

The fees and costs described in this PDS can change and the Constitution permits higher fees to be charged. The Responsible Entity will provide 30 days' written notice in advance of any proposed increase in its fees. The Responsible Entity cannot charge more than the Constitution allows. If the Responsible Entity wishes to raise fees above the amount allowed for in the Constitution, the Responsible Entity would need the approval of unitholders. The Responsible Entity also reserves the right to waive or reduce any of the fees and costs described in this PDS without prior notice.

The maximum allowable fees under the constitution are set out in the table below. The Constitution does not place any limit on the amount of the expenses that can be paid form the Fund.

| Fund                     | Management fee plus GST          | Performance fee plus GST   |
|--------------------------|----------------------------------|--|
| Ausbil 130/30 Focus Fund | 2.00% pa of gross<br>asset value | 25% of the performance over the S&P/ASX 200 Accumulation Index multiplied by the Fund's gross asset value. |

### mFund brokerage fees

Additional fees may also be payable directly to your ASX broker (or your financial adviser who uses a stockbroking service on your behalf) for using mFund and investors should consider the financial services guide provided by your ASX broker (or adviser).

#### Example of annual fees and costs for the Fund

This table gives an example of how fees and costs in the Fund can affect your investment over a one-year period. You should use this table to compare this product with other managed investment products.

| EXAMPLE                  | AMOUNT             | Balance of \$50,000 with a contribution of \$5,000 during year <sup>1</sup>   |
|--------------------------|--------------------|---|
| Contribution fees        | 0.00%              | For every additional \$5,000 you put in, you will be charged \$0.   |
| PLUS<br>Management costs | 1.63% <sup>2</sup> | <b>And</b> , for every \$50,000 you have in the Fund, you will be charged \$815 <sup>3</sup> each year.   |
| EQUALS<br>Cost of Fund   |                    | If you had an investment of \$50,000 at the<br>beginning of the year and you put in an<br>additional \$5,000 during that year <sup>1</sup> , you<br>would be charged fees of: |
|                          |                    | \$815 <sup>3,</sup>   |
|                          |                    | What it costs you will depend on the fees<br>you negotiate with your fund or financial<br>adviser.  |

1. Assumes the \$5,000 contribution occurs on the last Business Day of that year. Therefore, management costs are calculated using the \$50,000 balance only.

2. The management cost shown is for the year ending 30 June 2018, includes a performance fee during the year of 0.56% and is calculated on the average net asset value for the Fund. The Fund's management fee and performance fee is calculated on the Fund's gross assets, which includes all assets in the Fund, for example including the assets acquired from the utilisation of the cash generated from a short securities sale to purchase additional securities. Please note that this is just an example, it is not a forecast and the actual investment balance of your holding, the gross asset value of the Fund will vary on a daily basis. The performance fee may be higher.

3. In reality, the actual investment balance of the Fund will vary daily and the actual fees and expenses charged which are based on the value of the Fund will therefore also vary daily. Additional fees may apply. Please note this example doesn't capture all the fees and costs that may apply to you, such as the buy/sell spread.

# 9. How managed investment schemes are taxed

The tax information provided below is intended to be a brief guide only and should not be relied upon as a complete statement of the Australian income tax laws. Discussion of Australian tax law is current as at the date of preparation of this PDS. As Australian tax law is complex and may change, all potential investors should satisfy themselves of possible consequences by consulting their own professional tax advisors.

**WARNING**: Investing in a registered managed investment scheme is likely to have tax consequences and you are strongly advised to seek professional tax advice.

The Fund generally distributes or allocates all of its income each year so that the Fund itself is not subject to tax. As a unitholder you will be assessed for tax on your share of the taxable income generated by the Fund, including any net realised capital gains. The Fund does not pay tax on behalf of Australian unitholders.

