

PROFILE MANAGED INVESTMENT SCHEMES
ANNUAL FINANCIAL REPORT
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020

**PROFILE MANAGED INVESTMENT SCHEMES
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The Profile Managed Investment Schemes consist of ten separate schemes.

Profile 45
ARSN 124 731 488

Profile 55
ARSN 124 731 442

Profile 65
ARSN 124 731 531

Profile 75
ARSN 124 731 595

Profile 85
ARSN 124 731 684

Profile 95
ARSN 124 731 826

Profile Australian Shares
ARSN 124 731 915

Profile International Shares
ARSN 124 731 960

Profile International Shares (Hedged)
ARSN 124 732 047

Profile Diversified Fixed Interest
ARSN 124 731 933

**PROFILE MANAGED INVESTMENT SCHEMES
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FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

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**PROFILE MANAGED INVESTMENT SCHEMES
DIRECTORS' REPORT
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

The Directors of IOOF Investment Services Limited, the Responsible Entity of the Profile Managed Investment Schemes, present this report together with the financial statements of the Profile Managed Investment Schemes ('the Schemes'), for the year ended 30 June 2020 and the auditor's report thereon.

Principal activities

The Schemes are registered managed investment schemes domiciled in Australia.

During the year, the Schemes continued to invest funds in accordance with the following investment objectives:

- Profile 45 - Generate consistent returns utilising a diversified portfolio with a bias towards defensive or income assets.
- Profile 55 - Generate long term capital growth accompanied by a reasonable level of income, utilising a diversified portfolio generally with a more balanced weighting to both income and growth assets.
- Profile 65 - Generate long term capital growth accompanied by a moderate level of income, utilising a diversified portfolio with a slight bias towards growth assets.
- Profile 75 - Maximise capital growth over the long term with a reduced emphasis on the level of income, utilising a diversified portfolio with a slightly higher weighting to growth assets classes such as Australian and international shares.
- Profile 85 - Maximise capital growth over the long term with little emphasis on the level of income, utilising a diversified portfolio with a stronger bias to growth assets classes such as Australian and international shares.
- Profile 95 - Maximise capital growth over the long term by utilising a portfolio of predominantly growth assets.
- Profile Australian Shares - Achieve long term capital growth through structured exposure to listed Australian equities.
- Profile International Shares - Achieve long term capital growth through structured exposure to listed global equities.
- Profile International Shares (Hedged) - Achieve long term capital growth through structured exposure to listed global equities with reduced exposure to foreign currency risk.
- Profile Diversified Fixed Interest - Provide a gross return similar to that achieved by investing in domestic and global money markets and fixed income securities, generally with maturities of five years or less.

The investment objectives are as disclosed in the current Product Disclosure Statements and in accordance with the provisions of the Schemes' Constitutions.

On 29 November 2019, IOOF Investment Management Limited ("the former Responsible Entity") (ABN 53 006 695 021) was replaced by IOOF Investment Services Limited ("the Responsible Entity") (ABN 80 007 350 405) as the Responsible Entity for the Scheme.

The Schemes did not have any employees during the year (2019: Nil).

**PROFILE MANAGED INVESTMENT SCHEMES
DIRECTORS' REPORT
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

DIRECTORS' REPORT (continued)

Responsible Entity

The following persons held office as Directors of IOOF Investment Services Limited during the year and up to the date of this report:

Ms D.G Allen (Chairman) (Appointed 19 December 2019)
 Ms M.A Nunan (Appointed 19 December 2019)
 Mr J. Selak (Appointed 19 December 2019)
 Mr A.R Griffiths (Resigned 20 December 2019)
 Mr R.G Mota (Resigned 20 December 2019)
 Ms J.M Harvey (Resigned 20 December 2019)

Review of operations

During the year, the Schemes continued to invest in accordance with target asset allocations as set out in the governing documents of the Schemes and in accordance with the provisions of the Schemes' Constitutions.

Results

The performance of the Schemes, as represented by the results of their operations, were as follows:

	Profile 45 Year ended		Profile 55 Year ended		Profile 65 Year ended		Profile 75 Year ended	
	30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019
	\$	\$	\$	\$	\$	\$	\$	\$
Total Comprehensive Income	(137,453)	488,059	(3,880,267)	13,519,081	(752,360)	1,529,119	(6,963,035)	13,796,742
Distributions								
	30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019
	\$	\$	\$	\$	\$	\$	\$	\$
Distributions paid and payable								
31 December paid	42,693	113,591	1,259,926	3,099,479	166,816	340,382	1,377,194	2,605,394
30 June final payable	201,102	414,839	5,488,594	13,350,455	981,461	1,499,128	7,311,314	16,715,540
	<u>243,795</u>	<u>528,430</u>	<u>6,748,520</u>	<u>16,449,934</u>	<u>1,148,277</u>	<u>1,839,510</u>	<u>8,688,508</u>	<u>19,320,934</u>
Distributions								
	CPU	CPU	CPU	CPU	CPU	CPU	CPU	CPU
31 December paid	0.55	0.94	0.62	0.98	0.66	0.92	0.71	0.94
30 June final payable	2.90	4.11	3.43	5.24	4.29	5.05	4.30	7.38
	<u>3.45</u>	<u>5.05</u>	<u>4.05</u>	<u>6.22</u>	<u>4.95</u>	<u>5.97</u>	<u>5.01</u>	<u>8.32</u>

**PROFILE MANAGED INVESTMENT SCHEMES
DIRECTORS' REPORT
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

DIRECTORS' REPORT (continued)

Performance

The table below demonstrates the performance of the Schemes as represented by the total return per annum, which is calculated as the aggregation of the percentage capital growth and percentage distribution of income. The total return per annum calculated after fees is shown for the past two years to 30 June and assumes that all distributions were re-invested during that period. These are calculated in accordance with FSC standard 6.0 Product Performance - Calculation of Returns. The comparison to benchmark performance for the past two years to 30 June is also shown below:

	Profile 45		Profile 55		Profile 65		Profile 75		Profile 85	
	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
	%	%	%	%	%	%	%	%	%	%
Capital growth	(6.39)	(0.77)	(7.70)	(1.40)	(9.80)	(0.78)	(10.39)	(2.77)	(10.38)	(4.39)
Distribution	3.74	5.56	4.44	6.90	5.58	6.88	5.55	9.21	4.88	11.12
Total return	(2.65)	4.79	(3.26)	5.50	(4.22)	6.10	(4.84)	6.44	(5.50)	6.73
Benchmark return	(0.54)	6.38	(1.07)	7.27	(1.38)	8.11	(1.52)	8.77	(1.32)	9.39
Benchmark name	Composite Benchmark		Composite Benchmark		Composite Benchmark		Composite Benchmark		Composite Benchmark	

	Profile 95		Profile Australian Shares		Profile International Shares		Profile International Shares (Hedged)		Profile Diversified Fixed Interest	
	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
	%	%	%	%	%	%	%	%	%	%
Capital growth	(13.09)	(5.58)	(18.53)	(2.13)	(11.30)	(8.01)	(8.38)	(0.77)	(0.17)	1.64
Distribution	6.78	12.67	8.42	10.75	9.54	15.79	-	4.52	0.53	1.28
Total return	(6.31)	7.09	(10.11)	8.62	(1.76)	7.78	(8.38)	3.75	0.36	2.92
Benchmark return	(1.22)	9.92	(7.61)	11.42	4.20	11.50	1.30	6.22	3.27	3.99
Benchmark name	Composite Benchmark		S&P/ASX 300 Accumulation Index		MSCI All Countries World ex-Australia Accumulation Index		MSCI World ex-Australia Accumulation Index (Hedged)		JP Morgan Government Global Hedged Bond Index	

Consistent with our statements in the current Product Disclosure Statement, future performance is not guaranteed. Investors should exercise care in using past performance as a predictor of future performance.

**PROFILE MANAGED INVESTMENT SCHEMES
DIRECTORS' REPORT
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

DIRECTORS' REPORT (continued)

Indirect Cost Ratio

The indirect cost ratio of the Schemes are shown as follows:

	Profile 45		Profile 55		Profile 65		Profile 75		Profile 85	
	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
	%	%	%	%	%	%	%	%	%	%
Indirect Cost Ratio	0.74	0.74	0.76	0.75	0.79	0.79	0.81	0.82	0.83	0.82

	Profile 95		Profile Australian Shares		Profile International Shares		Profile International Shares (Hedged)		Profile Diversified Fixed Interest	
	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
	%	%	%	%	%	%	%	%	%	%
Indirect Cost Ratio	0.83	0.83	0.75	0.76	0.85	0.85	0.88	0.89	0.81	0.81

The costs are calculated on the net asset value of the Schemes and are deducted from the assets of the Schemes. The costs are accrued daily and paid monthly and are incorporated into the daily unit prices of the Schemes. The indirect cost ratio calculation includes investment management fees charged to the Schemes during the financial year, including those charged by the Responsible Entity directly for the management of the assets and performance fees charged by the investment manager when the scheme outperforms the benchmark.

**PROFILE MANAGED INVESTMENT SCHEMES
DIRECTORS' REPORT
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

DIRECTORS' REPORT (continued)

Significant changes in state of affairs

On 29 November 2019, IOOF Investment Management Limited ("the former Responsible Entity") (ABN 53 006 695 021) was replaced by IOOF Investment Services Limited ("the Responsible Entity") (ABN 80 007 350 405) as the Responsible Entity for the Scheme.

Other than the above, there were no significant changes in the state of affairs of the Scheme.

Matters subsequent to the end of the financial year

The existence of COVID-19 was confirmed in early 2020 and in March 2020 was declared a pandemic by the World Health Organisation. This has resulted in significant volatility in global and domestic financial markets. Refer to Note 11 for the sensitivity analysis of risks.

At the date of signing of the financial statements, there is still significant uncertainty on the likely duration and the ultimate impact COVID-19 will have on world economies. Given the high degree of estimation uncertainty, management cannot reasonably assess or quantify the potential short or longer term financial impact on the Scheme.

Except as disclosed above, no other matter or circumstance has arisen since 30 June 2020 that has significantly affected, or may significantly affect:

- (i) the operations of the Schemes in future financial years;
- (ii) the results of those operations in future financial years; or
- (iii) the state of affairs of the Schemes in future financial years.

Likely developments and expected results of operations

The Schemes will continue to be managed in accordance with the investment objectives and guidelines as set out in the governing documents of the Schemes and in accordance with the provisions of the Schemes' Constitutions.

The results of the Schemes' operations will be affected by a number of factors, including the performance of markets in which the Schemes invest. Investment performance is not guaranteed and future returns may differ from past returns. As investment conditions change over time, past returns should not be used to predict future returns.

Further information on likely developments in the operation of the Schemes and the expected results of those operations have not been included in this report because the Responsible Entity believes it would be likely to result in unreasonable prejudice to the Schemes.

Indemnification and insurance of officers and auditors

There is a Directors' and Officers' insurance policy which indemnifies the Directors and Officers of IOOF Investment Services Limited against liabilities to persons outside IOOF Investment Services Limited that arise out of the performance of their normal duties. The premiums have not been paid for out of the assets of the Schemes. The auditor of the Schemes is in no way indemnified out of the assets of the Schemes.

**PROFILE MANAGED INVESTMENT SCHEMES
DIRECTORS' REPORT
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

DIRECTORS' REPORT (continued)

Fees paid to and interests held in the Schemes by the Responsible Entity or its Related Parties

Details of fees paid to the Responsible Entity during the financial year are disclosed in Note 5 of the financial statements.

No fees were paid out of the Schemes' property to the Directors of the Responsible Entity during the year.

The interests in the Schemes held by the Responsible Entity or its related parties during the financial year are disclosed in Note 5 of the financial statements.

Interests in the Scheme

Details of movement in net assets attributable to unitholders and total units on issue are disclosed in Note 8 of the financial statements.

The basis for valuation of the Scheme's assets is disclosed in Note 2 of the financial statements

Environmental regulation


The operations of the Schemes are not subject to any significant environmental regulation under a Commonwealth, State or Territory law.

Lead auditor's independence declaration

The lead auditor's independence declaration, as required under section 307C of the *Corporations Act 2001*, is set out on page 11 and forms part of the Directors' Report for the year ended 30 June 2020.

Signed in accordance with a resolution of the Directors of IOOF Investment Services Limited.

On behalf of the Directors,



Ms D.G. Allen
Director

Melbourne, 26 August 2020




Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To the Directors of IOOF Investment Services Limited

I declare that, to the best of my knowledge and belief, in relation to the audit of Profile 45, Profile 55, Profile 65, Profile 75, Profile 85, Profile 95, Profile Australian Shares, Profile International Shares, Profile International Shares (Hedged) and Profile Diversified Fixed Interest for the financial year ended 30 June 2020 there have been:

- i. no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- ii. no contraventions of any applicable code of professional conduct in relation to the audit.


KPMG


Rachel Milum

Partner

Melbourne

26 August 2020



Independent Auditor's Report

To the unitholders of the Profile Managed Investment Schemes:

*Profile 45;
Profile 55;
Profile 65;
Profile 75;
Profile 85;
(collectively "the Schemes")*

*Profile 95;
Profile Australian Shares;
Profile International Shares;
Profile International Shares (Hedged); and
Profile Diversified Fixed Interest*

Opinion

We have audited the **Financial Report** of the Schemes.

In our opinion, the accompanying Financial Report of the Schemes is in accordance with the *Corporations Act 2001*, including:

- giving a true and fair view of the Schemes' financial position as at 30 June 2020, and of their financial performance and their cash flows for the year ended on that date; and
- complying with *Australian Accounting Standards* and the *Corporations Regulations 2001*.

The **Financial Report** comprises the:

- Statements of financial position as at 30 June 2020;
- Statements of comprehensive income, Statements of changes in equity, and Statements of cash flows for the year then ended;
- Notes including a summary of significant accounting policies; and
- Directors' Declaration.



Basis for opinion

We conducted our audit in accordance with *Australian Auditing Standards*. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report.

We are independent of the Schemes in accordance with the *Corporations Act 2001* and the ethical requirements of the *Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the Financial Report in Australia. We have fulfilled our other ethical responsibilities in accordance with the Code.

Other Information

Other Information is financial and non-financial information in the Schemes' annual reporting which is provided in addition to the Financial Report and the Auditor's Report. The Directors of IOOF Investment Services Limited (the Responsible Entity) are responsible for the Other Information.

Our opinion on the Financial Report does not cover the Other Information and, accordingly, we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the Financial Report, our responsibility is to read the Other Information. In doing so, we consider whether the Other Information is materially inconsistent with the Financial Report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

We are required to report if we conclude that there is a material misstatement of this Other Information, and based on the work we have performed on the Other Information that we obtained prior to the date of this Auditor's Report we have nothing to report.

Responsibilities of the Directors for the Financial Report

The Directors of IOOF Investment Services Limited (the Responsible Entity) are responsible for:

- preparing the Financial Report that gives a true and fair view in accordance with *Australian Accounting Standards* and the *Corporations Act 2001*;
- implementing necessary internal control to enable the preparation of a Financial Report that gives a true and fair view and is free from material misstatement, whether due to fraud or error; and
- assessing the Schemes' ability to continue as a going concern and whether the use of the going concern basis of accounting is appropriate. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate the Schemes or to cease operations, or have no realistic alternative but to do so.



Auditor's responsibilities for the audit of the Financial Report

Our objective is:

- to obtain reasonable assurance about whether the Financial Report as a whole is free from material misstatement, whether due to fraud or error; and
- to issue an Auditor's Report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with *Australian Auditing Standards* will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Financial Report.

A further description of our responsibilities for the audit of the Financial Report is located at the *Auditing and Assurance Standards Board* website at: http://www.auasb.gov.au/auditors_responsibilities/ar4.pdf. This description forms part of our Auditor's Report.

KPMG

Rachel Milum

Partner

Melbourne

26 August 2020

**PROFILE MANAGED INVESTMENT SCHEMES
DIRECTORS' DECLARATION
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

The Directors of IOOF Investment Services Limited, the Responsible Entity of the Profile Managed Investment Schemes ('the Schemes') declare that:

- (a) the financial statements and notes set out on pages 16 to 70 are in accordance with the *Corporations Act 2001*, including:
 - (i) complying with Australian Accounting Standards and the *Corporations Regulations 2001*; and
 - (ii) giving a true and fair view of the Schemes' financial position as at 30 June 2020 and of their performance for the year ended on that date;
- (b) the financial report also complies with International Financial Reporting Standards as disclosed in Note 2(a); and
- (c) there are reasonable grounds to believe that the Schemes will be able to pay their debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Directors of IOOF Investment Services Limited.

On behalf of the Directors,



Ms D.G Allen
Director

Melbourne, 26 August 2020

**PROFILE MANAGED INVESTMENT SCHEMES
STATEMENT OF COMPREHENSIVE INCOME
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

	Note	Profile 45 Year ended		Profile 55 Year ended		Profile 65 Year ended	
		30 June 2020 \$	30 June 2019 \$	30 June 2020 \$	30 June 2019 \$	30 June 2020 \$	30 June 2019 \$
<u>Investment Income</u>							
Trust distribution income		341,932	633,197	9,270,405	18,455,681	1,435,489	2,331,353
Interest income from financial assets held at amortised cost	3	551	1,046	10,523	26,944	1,354	3,886
Net gains/(losses) on financial instruments held at fair value through profit or loss	4	(446,095)	(96,897)	(12,285,216)	(3,619,545)	(2,075,535)	(629,959)
Total investment income/(loss)		<u>(103,612)</u>	<u>537,346</u>	<u>(3,004,288)</u>	<u>14,863,080</u>	<u>(638,692)</u>	<u>1,705,280</u>
<u>Expenses</u>							
Responsible Entity fees	5	33,841	49,287	875,979	1,343,999	113,668	176,161
Total operating expenses		<u>33,841</u>	<u>49,287</u>	<u>875,979</u>	<u>1,343,999</u>	<u>113,668</u>	<u>176,161</u>
Operating profit/(loss)		<u>(137,453)</u>	<u>488,059</u>	<u>(3,880,267)</u>	<u>13,519,081</u>	<u>(752,360)</u>	<u>1,529,119</u>
Profit/(loss) for the year		<u>(137,453)</u>	<u>488,059</u>	<u>(3,880,267)</u>	<u>13,519,081</u>	<u>(752,360)</u>	<u>1,529,119</u>
Other comprehensive income		-	-	-	-	-	-
Total comprehensive income for the year		<u>(137,453)</u>	<u>488,059</u>	<u>(3,880,267)</u>	<u>13,519,081</u>	<u>(752,360)</u>	<u>1,529,119</u>

The above Statement of Comprehensive Income should be read in conjunction with the accompanying notes.

**PROFILE MANAGED INVESTMENT SCHEMES
STATEMENT OF COMPREHENSIVE INCOME
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

	Note	Profile 75 Year ended		Profile 85 Year ended		Profile 95 Year ended	
		30 June 2020 \$	30 June 2019 \$	30 June 2020 \$	30 June 2019 \$	30 June 2020 \$	30 June 2019 \$
<u>Investment Income</u>							
Trust distribution income		11,885,853	20,519,838	705,297	1,227,124	9,792,140	14,419,007
Interest income from financial assets held at amortised cost	3	10,174	23,030	736	1,569	7,018	15,049
Net gains/(losses) on financial instruments held at fair value through profit or loss	4	(17,929,694)	(5,404,381)	(1,124,169)	(377,121)	(15,613,073)	(5,486,168)
Total investment income/(loss)		<u>(6,033,667)</u>	<u>15,138,487</u>	<u>(418,136)</u>	<u>851,572</u>	<u>(5,813,915)</u>	<u>8,947,888</u>
<u>Expenses</u>							
Responsible Entity fees	5	929,368	1,341,745	52,255	66,368	592,961	713,688
Total operating expenses		<u>929,368</u>	<u>1,341,745</u>	<u>52,255</u>	<u>66,368</u>	<u>592,961</u>	<u>713,688</u>
Operating profit/(loss)		<u>(6,963,035)</u>	<u>13,796,742</u>	<u>(470,391)</u>	<u>785,204</u>	<u>(6,406,876)</u>	<u>8,234,200</u>
Profit/(loss) for the year		<u>(6,963,035)</u>	<u>13,796,742</u>	<u>(470,391)</u>	<u>785,204</u>	<u>(6,406,876)</u>	<u>8,234,200</u>
Other comprehensive income		-	-	-	-	-	-
Total comprehensive income for the year		<u>(6,963,035)</u>	<u>13,796,742</u>	<u>(470,391)</u>	<u>785,204</u>	<u>(6,406,876)</u>	<u>8,234,200</u>

The above Statement of Comprehensive Income should be read in conjunction with the accompanying notes.

**PROFILE MANAGED INVESTMENT SCHEMES
STATEMENT OF COMPREHENSIVE INCOME
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

	Note	Profile Australian Shares		Profile International Shares		Profile International Shares (Hedged)	
		Year ended		Year ended		Year ended	
		30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019
		\$	\$	\$	\$	\$	\$
<u>Investment Income</u>							
Trust distribution income		1,485,973	2,247,301	2,215,530	2,437,989	-	198,985
Interest income from financial assets held at amortised cost	3	865	2,330	2,139	3,909	125	229
Net gains/(losses) on financial instruments held at fair value through profit or loss	4	(2,617,867)	(470,007)	(2,369,712)	(696,073)	(78,983)	(116,765)
Total investment income/(loss)		<u>(1,131,029)</u>	<u>1,779,624</u>	<u>(152,043)</u>	<u>1,745,825</u>	<u>(78,858)</u>	<u>82,449</u>
<u>Expenses</u>							
Responsible Entity fees	5	76,740	101,274	105,353	116,139	5,530	8,974
Total operating expenses		<u>76,740</u>	<u>101,274</u>	<u>105,353</u>	<u>116,139</u>	<u>5,530</u>	<u>8,974</u>
Operating profit/(loss)		<u>(1,207,769)</u>	<u>1,678,350</u>	<u>(257,396)</u>	<u>1,629,686</u>	<u>(84,388)</u>	<u>73,475</u>
Profit/(loss) for the year		<u>(1,207,769)</u>	<u>1,678,350</u>	<u>(257,396)</u>	<u>1,629,686</u>	<u>(84,388)</u>	<u>73,475</u>
Other comprehensive income		-	-	-	-	-	-
Total comprehensive income for the year		<u>(1,207,769)</u>	<u>1,678,350</u>	<u>(257,396)</u>	<u>1,629,686</u>	<u>(84,388)</u>	<u>73,475</u>

The above Statement of Comprehensive Income should be read in conjunction with the accompanying notes.