There are tax implications when investing, withdrawing and receiving income from the Fund. The Responsible Entity cannot give tax advice and the Responsible Entity recommends that you consult your professional tax adviser as the tax implications for the Fund can impact unitholders differently. What follows is a general outline of some key tax considerations for Australian resident unitholders. This information is based on our current interpretation of the relevant taxation laws. As such, unitholders should not place reliance on this as a basis for making their decision as to whether to invest.

We strongly advise that you obtain your own professional tax advice regarding your position, as tax laws are complex and subject to change, and unitholders' individual circumstances vary.

Income earned by the Fund, whether distributed or reinvested, can form part of the assessable income for unitholders in the year of entitlement or allocation. The composition of distributions can be made up of assessable income (such as dividends, interest and other assessable income), net realised capital gains (including CGT concession amounts, if any), tax credits, such as franking credits attached to dividend income and foreign income tax offsets and/or non-taxable distribution such as return of capital or tax-deferred amounts. If franking credits or foreign income tax offsets are included in your distribution, you must determine your entitlement based on your individual circumstances.

Further, the timing of when the Fund's income is brought to account for tax purposes may be different to when amounts are distributed to you, so that you may be required to pay tax on income that has not yet been or may not be distributed to you.

For each year ending 30 June the Responsible Entity will send to you the details of assessable income, foreign income, tax credits and any other relevant tax information to include in your tax return.

On your Application Form you may provide the Responsible Entity with your Tax File Number (**TFN**), TFN exemption or an Australian Business Number (**ABN**). It is not compulsory for you to quote a TFN, TFN exemption or ABN, but if you do not then the Responsible Entity is required to deduct tax from any income distribution payable to you at the maximum personal tax rate plus Medicare levy and any other applicable Government charges. The Responsible Entity is permitted to collect TFNs under relevant tax law.

#### Applications and withdrawals

If you acquire units part way through a distribution period, that amount of accumulated income which is included in the unit price for the units acquired will eventually be distributed to you as income. Depending on your tax circumstances, this could result in you receiving assessable income, and on disposal of units, generating a capital loss of a similar amount. However, the capital loss cannot be offset against that income - it can only be offset against your realised capital gains.

If you withdraw units part way through a distribution period, the value of accumulated income is included in your withdrawal price. The Responsible Entity will advise you what part (if any) of the proceeds on withdrawal reflect your share in the net income of the Fund and therefore is assessable income for tax purposes. The balance reflects the capital proceeds on disposal and may, dependent upon your tax circumstances, be subject to the capital gains tax (**CGT**) provisions.

Your assessable income for each year may include net realised capital gains (ie after offsetting capital losses). This will include capital gains made upon withdrawing units from the Fund.

Individuals, trusts and complying superannuation entities may be eligible for CGT concessions in relation to capital gains made with respect to units which are held for at least 12 months.

If you hold your units on revenue account, gains and losses will be taxable as ordinary income or allowed as a deduction, as the case may be, and will not qualify for the CGT discount.

# Foreign Account Tax Compliance Act (FATCA) and Common Reporting Standard (CRS)

The Responsible Entity is required to identify and report on tax residents of a country or countries other than Australia in order to meet account information reporting requirements under domestic and international laws.

If at any time after account opening, information in our possession suggests that you, or any entity or individual that holds ownership and/or control in a unitholder (**Controlling Person**) may be a tax resident of a country or countries other than Australia, you may be contacted to provide further information. Failure to respond may lead to certain additional reporting requirements applying to the account.

By completing the Tax Information Form, as part of your application, you certify that if at any time there is a change to the foreign tax status details for you and/or any Controlling Person, you will inform us. You also certify that if at any time there is a change of a Controlling Person or beneficial owner in your entity, you will inform us.

### GST

The application for and withdrawal of units in the Fund and receipt of distributions will not be subject to GST. However, GST is payable on our fees and certain reimbursement of expenses. The Fund may be able to claim input tax credits and/or RITCs of at least 55% of the GST incurred.

Unless otherwise stated, all fees quoted in this PDS are quoted on a GST inclusive basis and net of any applicable RITCs.