**PROFILE MANAGED INVESTMENT SCHEMES
STATEMENT OF COMPREHENSIVE INCOME
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

	Profile Diversified Fixed Interest Year ended	
	30 June 2020	30 June 2019
Note	\$	\$
<u>Investment Income</u>		
Trust distribution income	57,543	136,904
Interest income from financial assets held at amortised cost	3	592
Net gains/(losses) on financial instruments held at fair value through profit or loss	4	75,926
Total investment income/(loss)	<u>61,366</u>	<u>213,422</u>
<u>Expenses</u>		
Responsible Entity fees	5	33,497
Total operating expenses	<u>31,462</u>	<u>33,497</u>
Operating profit/(loss)	<u>29,904</u>	<u>179,925</u>
Profit/(loss) for the year	<u>29,904</u>	<u>179,925</u>
Other comprehensive income	-	-
Total comprehensive income for the year	<u><u>29,904</u></u>	<u><u>179,925</u></u>

The above Statement of Comprehensive Income should be read in conjunction with the accompanying notes.

**PROFILE MANAGED INVESTMENT SCHEMES
STATEMENT OF FINANCIAL POSITION
AS AT 30 JUNE 2020**

	Note	Profile 45		Profile 55		Profile 65	
		30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019
		\$	\$	\$	\$	\$	\$
Assets							
Cash and cash equivalents	12(a)	15,035	38,819	578,122	344,113	87,415	30,707
Receivables		256,630	470,258	7,617,791	15,302,503	1,151,354	2,044,556
Financial assets held at fair value through profit or loss	6	5,885,328	9,143,465	131,374,948	228,777,875	17,905,142	25,532,569
Total assets		<u>6,156,993</u>	<u>9,652,542</u>	<u>139,570,861</u>	<u>244,424,491</u>	<u>19,143,911</u>	<u>27,607,832</u>
Liabilities							
Distributions payable	7	201,102	414,839	5,488,594	13,350,455	981,461	1,499,128
Other payables		11,331	3,567	721,652	1,035,319	30,068	98,758
Total liabilities		<u>212,433</u>	<u>418,406</u>	<u>6,210,246</u>	<u>14,385,774</u>	<u>1,011,529</u>	<u>1,597,886</u>
Net assets attributable to unitholders - equity	8	<u>5,944,560</u>	<u>9,234,136</u>	<u>133,360,615</u>	<u>230,038,717</u>	<u>18,132,382</u>	<u>26,009,946</u>
Profile 75							
	Note	30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019
		\$	\$	\$	\$	\$	\$
Assets							
Cash and cash equivalents	12(a)	374,994	1,363,046	41,126	78,828	410,571	497,451
Receivables		10,347,974	19,656,989	1,623,856	1,082,585	8,529,564	14,502,138
Financial assets held at fair value through profit or loss	6	132,929,222	200,689,551	7,175,469	10,886,472	91,874,160	115,181,751
Total assets		<u>143,652,190</u>	<u>221,709,586</u>	<u>8,840,451</u>	<u>12,047,885</u>	<u>100,814,295</u>	<u>130,181,340</u>
Liabilities							
Distributions payable	7	7,311,314	16,715,540	346,730	1,146,482	6,524,474	14,170,265
Other payables		498,203	3,033,637	1,037,461	5,224	201,225	1,406,145
Total liabilities		<u>7,809,517</u>	<u>19,749,177</u>	<u>1,384,191</u>	<u>1,151,706</u>	<u>6,725,699</u>	<u>15,576,410</u>
Net assets attributable to unitholders - equity	8	<u>135,842,673</u>	<u>201,960,409</u>	<u>7,456,260</u>	<u>10,896,179</u>	<u>94,088,596</u>	<u>114,604,930</u>

The above Statement of Financial Position should be read in conjunction with the accompanying notes.

**PROFILE MANAGED INVESTMENT SCHEMES
STATEMENT OF FINANCIAL POSITION
AS AT 30 JUNE 2020**

	Note	Profile Australian Shares		Profile International Shares	
		30 June 2020	30 June 2019	30 June 2020	30 June 2019
		\$	\$	\$	\$
Assets					
Cash and cash equivalents	12(a)	66,165	52,360	55,834	73,405
Receivables		1,183,772	1,844,752	2,069,104	2,295,585
Financial assets held at fair value through profit or loss	6	11,376,258	18,600,299	12,481,376	22,436,135
Total assets		<u>12,626,195</u>	<u>20,497,411</u>	<u>14,606,314</u>	<u>24,805,125</u>
Liabilities					
Distributions payable	7	981,406	1,657,866	1,348,671	2,814,458
Other payables		18,444	22,151	12,370	16,913
Total liabilities		<u>999,850</u>	<u>1,680,017</u>	<u>1,361,041</u>	<u>2,831,371</u>
Net assets attributable to unitholders - equity	8	<u>11,626,345</u>	<u>18,817,394</u>	<u>13,245,273</u>	<u>21,973,754</u>

	Note	Profile International Shares (Hedged)		Profile Diversified Fixed Interest	
		30 June 2020	30 June 2019	30 June 2020	30 June 2019
		\$	\$	\$	\$
Assets					
Cash and cash equivalents	12(a)	2,758	5,251	24,326	44,461
Receivables		62	199,123	506	74,845
Financial assets held at fair value through profit or loss	6	744,734	1,102,999	5,525,204	6,104,953
Total assets		<u>747,554</u>	<u>1,307,373</u>	<u>5,550,036</u>	<u>6,224,259</u>
Liabilities					
Distributions payable	7	-	56,824	-	29,657
Other payables		216	565	9,540	7,902
Total liabilities		<u>216</u>	<u>57,389</u>	<u>9,540</u>	<u>37,559</u>
Net assets attributable to unitholders - equity	8	<u>747,338</u>	<u>1,249,984</u>	<u>5,540,496</u>	<u>6,186,700</u>

The above Statement of Financial Position should be read in conjunction with the accompanying notes.

**PROFILE MANAGED INVESTMENT SCHEMES
STATEMENT OF CHANGES IN EQUITY
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

	Note	Profile 45		Profile 55		Profile 65	
		30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019
		\$	\$	\$	\$	\$	\$
Total equity at the beginning of the year		9,234,136	11,977,817	230,038,717	301,741,153	26,009,946	40,933,890
Comprehensive income for the year							
Profit/(loss) for the year		(137,453)	488,059	(3,880,267)	13,519,081	(752,360)	1,529,119
Total comprehensive income for the year		<u>(137,453)</u>	<u>488,059</u>	<u>(3,880,267)</u>	<u>13,519,081</u>	<u>(752,360)</u>	<u>1,529,119</u>
Transactions with unitholders							
Applications	8	349,543	603,261	15,034,121	21,134,815	1,331,595	3,511,322
Redemptions	8	(3,257,871)	(3,306,571)	(101,083,436)	(89,906,398)	(7,308,522)	(18,124,875)
Distributions paid and payable	8,7	(243,795)	(528,430)	(6,748,520)	(16,449,934)	(1,148,277)	(1,839,510)
Total transactions with unitholders		<u>(3,152,123)</u>	<u>(3,231,740)</u>	<u>(92,797,835)</u>	<u>(85,221,517)</u>	<u>(7,125,204)</u>	<u>(16,453,063)</u>
Total equity at the end of the year		<u>5,944,560</u>	<u>9,234,136</u>	<u>133,360,615</u>	<u>230,038,717</u>	<u>18,132,382</u>	<u>26,009,946</u>
		Profile 75		Profile 85		Profile 95	
	Note	30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019
		\$	\$	\$	\$	\$	\$
Total equity at the beginning of the year		201,960,409	256,936,883	10,896,179	12,779,468	114,604,930	133,427,313
Comprehensive income for the year							
Profit/(loss) for the year		(6,963,035)	13,796,742	(470,391)	785,204	(6,406,876)	8,234,200
Total comprehensive income for the year		<u>(6,963,035)</u>	<u>13,796,742</u>	<u>(470,391)</u>	<u>785,204</u>	<u>(6,406,876)</u>	<u>8,234,200</u>
Transactions with unitholders							
Applications	8	21,025,593	30,590,406	1,322,937	2,168,354	18,910,258	23,140,554
Redemptions	8	(71,491,786)	(80,042,688)	(3,871,117)	(3,575,164)	(25,547,931)	(34,905,743)
Distributions paid and payable	8,7	(8,688,508)	(19,320,934)	(421,348)	(1,261,683)	(7,471,785)	(15,291,394)
Total transactions with unitholders		<u>(59,154,701)</u>	<u>(68,773,216)</u>	<u>(2,969,528)</u>	<u>(2,668,493)</u>	<u>(14,109,458)</u>	<u>(27,056,583)</u>
Total equity at the end of the year		<u>135,842,673</u>	<u>201,960,409</u>	<u>7,456,260</u>	<u>10,896,179</u>	<u>94,088,596</u>	<u>114,604,930</u>

The above Statement of Changes in Equity should be read in conjunction with the accompanying notes.

**PROFILE MANAGED INVESTMENT SCHEMES
STATEMENT OF CHANGES IN EQUITY
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

	Note	Profile Australian Shares		Profile International Shares		Profile International Shares (Hedged)	
		30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019
		\$	\$	\$	\$	\$	\$
Total equity at the beginning of the year		18,817,394	20,794,090	21,973,754	19,080,177	1,249,984	2,224,890
Comprehensive income for the year							
Profit/(loss) for the year		(1,207,769)	1,678,350	(257,396)	1,629,686	(84,388)	73,475
Total comprehensive income for the year		<u>(1,207,769)</u>	<u>1,678,350</u>	<u>(257,396)</u>	<u>1,629,686</u>	<u>(84,388)</u>	<u>73,475</u>
Transactions with unitholders							
Applications	8	2,241,582	3,343,142	5,172,064	11,288,879	64,682	258,764
Redemptions	8	(7,122,481)	(5,057,191)	(14,054,299)	(7,426,351)	(482,940)	(1,250,321)
Reinvested distributions	8	145,680	77,434	1,861,758	1,067,479	-	-
Distributions paid and payable	8,7	(1,248,061)	(2,018,431)	(1,450,608)	(3,666,116)	-	(56,824)
Total transactions with unitholders		<u>(5,983,280)</u>	<u>(3,655,046)</u>	<u>(8,471,085)</u>	<u>1,263,891</u>	<u>(418,258)</u>	<u>(1,048,381)</u>
Total equity at the end of the year		<u>11,626,345</u>	<u>18,817,394</u>	<u>13,245,273</u>	<u>21,973,754</u>	<u>747,338</u>	<u>1,249,984</u>
	Note	Profile Diversified Fixed Interest					
		30 June 2020	30 June 2019				
		\$	\$				
Total equity at the beginning of the year		6,186,700	6,561,551				
Comprehensive income for the year							
Profit/(loss) for the year		29,904	179,925			-	
Total comprehensive income for the year		<u>29,904</u>	<u>179,925</u>				
Transactions with unitholders							
Applications	8	454,027	503,306				
Redemptions	8	(1,099,567)	(979,962)				
Distributions paid and payable	8,7	(30,568)	(78,120)				
Total transactions with unitholders		<u>(676,108)</u>	<u>(554,776)</u>				
Total equity at the end of the year		<u>5,540,496</u>	<u>6,186,700</u>				

The above Statement of Changes in Equity should be read in conjunction with the accompanying notes.

**PROFILE MANAGED INVESTMENT SCHEMES
STATEMENT OF CASH FLOWS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

	Note	Profile 45 Year ended		Profile 55 Year ended		Profile 65 Year ended	
		30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019
		\$ Inflows/ (Outflows)	\$ Inflows/ (Outflows)	\$ Inflows/ (Outflows)	\$ Inflows/ (Outflows)	\$ Inflows/ (Outflows)	\$ Inflows/ (Outflows)
Cash flows from operating activities							
Proceeds from the sale of financial instruments held at fair value through profit or loss		3,482,290	4,097,637	111,879,844	109,584,882	9,025,272	22,004,519
Payments for the purchase of financial instruments held at fair value through profit or loss		(115,000)	(466,658)	(9,817,035)	(14,445,672)	(1,145,706)	(3,012,887)
Interest received		551	1,046	10,523	26,944	1,354	3,886
Operating expenses paid		(34,487)	(50,385)	(898,526)	(1,373,433)	(115,468)	(182,058)
Net cash inflow/(outflow) from operating activities	12(b)	<u>3,333,354</u>	<u>3,581,640</u>	<u>101,174,806</u>	<u>93,792,721</u>	<u>7,765,452</u>	<u>18,813,460</u>
Cash flows from financing activities							
Proceeds from application of units		349,543	603,261	10,935,692	21,134,815	1,331,595	3,511,322
Payments for redemption of units		(3,249,149)	(3,310,537)	(97,266,108)	(89,453,427)	(7,374,393)	(18,069,481)
Distributions paid		(457,532)	(887,410)	(14,610,381)	(25,768,255)	(1,665,946)	(4,436,463)
Net cash inflow/(outflow) from financing activities		<u>(3,357,138)</u>	<u>(3,594,686)</u>	<u>(100,940,797)</u>	<u>(94,086,867)</u>	<u>(7,708,744)</u>	<u>(18,994,622)</u>
Net increase/(decrease) in cash and cash equivalents		(23,784)	(13,046)	234,009	(294,146)	56,708	(181,162)
Cash and cash equivalents at the beginning of the financial year		38,819	51,865	344,113	638,259	30,707	211,869
Cash and cash equivalents at the end of the financial year	12(a)	<u>15,035</u>	<u>38,819</u>	<u>578,122</u>	<u>344,113</u>	<u>87,415</u>	<u>30,707</u>

The above Statement of Cash Flows should be read in conjunction with the accompanying notes.

**PROFILE MANAGED INVESTMENT SCHEMES
STATEMENT OF CASH FLOWS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note	Profile 75		Profile 85		Profile 95	
	Year ended		Year ended		Year ended	
	30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019
	\$	\$	\$	\$	\$	\$
	Inflows/ (Outflows)	Inflows/ (Outflows)	Inflows/ (Outflows)	Inflows/ (Outflows)	Inflows/ (Outflows)	Inflows/ (Outflows)
Cash flows from operating activities						
Proceeds from the sale of financial instruments held at fair value through profit or loss	86,781,036	99,563,203	3,860,161	5,113,099	36,421,245	48,110,597
Payments for the purchase of financial instruments held at fair value through profit or loss	(15,764,489)	(21,440,887)	(1,109,686)	(1,820,325)	(12,965,806)	(16,105,281)
Interest received	10,174	23,030	736	1,569	7,018	15,049
Operating expenses paid	(946,089)	(1,368,373)	(53,565)	(67,410)	(602,494)	(724,586)
Net cash inflow/(outflow) from operating activities	<u>70,080,632</u>	<u>76,776,973</u>	<u>2,697,646</u>	<u>3,226,933</u>	<u>22,859,963</u>	<u>31,295,779</u>
Cash flows from financing activities						
Proceeds from application of units	21,025,593	30,590,406	1,322,936	2,168,354	18,910,258	23,140,554
Payments for redemption of units	(74,001,543)	(77,305,830)	(2,837,184)	(3,575,285)	(26,739,526)	(33,831,752)
Distributions paid	(18,092,734)	(30,376,013)	(1,221,100)	(1,827,778)	(15,117,575)	(20,797,588)
Net cash inflow/(outflow) from financing activities	<u>(71,068,684)</u>	<u>(77,091,437)</u>	<u>(2,735,348)</u>	<u>(3,234,709)</u>	<u>(22,946,843)</u>	<u>(31,488,786)</u>
Net increase/(decrease) in cash and cash equivalents	(988,052)	(314,464)	(37,702)	(7,776)	(86,880)	(193,007)
Cash and cash equivalents at the beginning of the financial year	1,363,046	1,677,510	78,828	86,604	497,451	690,458
Cash and cash equivalents at the end of the financial year	<u>374,994</u>	<u>1,363,046</u>	<u>41,126</u>	<u>78,828</u>	<u>410,571</u>	<u>497,451</u>

The above Statement of Cash Flows should be read in conjunction with the accompanying notes.

**PROFILE MANAGED INVESTMENT SCHEMES
STATEMENT OF CASH FLOWS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note	Profile Australian Shares		Profile International Shares		Profile International Shares (Hedged)	
	Year ended		Year ended		Year ended	
	30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019
	\$	\$	\$	\$	\$	\$
	Inflows/ (Outflows)	Inflows/ (Outflows)	Inflows/ (Outflows)	Inflows/ (Outflows)	Inflows/ (Outflows)	Inflows/ (Outflows)
Cash flows from operating activities						
Proceeds from the sale of financial instruments held at fair value through profit or loss	7,780,457	6,882,073	8,291,868	8,270,229	527,055	1,732,389
Payments for the purchase of financial instruments held at fair value through profit or loss	(1,028,073)	(2,087,462)	(3,879,092)	(9,596,008)	(48,789)	(228,011)
Interest received	865	2,330	2,139	3,909	125	229
Operating expenses paid	(79,705)	(88,237)	(114,468)	(102,572)	(5,855)	(9,517)
Net cash inflow/(outflow) from operating activities	<u>6,673,544</u>	<u>4,708,704</u>	<u>4,300,447</u>	<u>(1,424,442)</u>	<u>472,536</u>	<u>1,495,090</u>
Cash flows from financing activities						
Proceeds from application of units	2,241,583	3,343,142	5,171,957	11,288,879	64,683	258,764
Payments for redemption of units	(7,122,481)	(5,057,191)	(8,435,338)	(7,426,351)	(482,888)	(1,250,321)
Distributions paid	(1,778,841)	(3,006,069)	(1,054,637)	(2,596,886)	(56,824)	(506,994)
Net cash inflow/(outflow) from financing activities	<u>(6,659,739)</u>	<u>(4,720,118)</u>	<u>(4,318,018)</u>	<u>1,265,642</u>	<u>(475,029)</u>	<u>(1,498,551)</u>
Net increase/(decrease) in cash and cash equivalents	13,805	(11,414)	(17,571)	(158,800)	(2,493)	(3,461)
Cash and cash equivalents at the beginning of the financial year	52,360	63,774	73,405	232,205	5,251	8,712
Cash and cash equivalents at the end of the financial year	<u>66,165</u>	<u>52,360</u>	<u>55,834</u>	<u>73,405</u>	<u>2,758</u>	<u>5,251</u>

The above Statement of Cash Flows should be read in conjunction with the accompanying notes.

**PROFILE MANAGED INVESTMENT SCHEMES
STATEMENT OF CASH FLOWS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

	Profile Diversified Fixed Interest	
	Year ended	
	30 June 2020	30 June 2019
Note	\$	\$
	Inflows/ (Outflows)	Inflows/ (Outflows)
Cash flows from operating activities		
Proceeds from the sale of financial instruments held at fair value through profit or loss	772,604	742,477
Payments for the purchase of financial instruments held at fair value through profit or loss	(57,582)	(126,605)
Interest received	339	592
Operating expenses paid	(31,933)	(33,726)
Net cash inflow/(outflow) from operating activities	<u>12(b) 683,428</u>	<u>582,738</u>
Cash flows from financing activities		
Proceeds from application of units	454,027	503,306
Payments for redemption of units	(1,097,365)	(974,785)
Distributions paid	(60,225)	(99,810)
Net cash inflow/(outflow) from financing activities	<u>(703,563)</u>	<u>(571,289)</u>
Net increase/(decrease) in cash and cash equivalents	(20,135)	11,449
Cash and cash equivalents at the beginning of the financial year	44,461	33,012
Cash and cash equivalents at the end of the financial year	<u>12(a) 24,326</u>	<u>44,461</u>

The above Statement of Cash Flows should be read in conjunction with the accompanying notes.

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 1: General information

This financial report covers Profile Managed Investment Schemes ('the Schemes') as individual entities. The Schemes are registered managed investment schemes under the *Corporation Act 2001*.

Scheme information

The Schemes are Australian registered schemes.

Scheme Name	Date of Commencement	Date of Termination
Profile 45	21 March 2007	20 March 2087
Profile 55	21 March 2007	20 March 2087
Profile 65	21 March 2007	20 March 2087
Profile 75	21 March 2007	20 March 2087
Profile 85	21 March 2007	20 March 2087
Profile 95	21 March 2007	20 March 2087
Profile Australian Shares	21 March 2007	20 March 2087
Profile International Shares	21 March 2007	20 March 2087
Profile International Shares (Hedged)	21 March 2007	20 March 2087
Profile Diversified Fixed Interest (formerly known as Profile Fixed Interest)	21 March 2007	20 March 2087

On 29 November 2019, IOOF Investment Management Limited ("the former Responsible Entity") (ABN 53 006 695 021) was replaced by IOOF Investment Services Limited ("the Responsible Entity") (ABN 80 007 350 405) as the Responsible Entity for the Scheme.

The Responsible Entity of the Schemes is IOOF Investment Services Limited. The Responsible Entity's registered office is Level 6, 161 Collins Street, Melbourne, VIC 3000. The Responsible Entity's ABN number is 80 007 350 405.

The financial statements were authorised for issue by the Directors on 26 August 2020. The Directors of the Responsible Entity have the power to amend and reissue the financial report as considered necessary under the Schemes' Constitutions.

Note 2: Summary of significant accounting policies

The principal accounting policies applied in the preparation of this financial report are set out below. These policies have been consistently applied to all years presented, unless otherwise stated in the following text:

(a) Basis of preparation

The financial report is a general purpose financial report for the year ended 30 June 2019 which has been prepared in accordance with Australian Accounting Standards (AASBs) adopted by the Australian Accounting Standards Board (AASB) and the *Corporations Act 2001*. The financial report of the Schemes complies with International Financial Reporting Standards (IFRS) and interpretations adopted by the International Accounting Standard Board (IASB).

The Statement of Financial Position is prepared on a liquidity basis. Assets and liabilities are presented in decreasing order of liquidity and are not distinguished between current and non-current. All balances are generally expected to be recovered or settled within twelve months, except for financial assets at fair value through profit or loss and net assets attributable to unitholders.

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 2: Summary of significant accounting policies (continued)

(b) Financial instruments

(i) Recognition, derecognition and initial measurement

The Scheme initially recognises financial assets and financial liabilities at fair value through profit or loss on the trade date, which is the date on which the Scheme becomes a party to the contractual provisions of the instrument. Other financial assets and financial liabilities are recognised on the date on which they are originated.