# **10. How to apply**

# **Initial investment**

#### 1. Read the PDS

Before completing the Application Form, Taxation Information Form and the Client Identification Form please ensure you have read the PDS.

#### 2. Complete and sign the Application Form

The Application Form is available at www.ausbil.com.au or by calling Ausbil on 1800 287 245 (toll free).

#### 3. Complete and sign the Taxation Information Form

The Taxation Information Form is available at www.ausbil.com.au or by calling Ausbil on 1800 287 245 (toll free).

#### 4. Complete the relevant Client Identification Form

The relevant Client Identification Form is available at www.ausbil.com.au or by calling Ausbil on 1800 287 245 (toll free).

#### 5. Make payment

Make payment of monies in accordance with the payment options provided on the Application Form, available at **www.ausbil.com.au**.

#### 6. Mail documents

Mail (not fax) the forms and cheque (if applicable) to the Administrator:

Ausbil Investment Management Limited GPO Box 804 Melbourne VIC 3001

#### 7. Documents received

Upon receipt of confirmation of your initial investment in the Fund you can then start to make additional investments into the Fund.

The PDS, Application Form, Taxation Information Form and Client Identification Forms are available at **www.ausbil.com.au** or by calling Ausbil on 1800 287 245 (toll free).

Please note: To address money laundering and terrorism risks, verification of each unitholder's identity is a prerequisite for all new unitholders. If the Responsible Entity does not receive all valid documents with your relevant Application Form or the Responsible Entity is unable to verify your identity at any time, the Responsible Entity may not be able to process your application for an investment or may not process any future withdrawal requests.

If you are an Indirect Investor investing via an IDPS you must complete the documentation which your IDPS operator requires.

### Additional investments

If you want to make an investment in the Fund that is additional to your initial investment, please complete an Additional Investment Form available at **www.ausbil.com.au** or by calling Ausbil on 1800 287 245 (toll free).

Your instruction should either be faxed (1300 072 387) or mailed (see point 5 above) to the Administrator. The written instruction must be signed by you as the unitholder (or the authorised signatories) and should specify your name, account number, Fund name and the amount to be invested.

# How to invest using mFund

While a Fund is admitted as an mFund product, investors will be able to make an initial and/or additional investment in the Fund through mFund using their broker. For more information about mFund visit the ASX website **www.asx.com.au/mfund/index.htm**.

# **Cooling-off**

If you are a retail investor (as defined in the Corporations Act), who invests directly in the Fund, you are entitled to a 14 day cooling-off period during which you may change your mind about your investment. During that time, you may exercise your cooling-off rights by requesting your money be returned. The cooling-off period begins when your transaction confirmation is received by you or, if earlier, 5 Business Days after your units are issued. The Responsible Entity is allowed to (and generally does) make adjustments for market movements up or down, as well as any tax and reasonable transaction and administration costs. This may result in you receiving back less than you originally invested.

You may have capital gain/loss tax implications if you happen to receive more or less back than you originally invested.

If you wish to cancel your investment during the cooling-off period, you need to inform the Responsible Entity in writing of your intention to exercise this right before the end of the cooling-off period (and before exercising any rights or powers you have in respect of your investment in the Fund).

### Investor communication

As a unitholder in the Fund, you will receive the following reports:

### Confirmations

You will receive confirmations of all your application(s) and withdrawal(s).

#### **Distribution statement**

You will receive a distribution statement for each period that the Fund makes a distribution to unitholders.

#### Tax and annual statements

Taxation statements will be provided to you annually for the year ending 30 June. You will also be provided with an annual periodic statement which contains your transaction history for the year ending 30 June.

# Keeping you informed

### Online access to your investment account

You can access information about your investment in the Fund by logging onto Investor Online: a secure client website with access restricted by client ID and password.

Information on the site includes:

- your account balance;
- your transaction history;
- unit prices;
- performance returns;
- distribution statements; and
- year end tax statements.