(ii) Classification and subsequent measurement

On initial recognition, the Scheme classifies financial assets as measured at amortised cost or fair value through profit or loss.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at fair value through profit or loss:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest.

All other financial assets of the Scheme are measured at fair value through profit or loss.

Business model assessment

In making an assessment of the objective of the business model in which a financial asset is held, the Scheme considers all of the relevant information about how the business is managed, including:

- the documented investment strategy and the execution of this strategy in practice. This includes whether the investment strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realising cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Scheme's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how the investment manager is compensated: e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

The Scheme has determined that it has two business models:

- Held to collect business model: this includes cash and cash equivalents, term deposits, balances due from brokers and receivables from reverse sale and repurchase agreements. These financial assets are held to collect contractual cash flow.
- Other business model: this includes debt securities, equity investments, investments in unlisted open-ended investment Schemes, unlisted private equities and derivatives. These financial assets are managed and their performance is evaluated, on a fair value basis, with frequent sales taking place.

Financial assets are not reclassified subsequent to their initial recognition unless the Scheme were to change its business model for managing financial assets, in which case all affected financial assets would be reclassified on the first day of the first reporting period following the change in the business model.

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 2: Summary of significant accounting policies (continued)

(b) Financial instruments (continued)

Subsequent measurement of financial assets

Financial assets at fair value through profit or loss

These assets are subsequently measured at fair value. Net gains and losses arising from changes in the fair value of the financial assets are recognised as 'net gains/(losses) on financial instruments held at fair value through profit or loss' in the statement of comprehensive income.

Debt securities, equity investments, investments in unlisted open ended investment Schemes, unlisted private equities and derivative financial instruments are included in this category.

Financial assets at amortised cost

These assets are subsequently measured at amortised cost using the effective interest method. Interest income is recognised in 'Interest income from financial assets at amortised cost', foreign exchange gains and losses are recognised in 'net foreign exchange loss' and impairment is recognised in 'impairment losses on financial instruments' in the statement of comprehensive income. Any gain or loss on derecognition is also recognised in profit or loss.

Cash and cash equivalents, balances due from brokers, term deposit and receivables from reverse sale and repurchase agreements are included in this category.

Financial liabilities – Classification, subsequent measurement and gains and losses

Financial liabilities classified as measured at amortised cost or fair value through profit and loss.

A financial liability is classified as at fair value through profit and loss if it is classified as held for trading, it is a derivative or it is designated as such on initial recognition. Financial liabilities at fair value through profit and loss are measured at fair value and net gains and losses, including any interest expense, are recognised in profit or loss.

Other financial liabilities are subsequently measured at amortised cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognised in profit or loss. Any gain or loss on derecognition is also recognised in profit or loss.

Financial liabilities at fair value through profit and loss:

- Held for trading: securities sold short and derivative financial instruments.

Financial liabilities at amortised cost:

- This includes balances due to brokers, payables under sale and repurchase agreements and redeemable shares.

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 2: Summary of significant accounting policies (continued)

iii) *Fair value measurement*

'Fair value' is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Scheme has access at that date. The fair value of a liability reflects its non-performance risk.

When available, the Scheme measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis. The Scheme measures instruments quoted in an active market at a mid price, because this price provides a reasonable approximation of the exit price.

If there is no quoted price in an active market, then the Scheme uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

The Scheme recognises transfers between levels of the fair value hierarchy as at the end of the reporting period during which the change has occurred.

The following represent the basis for valuation of financial assets and liabilities designated at fair value through profit or loss for financial reporting purposes:

● **Units in Unlisted Managed Investment Schemes**

The fair value of units in unlisted schemes is the NAV price per unit on the last day of the period, as determined by the Schemes' Responsible Entity. The NAV price is calculated by deducting the liabilities of the Scheme from the gross assets of the Scheme, less an allowance for disposal costs.

(c) **Foreign currency translation**

i) *Functional and presentation currency*

Items included in the Scheme's financial statements are measured using the currency of the primary economic environment in which it operates (the "functional currency"). This is the Australian dollar, which reflects the currency of the economy in which the Scheme competes for Schemes and is regulated. The Australian dollar is also the Scheme's presentation currency.

(d) **Net assets attributable to unitholders**

Units are redeemable at the unitholders' option, however, applications and redemptions may be suspended by the Responsible Entity if it is in the best interests of the unitholders.

The units can be put back to the Scheme at any time for cash based on the redemption price, which is equal to a proportionate share of the Schemes net asset value attributable to the unitholders.

The units are carried at the redemption amount that is payable at balance sheet date if the holder exercises the right to put the units back to the Schemes. This amount represents the expected cash flows on redemption of these units.

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 2: Summary of significant accounting policies (continued)

(d) Net assets attributable to unitholders (continued)

Units are classified as equity when they satisfy the following criteria under AASB 132 *Financial instruments: Presentation*:

- the puttable financial instrument entitles the holder to a pro-rata share of net assets in the event of the Schemes' liquidation;
- the puttable financial instrument is in the class of instruments that is subordinate to all other classes of instruments and class features are identical;
- the puttable financial instrument does not include any contractual obligations to deliver cash or another financial asset, or to exchange financial instruments with another entity under potentially unfavourable conditions to the Schemes, and it is not a contract settled in the Schemes own equity instruments; and
- the total expected cash flows attributable to the puttable financial instrument over the life are based substantially on the profit or loss.

(e) Cash and cash equivalents

Cash comprises current deposits with banks. Cash equivalents are short-term highly liquid investments that are readily convertible to a known amount of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short term cash commitments rather than investment or other purposes. Bank overdrafts are shown in current liabilities on the Statement of Financial Position but are included within cash and cash equivalents for cash flow purposes.

(f) Investment income and expenses

Interest income and expense from financial assets at amortised cost is calculated on an effective interest basis and includes interest from cash and cash equivalents and interest from term deposits. The 'effective interest rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument to:

- the gross carrying amount of the financial asset; or
- the amortised cost of the financial liability.

In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired) or to the amortised cost of the liability. However, for financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

Interest income from financial assets at fair value through profit or loss is determined based on the contractual coupon interest rate and includes interest from debt securities.

Dividend income relating to exchange-traded equity instruments is recognised in the Statement of Comprehensive Income on the ex-dividend date with any related foreign withholding tax recorded as an expense. Dividends declared on securities sold short is accrued on the ex-dividend date and are recognised as a dividend in the Statement of Comprehensive Income. Income distributions from private equity investments and other managed investment schemes are recognised in the Statement of Comprehensive Income as trust distribution income when declared.

In some cases, the Schemes may receive or choose to receive dividends or distributions in the form of additional shares/units rather than cash. In such cases, the Schemes recognise the dividend or distribution income for the amount of the cash/dividend alternative with the corresponding debit treated as additional investments.

All expenses, including Responsible Entity fees and investment management fees, are recognised in the Statement of Comprehensive Income on an accrual basis.

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 2: Summary of significant accounting policies (continued)

(g) Distributions

Distributions are payable as set out in the Scheme's Product Disclosure Statement. Distributions are determined by the Responsible Entity in accordance with the Scheme's Constitution and applicable tax legislation. Distributable income includes realised capital gains on the disposal of financial instruments held at fair value through profit and loss and those held for trading. Unrealised gains and losses on these instruments recognised in net income are transferred to net assets attributable to unitholders and are not assessable and distributable until realised. Capital losses are not distributed to unitholders but are retained in the Scheme to be offset against future realised capital gains. If capital gains exceed realised capital losses, the excess is distributed to unitholders.

The benefits of imputation credits and foreign taxes paid are passed on to unitholders.

The Schemes currently incur withholding tax imposed by certain countries on investment income. Income that is subject to such tax is recognised gross of the taxes and the corresponding withholding tax is recognised as tax expense.

(h) Receivables

Receivables may include amounts for dividends, interest and trust distributions. Dividends and trust distributions are accrued when the right to receive payment is established. Interest is accrued at the reporting date from the time of last payment in accordance with the policy set out in Note 2(f). Amounts are generally received within 30 days of being recorded as receivables.

Amounts due from brokers which represent receivables that have been contracted for but not yet delivered by the end of the year are included in receivables. Trades are recorded on trade date and normally settled within two business days. Amounts are recognised initially at fair value and subsequently measured at amortised cost. At each reporting date, the Scheme shall measure the loss allowance on receivables at an amount equal to the lifetime expected credit losses subject to a significant increase in credit risk since initial recognition. If, at the reporting date, the credit risk has not increased significantly since initial recognition, the loss allowance is measured on a 12-month expected credit loss basis. Significant financial difficulties of the broker, probability that the broker will enter bankruptcy or financial reorganisation, and default in payments are considered indicators that a loss allowance should be recognised. A significant increase in credit risk is defined by management as any contractual payment which is more than 30 days past due. Any contractual payment which is more than 90 days past due is considered credit impaired.

The amount of the impairment loss is recognised in profit or loss within other expenses. When a trade receivable for which an impairment allowance had been recognised becomes uncollectable in a subsequent period, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against other expenses in profit or loss.

(i) Payables

Payables includes liabilities and accrued expenses owing by the Schemes which are unpaid as at the reporting date. Amounts due to brokers which represents payables for securities purchased that are unsettled at reporting date are included in payables.

The distribution amount payable to unitholders as at the reporting date is recognised separately on the Statement of Financial Position as unitholders are presently entitled to the distributable income as at 30 June 2020 under the Schemes' Constitutions.

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 2: Summary of significant accounting policies (continued)

(j) Applications and redemptions

Applications received for units in the Schemes are recorded net of any entry fees payable prior to the issue of units in the Schemes.

All redeemable units issued by the Schemes provide the investors with the right to require redemption for cash mandatory distributions, which give rise to a financial liability. In accordance with the Product Disclosure Statement, the Schemes are contractually obliged to redeem units at redemption price, which includes an allowance for transaction costs that would be incurred by the Schemes on disposal of its assets required to fund the redemptions. As a result of the transaction cost factor, there will be a difference between the carrying amount of the net assets of the Schemes (excluding the unitholders' funds classified as a financial liability) and the contractual amount payable to unitholders which is based on the redemption price.

(k) Unit prices

The unit price is based on unit price accounting outlined in the Schemes' Constitutions and Product Disclosure Statement.

(l) Goods and services tax (GST)

Management fees, custodial fees and other expenses are recognised net of the amount of GST recoverable from the Australian Taxation Office (ATO) as a reduced input tax credit (RITC). Payables are stated with the amount of GST included. The net amount of GST recoverable from the ATO is included in receivables in the Statement of Financial Position. Cash flows relating to GST are included in the Statement of Cash Flows on a gross basis.

(m) Use of estimates

The preparation of the financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis and revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

For the majority of the Schemes' financial instruments, quoted market prices are readily available. However, certain financial instruments, for example, over-the-counter derivatives or unquoted securities are fair valued using other valuation techniques. Where valuation techniques (for example, pricing models) are used to determine fair values, they are validated and periodically reviewed by experienced personnel of the Responsible Entity, independent of the area that created them.

Where investments are held at Level 3, models use observable market data, to the extent practicable. However, areas such as credit risk (both own and counterparty), volatilities and correlations require management to make estimates. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

For certain other financial instruments, including amounts due from/to brokers and payables, the carrying amounts approximate fair value due to the immediate or short-term nature of these financial instruments.

Note 10 Financial Instruments contains information about the estimation of fair values of financial instruments.

(n) Margin accounts

Margin accounts comprise cash held as collateral for derivative transactions. The cash is held by the broker and is only available to meet margin calls.

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 2: Summary of significant accounting policies (continued)

(o) Offsetting

Financial assets and liabilities are offset and the net amount presented in the Statements of Financial Position when, and only when, the Schemes have a legal right to offset the amounts and they intend either to settle on a net basis or realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted under AASBs, e.g. for gains and losses arising from a group of similar transactions, such as gains and losses from financial instruments at fair value through profit and loss.

(p) Changes in accounting policies

There were no changes in the accounting policies of the Scheme during the year.

(q) New and amended accounting standards adopted by the Scheme

There are no standards, interpretations or amendments to existing standards that are effective for the first time for the financial year commencing on 1 July 2019 that have a material impact on the amounts recognised in prior periods or will affect the current or future periods.

(r) New standards and interpretations not yet effective

Certain new accounting standards and interpretations have been published that are not mandatory for the 30 June 2020 reporting period and have not been early adopted by the Schemes. None of these are expected to have a material impact on the financial statements of the Schemes.

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 3: Interest income from financial assets held at amortised cost

The following table details the interest income earned by the Schemes during the year:

	Profile 45		Profile 55		Profile 65	
	Year ended		Year ended		Year ended	
	30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019
	\$	\$	\$	\$	\$	\$
Interest income from financial assets held at amortised cost						
Cash and cash equivalents	551	1,046	10,523	26,944	1,354	3,886
Total interest income	551	1,046	10,523	26,944	1,354	3,886
	Profile 75		Profile 85		Profile 95	
	Year ended		Year ended		Year ended	
	30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019
	\$	\$	\$	\$	\$	\$
Interest income from financial assets held at amortised cost						
Cash and cash equivalents	10,174	23,030	736	1,569	7,018	15,049
Total interest income	10,174	23,030	736	1,569	7,018	15,049
	Profile Australian Shares		Profile International Shares		Profile International Shares (Hedged)	
	Year ended		Year ended		Year ended	
	30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019
	\$	\$	\$	\$	\$	\$
Interest income from financial assets held at amortised cost						
Cash and cash equivalents	865	2,330	2,139	3,909	125	229
Total interest income	865	2,330	2,139	3,909	125	229
	Profile Diversified Fixed Interest					
	Year ended					
	30 June 2020	30 June 2019				
	\$	\$				
Interest income from financial assets held at amortised cost						
Cash and cash equivalents	339	592				
Total interest income	339	592				

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 4: Net gains/(losses) on financial instruments held at fair value through profit or loss

	Profile 45		Profile 55		Profile 65	
	Year ended		Year ended		Year ended	
	30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019
	\$	\$	\$	\$	\$	\$
Financial assets						
Net gains/(losses) on financial instruments held at fair value through profit or loss	(446,095)	(96,897)	(12,285,216)	(3,619,545)	(2,075,535)	(629,959)
Total net gains/(losses) on financial instruments held at fair value through profit or loss	<u>(446,095)</u>	<u>(96,897)</u>	<u>(12,285,216)</u>	<u>(3,619,545)</u>	<u>(2,075,535)</u>	<u>(629,959)</u>

	Profile 75		Profile 85		Profile 95	
	Year ended		Year ended		Year ended	
	30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019
	\$	\$	\$	\$	\$	\$
Financial assets						
Net gains/(losses) on financial instruments held at fair value through profit or loss	(17,929,694)	(5,404,381)	(1,124,169)	(377,121)	(15,613,073)	(5,486,168)
Total net gains/(losses) on financial instruments held at fair value through profit or loss	<u>(17,929,694)</u>	<u>(5,404,381)</u>	<u>(1,124,169)</u>	<u>(377,121)</u>	<u>(15,613,073)</u>	<u>(5,486,168)</u>

	Profile Australian Shares		Profile International Shares		Profile International Shares (Hedged)	
	Year ended		Year ended		Year ended	
	30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019
	\$	\$	\$	\$	\$	\$
Financial assets						
Net gains/(losses) on financial instruments held at fair value through profit or loss	(2,617,867)	(470,007)	(2,369,712)	(696,073)	(78,983)	(116,765)
Total net gains/(losses) on financial instruments held at fair value through profit or loss	<u>(2,617,867)</u>	<u>(470,007)</u>	<u>(2,369,712)</u>	<u>(696,073)</u>	<u>(78,983)</u>	<u>(116,765)</u>

	Profile Diversified Fixed Interest	
	Year ended	
	30 June 2020	30 June 2019
	\$	\$
Financial assets		
Net gains/(losses) on financial instruments held at fair value through profit or loss	3,484	75,926
Total net gains/(losses) on financial instruments held at fair value through profit or loss	<u>3,484</u>	<u>75,926</u>

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 5: Related party transactions

Responsible Entity

The Responsible Entity of the Profile Managed Investment Schemes is IOOF Investment Services Limited.

On 29 November 2019, IOOF Investment Management Limited ("the former Responsible Entity") (ABN 53 006 695 021) was replaced by IOOF Investment Services Limited ("the Responsible Entity") (ABN 80 007 350 405) as the Responsible Entity for the Scheme.

The immediate parent entity and the ultimate controlling entity of IOOF Investment Services Limited is IOOF Holdings Ltd.

Key management personnel

Key management personnel includes persons who are Directors of IOOF Investment Services Limited during this reporting period and up to the date of this report:

Ms D.G Allen (Chairman) (Appointed 19 December 2019)

Ms M.A Nunan (Appointed 19 December 2019)

Mr J. Selak (Appointed 19 December 2019)

Mr A.R Griffiths (Resigned 20 December 2019)

Mr R.G Mota (Resigned 20 December 2019)

Ms J.M Harvey (Resigned 20 December 2019)

Responsible Entity fees and other transactions

	Profile 45		Profile 55		Profile 65	
	30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019
	\$	\$	\$	\$	\$	\$
Responsible Entity fees IOOF Investment Services Limited	17,520	-	445,783	-	60,222	-
Responsible Entity fees IOOF Investment Management Limited	16,321	49,287	430,196	1,343,999	53,446	176,161
Total Responsible Entity Fee	33,841	49,287	875,979	1,343,999	113,668	176,161
Responsible Entity fees payable	2,609	3,567	62,474	95,041	8,949	11,857

	Profile 75		Profile 85		Profile 95	
	30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019
	\$	\$	\$	\$	\$	\$
Responsible Entity fees IOOF Investment Services Limited	488,223	-	27,724	-	322,951	-
Responsible Entity fees IOOF Investment Management Limited	441,145	1,341,745	24,531	66,368	270,010	713,688
Total Responsible Entity fees	929,368	1,341,745	52,255	66,368	592,961	713,688
Responsible Entity fees payable	71,842	97,520	3,526	5,224	42,683	56,010

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 5: Related party transactions (continued)

Responsible Entity fees and other transactions (continued)

	Profile Australian Shares		Profile International Shares	
	30 June 2020	30 June 2019	30 June 2020	30 June 2019
	\$	\$	\$	\$
Responsible Entity fees IOOF Investment Services Limited	39,489	-	57,771	-
Responsible Entity fees IOOF Investment Management Limited	37,251	101,274	47,582	116,139
Total Responsible Entity fees	76,740	101,274	105,353	116,139
Responsible Entity fees payable	6,855	8,419	7,194	10,512

	Profile International Shares (Hedged)		Profile Diversified Fixed Interest	
	30 June 2020	30 June 2019	30 June 2020	30 June 2019
	\$	\$	\$	\$
Responsible Entity fees IOOF Investment Services Limited	2,740	-	17,533	-
Responsible Entity fees IOOF Investment Management Limited	2,790	8,974	13,929	33,497
Total Responsible Entity fees	5,530	8,974	31,462	33,497
Responsible Entity fees payable	163	565	2,159	2,725

Under the terms of the Schemes' Constitutions, the Responsible Entity is entitled to receive maximum management fees, calculated by reference to the average daily net assets (excluding net assets attributable to unitholders) of the Schemes as follows:

Profile 45	0.45% per annum (2019: 0.45%)
Profile 55	0.47% per annum (2019: 0.46%)
Profile 65	0.50% per annum (2019: 0.50%)
Profile 75	0.52% per annum (2019: 0.53%)
Profile 85	0.52% per annum (2019: 0.53%)
Profile 95	0.53% per annum (2019: 0.53%)
Profile Australian Shares	0.50% per annum (2019: 0.50%)
Profile International Shares	0.52% per annum (2019: 0.52%)
Profile International Shares (Hedged)	0.51% per annum (2019: 0.53%)
Profile Diversified Fixed Interest	0.53% per annum (2019: 0.53%)

All related party transactions are conducted on normal commercial terms and conditions.

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 5: Related party transactions (continued)

Related party Schemes' unitholdings

IOOF Investment Services Limited, its related parties and other schemes managed by IOOF Investment Services Limited, held units in the Schemes as follows:

Profile 45

30 June 2020

Unitholder	Number of units held opening No.	Number of units held closing No.	Interest held %	Number of units acquired No.	Number of units disposed No.	Distributions paid/payable by the Scheme \$
IOOF Portfolio Service Superannuation Fund *	8,487,993	5,442,311	78.49	332,973	3,378,655	191,838
IOOF Portfolio Service Investments *	1,598,496	1,491,600	21.51	46,211	153,107	51,957

30 June 2019

Unitholder	Number of units held opening No.	Number of units held closing No.	Interest held %	Number of units acquired No.	Number of units disposed No.	Distributions paid/payable by the Scheme \$
IOOF Portfolio Service Superannuation Fund *	10,155,251	8,487,993	84.15	1,696,443	3,363,701	435,505
IOOF Portfolio Service Investments *	2,826,392	1,598,496	15.85	288,333	1,516,229	92,926

* The information for number of units acquired and disposed shown in this Note is sourced from the underlying administration system in IOOF Portfolio Service. These amounts represent the movement in ultimate beneficiary interests in the Schemes and not the movement in units between the Schemes and IOOF Portfolio Service.

Profile 55

30 June 2020

Unitholder	Number of units held opening No.	Number of units held closing No.	Interest held %	Number of units acquired No.	Number of units disposed No.	Distributions paid/payable by the Scheme \$
IOOF Portfolio Service Superannuation Fund *	203,357,743	130,575,543	81.65	17,835,560	90,617,760	5,495,182
IOOF Portfolio Service Investments *	46,223,568	24,259,767	15.17	17,807,783	39,771,584	1,047,439
Australian Executor Trustees Limited	5,108,778	5,077,755	3.18	46,727	77,750	205,899

* The information for number of units acquired and disposed shown in this Note is sourced from the underlying administration system in IOOF Portfolio Service. These amounts represent the movement in ultimate beneficiary interests in the Schemes and not the movement in units between the Schemes and IOOF Portfolio Service.