In completing the application form you will automatically receive online access (unless you elect otherwise). Investors who wish to register for Investor Online will receive an email containing a secure link to the registration page of the Investor Online website (www.ausbil.com.au).

#### Audited financial statements

Audited financial statements of the Fund are issued annually for the year ending 30 June. They will be prepared in accordance with Accounting Standards applicable to general financial statements in Australia to the extent that the Fund is required to comply with those standards by the Corporations Act or under the Constitution. The audited financial statements are made available to unitholders at <u>www.ausbil.com.au</u>. A hard copy may be requested free of charge by contacting the Responsible Entity. Audited financial statements will not be mailed to unitholders unless specifically requested.

#### **Continuous disclosure**

The Fund is subject to regular reporting and disclosure obligations under the Corporations Act. Ausbil will satisfy its continuous disclosure requirements via web-based disclosure on the basis of ASIC's best practice disclosure recommendations for continuous disclosure. To keep informed of important information and updates relating to the Fund, visit **www.ausbil.com.au** for further information which should be read in conjunction with this PDS, including:

- Fund updates; and
- Unit prices, performance and asset allocations.

The Responsible Entity recommends that you obtain and review such information before you invest. Alternatively, you can call Ausbil on 1800 287 245 (toll free) and the Responsible Entity will send you the requested information free of charge. The Fund's Constitution is also available upon request. If you are unsure as to any aspect relating to the Fund, Ausbil recommends that you consult your financial or other professional adviser. Indirect Investors should contact their IDPS operator.

The Fund is currently not a disclosing entity as defined by the Corporations Act. As a 'disclosing entity' (generally this is where the Fund has 100 investors or more) the Fund would be subject to regular reporting and disclosure obligations.

In addition, you have the right to receive the following documents at no charge:

- the annual financial report most recently lodged with ASIC;
- any half-year financial report lodged with ASIC by the Fund after the lodgement of the annual report most recently lodged with ASIC and before the date of the PDS; and
- any continuous disclosure notices given by the Fund after the lodgement of the annual report most recently lodged with ASIC and before the date of the PDS.

Copies of documents lodged with ASIC in relation to the Fund are able to be obtained from, or inspected at, an ASIC office. All continuous disclosure information is available at <u>www.ausbil.com.au</u>

# Keeping us informed

Our records about you are important. Please inform the Administrator in writing of any change to the personal details that you have given us. This may be a new postal address, email address, or a change of name or new bank account details. When requesting a change of personal details please complete the Change of Details Form or provide:

- your account number;
- the full name(s) in which your investment is/are held;
- the change(s) you are requesting;
- a daytime telephone number;
- email address; and
- ensure the request is signed by the appropriate signatories.

Some changes may also require additional documentation, such as a change of name request. If you wish to change your nominated bank account to which withdrawal payments are made, you will be required to complete the Change of Details Form or the relevant sections of the Additional Investment Form and the relevant Client Identification Form, and send the original form and documents to the Administrator.

# Complaints

If you are a direct investor and have notified the Responsible Entity of a complaint in writing and you are not satisfied with how the complaint has been handled, you can refer your complaint to the Financial Ombudsman Service (**FOS**), or from 1 November 2018 to the Australian Financial Complaints Authority (**AFCA**), which will replace FOS.

The Responsible Entity is a member of FOS (member number 10182) and will be a member of AFCA, which are external dispute complaints resolution schemes approved by ASIC.

| Mail:    | Financial Ombudsman Service Limited GPO Box 3 | Australian Financial Complaints Authority<br>GPO Box 3 |
|----------|---|--|
|          | Melbourne VIC 3001                            | Melbourne VIC 3001                                     |
| Phone:   | 1800 367 287                                  | 1800 931 678   |
| Email:   | info@fos.org.au                               | info@afca.org.au                                       |
| Website: | www.fos.org.au                                | www.afca.org.au  |

Their services are generally only available to 'retail clients' (as defined in the Corporations Act). Indirect Investors may contact their IDPS operator if they wish to make a complaint or if they are unsatisfied with how a complaint has been handled. However, Ausbil's complaints process is also available to indirect investors.