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 5: Related party transactions (continued)

Profile 55

30 June 2019

Unitholder	Number of units held opening No.	Number of units held closing No.	Interest held %	Number of units acquired No.	Number of units disposed No.	Distributions paid/payable by the Scheme \$
IOOF Portfolio Service Superannuation Fund *	270,312,021	203,357,743	79.85	27,527,365	94,481,643	13,169,845
IOOF Portfolio Service Investments *	54,012,639	46,223,568	18.15	9,597,847	17,386,918	2,961,296
Australian Executor Trustees Limited	5,059,042	5,108,778	2.01	368,698	318,962	318,974

Profile 65

30 June 2020

Unitholder	Number of units held opening No.	Number of units held closing No.	Interest held %	Number of units acquired No.	Number of units disposed No.	Distributions paid/payable by the Scheme \$
IOOF Portfolio Service Superannuation Fund *	24,504,740	18,149,856	79.24	1,425,160	7,780,044	911,810
IOOF Portfolio Service Investments *	2,857,780	2,460,593	10.74	193,993	591,180	123,101
Australian Executor Trustees Limited	2,294,021	2,294,021	10.02	-	-	113,365

30 June 2019

Unitholder	Number of units held opening No.	Number of units held closing No.	Interest held %	Number of units acquired No.	Number of units disposed No.	Distributions paid/payable by the Scheme \$
IOOF Portfolio Service Superannuation Fund *	29,110,732	24,504,740	82.63	4,662,375	9,268,367	1,505,717
IOOF Portfolio Service Investments *	13,860,648	2,857,780	9.64	1,399,487	12,402,355	196,725
Australian Executor Trustees Limited	3,320,776	2,294,021	7.74	22,973	1,049,728	318,974

* The information for number of units acquired and disposed shown in this Note is sourced from the underlying administration system in IOOF Portfolio Service. These amounts represent the movement in ultimate beneficiary interests in the Schemes and not the movement in units between the Schemes and IOOF Portfolio Service.

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 5: Related party transactions (continued)

Profile 75

30 June 2020

Unitholder	Number of units held opening No.	Number of units held closing No.	Interest held %	Number of units acquired No.	Number of units disposed No.	Distributions paid/payable by the Scheme \$
IOOF Portfolio Service Superannuation Fund *	186,423,958	140,717,334	82.82	23,623,593	69,330,217	7,171,910
IOOF Portfolio Service Investments *	37,501,886	26,929,951	15.85	3,765,307	14,337,242	1,400,934
Australian Executor Trustees Limited	2,523,992	2,262,254	1.33	98,310	360,048	115,664

30 June 2019

Unitholder	Number of units held opening No.	Number of units held closing No.	Interest held %	Number of units acquired No.	Number of units disposed No.	Distributions paid/payable by the Scheme \$
IOOF Portfolio Service Superannuation Fund *	233,629,030	186,423,958	82.32	47,092,510	94,297,582	15,914,246
IOOF Portfolio Service Investments *	43,939,747	37,501,886	16.56	9,396,564	15,834,425	3,196,787
Australian Executor Trustees Limited	2,443,007	2,523,992	1.11	80,985	0	209,901

Profile 85

30 June 2020

Unitholder	Number of units held opening No.	Number of units held closing No.	Interest held %	Number of units acquired No.	Number of units disposed No.	Distributions paid/payable by the Scheme \$
IOOF Portfolio Service Superannuation Fund *	13,082,405	10,560,703	97.69	1,633,830	4,155,532	406,273
IOOF Portfolio Service Investments *	1,079,093	249,384	2.31	106,488	936,197	15,076

30 June 2019

Unitholder	Number of units held opening No.	Number of units held closing No.	Interest held %	Number of units acquired No.	Number of units disposed No.	Distributions paid/payable by the Scheme \$
IOOF Portfolio Service Superannuation Fund *	14,158,118	13,082,405	92.38	2,870,858	3,946,571	1,160,115
IOOF Portfolio Service Investments *	1,716,958	1,079,093	7.62	226,262	864,127	101,568

* The information for number of units acquired and disposed shown in this Note is sourced from the underlying administration system in IOOF Portfolio Service. These amounts represent the movement in ultimate beneficiary interests in the Schemes and not the movement in units between the Schemes and IOOF Portfolio Service.

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 5: Related party transactions (continued)

Profile 95

30 June 2020

Unitholder	Number of units held opening No.	Number of units held closing No.	Interest held %	Number of units acquired No.	Number of units disposed No.	Distributions paid/payable by the Scheme \$
IOOF Portfolio Service Superannuation Fund *	105,386,526	96,690,490	72.36	17,674,665	26,370,701	5,420,364
IOOF Portfolio Service Investments *	29,407,058	26,619,474	19.92	5,973,899	8,761,483	1,489,765
Australian Executor Trustees Limited	6,652,845	10,317,181	7.72	3,664,336	-	561,655

30 June 2019

Unitholder	Number of units held opening No.	Number of units held closing No.	Interest held %	Number of units acquired No.	Number of units disposed No.	Distributions paid/payable by the Scheme \$
IOOF Portfolio Service Superannuation Fund *	109,037,824	105,386,526	74.51	23,453,575	27,104,873	11,382,800
IOOF Portfolio Service Investments *	34,955,040	29,407,058	20.79	5,027,906	10,575,888	3,198,567
Australian Executor Trustees Limited	11,467,010	6,652,845	4.70	2,065,921	6,880,086	710,027

Profile Australian Shares

30 June 2020

Unitholder	Number of units held opening No.	Number of units held closing No.	Interest held %	Number of units acquired No.	Number of units disposed No.	Distributions paid/payable by the Scheme \$
IOOF Portfolio Service Superannuation Fund *	12,291,827	9,626,445	64.63	1,434,667	4,100,049	801,476
IOOF Portfolio Service Investments *	5,672,546	2,885,762	19.38	245,879	3,032,663	257,219
Australian Executor Trustees Limited	270,936	214,402	1.44	-	56,534	18,136

30 June 2019

Unitholder	Number of units held opening No.	Number of units held closing No.	Interest held %	Number of units acquired No.	Number of units disposed No.	Distributions paid/payable by the Scheme \$
IOOF Portfolio Service Superannuation Fund *	12,333,661	12,291,827	62.58	2,378,191	2,420,025	1,264,228
IOOF Portfolio Service Investments *	8,081,111	5,672,546	28.88	722,323	3,130,888	587,924
Australian Executor Trustees Limited	356,007	270,936	1.38	-	85,071	29,097

* The information for number of units acquired and disposed shown in this Note is sourced from the underlying administration system in IOOF Portfolio Service. These amounts represent the movement in ultimate beneficiary interests in the Schemes and not the movement in units between the Schemes and IOOF Portfolio Service.

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 5: Related party transactions (continued)

Profile International Shares						
30 June 2020						
Unitholder	Number of units held opening No.	Number of units held closing No.	Interest held %	Number of units acquired No.	Number of units disposed No.	Distributions paid/payable by the Scheme \$
IOOF Portfolio Service Superannuation Fund *	3,553,246	2,577,011	20.01	678,301	1,654,536	284,679
IOOF Portfolio Service Investments *	3,055,388	1,705,146	13.24	270,712	1,620,954	193,216
Australian Executor Trustees Limited	278,965	167,733	1.30	-	111,232	19,047
30 June 2019						
Unitholder	Number of units held opening No.	Number of units held closing No.	Interest held %	Number of units acquired No.	Number of units disposed No.	Distributions paid/payable by the Scheme \$
IOOF Portfolio Service Superannuation Fund *	3,643,543	3,553,246	18.76	640,725	731,022	707,419
IOOF Portfolio Service Investments *	7,261,875	3,055,388	16.13	1,369,933	5,576,420	751,871
Australian Executor Trustees Limited	396,949	278,965	1.47	-	117,984	59,548
Profile International Shares (Hedged)						
30 June 2020						
Unitholder	Number of units held opening No.	Number of units held closing No.	Interest held %	Number of units acquired No.	Number of units disposed No.	Distributions paid/payable by the Scheme \$
IOOF Portfolio Service Superannuation Fund *	373,593	367,124	37.01	6,519	12,988	-
IOOF Portfolio Service Investments *	938,376	487,560	49.15	72,956	523,772	-
Australian Executor Trustees Limited	207,980	137,302	13.84	-	70,678	-

* The information for number of units acquired and disposed shown in this Note is sourced from the underlying administration system in IOOF Portfolio Service. These amounts represent the movement in ultimate beneficiary interests in the Schemes and not the movement in units between the Schemes and IOOF Portfolio Service.

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 5: Related party transactions (continued)

Profile International Shares (Hedged)						
30 June 2019						
Unitholder	Number of units held opening No.	Number of units held closing No.	Interest held %	Number of units acquired No.	Number of units disposed No.	Distributions paid/payable by the Scheme \$
IOOF Portfolio Service Superannuation Fund *	525,580	373,593	24.58	52,321	204,308	13,288
IOOF Portfolio Service Investments *	1,879,691	938,376	61.74	253,166	1,194,481	35,760
Australian Executor Trustees Limited	278,270	207,980	13.68	-	70,290	7,775
Profile Diversified Fixed Interest						
30 June 2020						
Unitholder	Number of units held opening No.	Number of units held closing No.	Interest held %	Number of units acquired No.	Number of units disposed No.	Distributions paid/payable by the Scheme \$
IOOF Portfolio Service Superannuation Fund *	6,688,634	6,060,902	98.30	458,465	1,086,197	29,620
IOOF Portfolio Service Investments *	196,503	104,935	1.70	85,880	177,448	948
30 June 2019						
Unitholder	Number of units held opening No.	Number of units held closing No.	Interest held %	Number of units acquired No.	Number of units disposed No.	Distributions paid/payable by the Scheme \$
IOOF Portfolio Service Superannuation Fund *	7,287,067	6,688,634	97.15	505,760	1,104,193	76,080
IOOF Portfolio Service Investments *	134,707	196,503	2.85	86,984	25,188	2,039

* The information for number of units acquired and disposed shown in this Note is sourced from the underlying administration system in IOOF Portfolio Service. These amounts represent the movement in ultimate beneficiary interests in the Schemes and not the movement in units between the Schemes and IOOF Portfolio Service.