# **11. Other information**

#### Consents

National Australia Bank Limited (ABN 12 004 044 937) (National Australia Bank) is the Custodian and Administrator for the Fund. National Australia Bank makes no statement in this PDS and has not authorised or caused the issue of it. National Australia Bank has given and not withdrawn its consent to be named in this PDS before the date of this PDS. Investments of the Fund do not represent investments in, deposits with or other liabilities of, National Australia Bank or any other member of the National Australia Bank group of companies (**NAB Group**). Neither National Australia Bank, nor any other member of NAB Group, in any way stands behind the capital value, nor does it guarantee the performance of the investment or the underlying assets of the Fund, or provide a guarantee or assurance in respect of the obligations of the Responsible Entity or its related entities.

New York Life Insurance Company has given and has not withdrawn its consent to its name appearing in the PDS of the Fund and to references and statements in the PDS concerning New York Life Insurance Company in the form and context in which they are included. Other than the consent provided, New York Life Insurance Company does not take any responsibility for any other part of the PDS and has not authorised or caused the issue of the PDS.

New York Life Investment Management Holdings LLC has given and has not withdrawn its consent to its name appearing in the PDS of the Fund and to references and statements in the PDS concerning New York Life Investment Management Holdings LLC in the form and context in which it is included. Other than the consent provided, New York Life Investment Management Holdings LLC does not take any responsibility for any other part of the PDS and has not authorised or caused the issue of the PDS.

#### **Privacy**

The Responsible Entity must comply with the Privacy Act. This Act generally regulates the collection, storage, quality, use and disclosure of personal information. The Responsible Entity may collect personal information from investors to provide its products and services. The Corporations Act and AML/CTF Act require the Responsible Entity to collect some personal information about you.

The Responsible Entity will need to collect personal information from you in order to process your investment and provide services to you. We may also need to disclose your personal information collected to third party service providers in order to carry out these activities. If you do not want us to use your personal information for direct marketing purposes please contact the Privacy Officer at the address set out below.

We aim to ensure that the personal information the Responsible Entity retains about you is accurate, complete and up-to-date. To assist the Responsible Entity with this, please contact the Responsible Entity if any of the details you have provided change. If you have concerns about the completeness or accuracy of the information the Responsible Entity has about you, it will take steps to correct it. In accordance with the Responsible Entity's Privacy Policy, in most cases, investors also have rights to access their personal information.

The Responsible Entity may disclose your personal information to anyone you have authorised or any adviser, consultant or dealer group advising you or acting on your behalf, government departments or agencies as well as any related entities of the Responsible Entity and anyone acting on its and/or the adviser/consultant/dealer group's behalf such as external service suppliers who supply administrative, financial or other services to assist the Responsible Entity and/or the adviser/consultant/ dealer group in providing financial services.

If we are not able to collect all the personal information we require, we may not be able to assess your application for the investment product or manage the product. The Responsible Entity may be required to transfer your personal information to entities located outside of Australia where it may not receive the level of protection afforded under Australian law. By completing the Application Form you consent to your personal information being transferred overseas for these purposes. Please note that if you provide personal information to the Responsible Entity about another person, you warrant that you are authorised by that person to do so and that you have informed that person of the information in this Privacy section.

Please contact the Responsible Entity's Investor Services Team on 1800 287 245 (toll free) if you want to change or correct personal details. It is important that you contact us because until you do so the Responsible Entity will assume that by investing in the Fund, you have consented to our using your personal information as indicated above. A copy of the Responsible Entity's Privacy Policy is available at **www.ausbil.com.au** or may be obtained from the Ausbil Privacy Officer.

Further information on how the Responsible Entity handles personal and sensitive information can be found in the Privacy Policy. The Privacy Policy also contains information about how you can access and correct the information about you held by the Responsible Entity as well as how complaints may be made and how the complaint will be dealt with by it.

The Responsible Entity is subject to mandatory data breach reporting obligations. If an eligible data breach occurs, we will notify the Office of Australian Information Commissioner and any affected individuals of the event where required under these obligations.

If you are investing in the Fund via an IDPS, please be aware that the Responsible Entity does not collect or hold personal information in connection with an investment in the Fund.

If you have further questions about privacy, please write to us or contact us at:

#### Mail:

Privacy Officer Ausbil Investment Management Limited GPO Box 2525 Sydney NSW 2001 Australia

#### **Telephone:**

1800 287 245 (toll free) or +61 2 9259 0200 (if calling from outside Australia)

**Fax:** +61 2 9259 0222

### **Indirect Investors**

The Responsible Entity has authorised the use of the PDS as disclosure to investors and prospective investors of an IDPS or IDPS-like scheme (known commonly as a master trust or wrap account). These investors are referred to as Indirect Investors. Indirect Investors in the Fund do not themselves become unitholders in the Fund, and accordingly have no rights as a unitholder. The offer document for your IDPS or IDPS-like scheme should have further details. If you are an Indirect Investor, generally the IDPS or IDPS-like scheme operator acquires the rights of a unitholder. Your rights and liabilities will be governed by the terms of the relevant IDPS or IDPS-like scheme disclosure document, which you should read carefully prior to directing the relevant operator to invest in the Fund.

Indirect Investors complete application forms for the IDPS or IDPS-like scheme, not the Fund, and receive reports from their operator. Enquiries should be directed to that operator or your financial adviser. Minimum investment and withdrawal requirements may not always be relevant to Indirect Investors because the IDPS or IDPS-like scheme operator may invest on behalf of a number of Indirect Investors. Also, the tax information in this PDS does not specifically cater for Indirect Investors.

### How the Fund is governed

The Fund is governed by the Constitution. The Constitution (in addition to the Corporations Act and general law) provides an operational framework for the ongoing management of the Fund. It also provides for the Responsible Entity's powers, duties and obligations in respect of the Fund, the limits to our liability and our right to be indemnified for proper administration of the Fund.

### **The Constitution**

The Constitution contains the rules relating to a number of issues including:

- unitholder rights;
- the process by which units are issued and may be withdrawn;
- the calculation and distribution of income;
- the investment powers of the Responsible Entity;
- the Responsible Entity's right to claim indemnity from the Fund and charge fees and expenses to the Fund;
- the creation of other classes of units; and
- the termination of the Fund.

The Constitution also contains provisions designed to limit your liability to the amount invested in the Fund. However, you should be aware that the effectiveness of such a limitation is yet to be conclusively determined by the courts. A copy of the Constitution, which has been lodged with ASIC, is available free of charge by contacting the Responsible Entity.

#### Termination

The Constitution, together with the Corporations Act, governs how and when the Fund may be terminated. The Responsible Entity may terminate the Fund at any time by written notice to unitholders. On termination, a unitholder is entitled to a share of the net proceeds of the realisation of the assets in proportion to the number of units the unitholder held at the time of termination.

#### **Unitholder meetings**

The conduct of unitholder meetings and unitholders' rights to requisition, attend and vote at those meetings are subject to the Corporations Act and (to the extent applicable) the Constitution.

#### Compliance plan and compliance committee

The Fund has a compliance plan which has been lodged with ASIC (**Compliance Plan**). It sets out measures that the Responsible Entity is to apply in operating the Fund to ensure compliance with the Constitution. A compliance committee has been appointed to monitor compliance by the Responsible Entity with the Constitution and Compliance Plan. A copy of the Compliance Plan is available free of charge on request by contacting the Responsible Entity.

Ausbil Investment Management Limited GPO Box 2525 Sydney NSW 2001 Australia Toll Free 1800 287 245