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 5: Related party transactions (continued)

Investments

The Schemes held investments in the following schemes of which IOOF Investment Services Limited is the Responsible Entity or its related parties:

	Fair value of Investment		Interest Held		Distribution received/receivable		Distribution receivable	
	2020	2019	2020	2019	2020	2019	2020	2019
	\$	\$	%	%	\$	\$	\$	\$
	Profile 45							
Mosaic Strategic Fixed Interest Fund	1,542,787	2,361,068	0.07	0.11	18,150	56,973	-	28,714
Lifetime Asset Management Programme	2,550,741	3,928,216	0.37	0.45	300,778	507,618	255,590	337,927
IOOF Cash Management Trust	1,791,800	2,854,182	0.05	0.09	23,004	68,606	543	4,411
	<u>5,885,328</u>	<u>9,143,465</u>			<u>341,932</u>	<u>633,197</u>	<u>256,133</u>	<u>371,052</u>
	Profile 55							
Mosaic Strategic Fixed Interest Fund	34,168,587	59,548,874	1.65	2.75	474,271	1,417,481	-	724,206
Lifetime Asset Management Programme	69,917,665	121,185,795	10.22	13.93	8,409,133	15,853,344	6,957,020	10,420,868
IOOF Cash Management Trust	27,288,696	48,043,206	0.81	1.57	387,001	1,184,857	8,261	74,251
	<u>131,374,948</u>	<u>228,777,875</u>			<u>9,270,405</u>	<u>18,455,681</u>	<u>6,965,281</u>	<u>11,219,325</u>
	Profile 65							
Mosaic Strategic Fixed Interest Fund	4,555,439	6,766,280	0.22	0.31	57,036	158,456	-	82,288
Lifetime Asset Management Programme	11,430,545	16,030,702	1.67	1.84	1,354,717	2,101,166	1,149,077	1,366,879
IOOF Cash Management Trust	1,919,158	2,735,587	0.06	0.09	23,736	71,731	581	4,228
	<u>17,905,142</u>	<u>25,532,569</u>			<u>1,435,489</u>	<u>2,331,353</u>	<u>1,149,658</u>	<u>1,453,395</u>

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 5: Related party transactions (continued)

	Fair value of Investment		Interest Held		Distribution received/ receivable		Distribution receivable	
	2020	2019	2020	2019	2020	2019	2020	2019
	\$	\$	%	%	\$	\$	\$	\$
	Profile 75							
Mosaic Strategic Fixed Interest Fund	26,745,000	40,788,919	1.29	1.89	341,659	946,025	-	496,056
Lifetime Asset Management Programme	97,778,980	146,884,822	14.29	16.88	11,434,206	19,262,518	9,686,229	12,243,275
IOOF Cash Management Trust	8,405,242	13,015,811	0.25	0.42	109,987	311,294	2,544	20,116
	<u>132,929,222</u>	<u>200,689,551</u>			<u>11,885,852</u>	<u>20,519,838</u>	<u>9,688,773</u>	<u>12,759,447</u>

	Fair value of Investment		Interest Held		Distribution received/ receivable		Distribution receivable	
	2020	2019	2020	2019	2020	2019	2020	2019
	\$	\$	%	%	\$	\$	\$	\$
	Profile 85							
Mosaic Strategic Fixed Interest Fund	1,157,740	1,742,359	0.06	0.08	14,971	38,708	-	21,190
Lifetime Asset Management Programme	6,017,729	9,144,113	0.88	1.05	690,326	1,188,416	591,655	738,052
	<u>7,175,469</u>	<u>10,886,472</u>			<u>705,297</u>	<u>1,227,124</u>	<u>591,655</u>	<u>759,242</u>

	Fair value of Investment		Interest Held		Distribution received/ receivable		Distribution receivable	
	2020	2019	2020	2019	2020	2019	2020	2019
	\$	\$	%	%	\$	\$	\$	\$
	Profile 95							
Mosaic Strategic Fixed Interest Fund	4,798,412	6,051,763	0.23	0.28	58,706	135,547	-	73,599
Lifetime Asset Management Programme	87,075,748	109,129,988	12.72	12.54	9,733,434	14,283,460	8,520,802	8,526,291
	<u>91,874,160</u>	<u>115,181,751</u>			<u>9,792,140</u>	<u>14,419,007</u>	<u>8,520,802</u>	<u>8,599,890</u>

	Fair value of Investment		Interest Held		Distribution received/ receivable		Distribution receivable	
	2020	2019	2020	2019	2020	2019	2020	2019
	\$	\$	%	%	\$	\$	\$	\$
	Profile Australian Shares							
Lifetime Asset Management Programme	11,376,258	18,600,299	1.66	2.14	1,485,973	2,247,301	1,182,646	1,842,883
	<u>11,376,258</u>	<u>18,600,299</u>			<u>1,485,973</u>	<u>2,247,301</u>	<u>1,182,646</u>	<u>1,842,883</u>

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 5: Related party transactions (continued)

	Fair value of Investment		Profile International Shares Interest Held		Profile International Shares Distribution received/receivable		Profile International Shares Distribution receivable	
	2020	2019	2020	2019	2020	2019	2020	2019
	\$	\$	%	%	\$	\$	\$	\$
Lifetime Asset Management Programme	12,481,376	22,436,135	1.82	2.58	2,215,529	2,437,989	2,067,462	2,293,339
	<u>12,481,376</u>	<u>22,436,135</u>			<u>2,215,529</u>	<u>2,437,989</u>	<u>2,067,462</u>	<u>2,293,339</u>

	Fair value of Investment		Profile International Shares (Hedged) Interest Held		Profile International Shares (Hedged) Distribution received/receivable		Profile International Shares (Hedged) Distribution receivable	
	2020	2019	2020	2019	2020	2019	2020	2019
	\$	\$	%	%	\$	\$	\$	\$
Lifetime Asset Management Programme	744,734	1,102,999	0.11	0.13	-	198,985	-	198,985
	<u>744,734</u>	<u>1,102,999</u>			<u>-</u>	<u>198,985</u>	<u>-</u>	<u>198,985</u>

	Fair value of Investment		Profile Diversified Fixed Interest Interest Held		Profile Diversified Fixed Interest Distribution received/receivable		Profile Diversified Fixed Interest Distribution receivable	
	2020	2019	2020	2019	2020	2019	2020	2019
	\$	\$	%	%	\$	\$	\$	\$
Mosaic Strategic Fixed Interest Fund	5,525,204	6,104,953	0.27	0.28	57,543	136,904	-	74,246
	<u>5,525,204</u>	<u>6,104,953</u>			<u>57,543</u>	<u>136,904</u>	<u>-</u>	<u>74,246</u>

Key management personnel compensation

Key management personnel are remunerated by IOOF Service Co Pty Ltd, a related party of IOOF Investment Services Limited. Payments made from the Schemes to IOOF Investment Services Limited do not include any amount that is directly attributable to key management personnel remuneration.

Key management personnel loan disclosures

The Schemes have not made, guaranteed or secured, directly or indirectly, any loans to the key management personnel or their personally related parties at any time during the reporting period.

Other transactions within the Schemes

Apart from those details disclosed in this Note, no key management personnel have entered into a material contract with the Schemes since the end of the previous financial year and there were no material contracts involving Directors interests subsisting at year end.

Key management personnel unitholdings

At 30 June 2020 and 30 June 2019, no Directors of the Responsible Entity held units in the Schemes.

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 7: Distributions paid and payable

The distributions paid and payable during the year were as follows:

	Profile 45 Year ended				Profile 55 Year ended			
	30 June 2020 \$	30 June 2020 CPU	30 June 2019 \$	30 June 2019 CPU	30 June 2020 \$	30 June 2020 CPU	30 June 2019 \$	30 June 2019 CPU
31 December paid	42,693	0.55	113,591	0.94	1,259,926	0.62	3,099,479	0.98
30 June final payable	201,102	2.90	414,839	4.11	5,488,594	3.43	13,350,455	5.24
	<u>243,795</u>	<u>3.45</u>	<u>528,430</u>	<u>5.05</u>	<u>6,748,520</u>	<u>4.05</u>	<u>16,449,934</u>	<u>6.22</u>
	Profile 65 Year ended				Profile 75 Year ended			
	30 June 2020 \$	30 June 2020 CPU	30 June 2019 \$	30 June 2019 CPU	30 June 2020 \$	30 June 2020 CPU	30 June 2019 \$	30 June 2019 CPU
31 December paid	166,816	0.66	340,382	0.92	1,377,194	0.71	2,605,394	0.94
30 June final payable	981,461	4.29	1,499,128	5.05	7,311,314	4.30	16,715,540	7.38
	<u>1,148,277</u>	<u>4.95</u>	<u>1,839,510</u>	<u>5.97</u>	<u>8,688,508</u>	<u>5.01</u>	<u>19,320,934</u>	<u>8.32</u>
	Profile 85 Year ended				Profile 95 Year ended			
	30 June 2020 \$	30 June 2020 CPU	30 June 2019 \$	30 June 2019 CPU	30 June 2020 \$	30 June 2020 CPU	30 June 2019 \$	30 June 2019 CPU
31 December paid	74,618	0.60	115,201	0.74	947,311	0.68	1,121,129	0.73
30 June final payable	346,730	3.21	1,146,482	8.10	6,524,474	4.88	14,170,265	10.02
	<u>421,348</u>	<u>3.81</u>	<u>1,261,683</u>	<u>8.84</u>	<u>7,471,785</u>	<u>5.56</u>	<u>15,291,394</u>	<u>10.75</u>
	Profile Australian Shares Year ended				Profile International Shares Year ended			
	30 June 2020 \$	30 June 2020 CPU	30 June 2019 \$	30 June 2019 CPU	30 June 2020 \$	30 June 2020 CPU	30 June 2019 \$	30 June 2019 CPU
19 November paid	-	-	-	-	-	-	755,059	4.00
31 December paid	266,655	1.70	360,565	1.75	101,937	0.64	96,599	0.56
30 June final payable	981,406	6.59	1,657,866	8.44	1,348,671	10.47	2,814,458	14.86
	<u>1,248,061</u>	<u>8.29</u>	<u>2,018,431</u>	<u>10.19</u>	<u>1,450,608</u>	<u>11.11</u>	<u>3,666,116</u>	<u>19.42</u>

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 7: Distributions paid and payable (continued)

The distributions paid and payable during the year were as follows:

	Profile International Shares (Hedged)				Profile Diversified Fixed Interest			
	30 June 2020		30 June 2019		30 June 2020		30 June 2019	
	\$	CPU	\$	CPU	\$	CPU	\$	CPU
31 December paid	-	-	-	-	30,568	0.470	48,463	0.69
30 June final payable	-	-	56,824	3.74	-	-	29,657	0.43
	<u>-</u>	<u>-</u>	<u>56,824</u>	<u>3.74</u>	<u>30,568</u>	<u>0.470</u>	<u>78,120</u>	<u>1.12</u>

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 8: Net assets attributable to unitholders

Under AASB 132 *Financial instruments: Presentation*, puttable financial instruments meet the definition of a financial liability to be classified as equity where certain strict criteria are met. The Schemes shall classify a financial instrument as an equity instrument from the date when the instrument has all the features and meets the conditions.

The Scheme's distributions are classified as distributions in the Statement of Changes in Equity.

Movements in number of units and net assets attributable to unitholders during the year were as follows:

	Profile 45				Profile 55			
	30 June 2020		30 June 2019		30 June 2020		30 June 2019	
	No. of units	\$	No. of units	\$	No. of units	\$	No. of units	\$
Opening balance	10,086,487	9,234,136	12,981,643	11,977,817	254,690,094	230,038,717	329,383,705	301,741,153
Applications	379,159	349,543	653,886	603,261	16,652,889	15,034,121	23,020,177	21,134,815
Redemptions	(3,531,740)	(3,257,871)	(3,549,042)	(3,306,571)	(111,429,923)	(101,083,436)	(97,713,788)	(89,906,398)
Distributions paid and payable	-	(243,795)	-	(528,430)	-	(6,748,520)	-	(16,449,934)
Total comprehensive income	-	(137,453)	-	488,059	-	(3,880,267)	-	13,519,081
Closing Balance	<u>6,933,906</u>	<u>5,944,560</u>	<u>10,086,487</u>	<u>9,234,136</u>	<u>159,913,060</u>	<u>133,360,615</u>	<u>254,690,094</u>	<u>230,038,717</u>

	Profile 65				Profile 75			
	30 June 2020		30 June 2019		30 June 2020		30 June 2019	
	No. of units	\$	No. of units	\$	No. of units	\$	No. of units	\$
Opening balance	29,656,540	26,009,946	46,292,158	40,933,890	226,449,837	201,960,409	280,011,781	256,936,883
Applications	1,506,066	1,331,595	3,958,272	3,511,322	23,383,643	21,025,593	33,227,561	30,590,406
Redemptions	(8,258,139)	(7,308,522)	(20,593,890)	(18,124,875)	(79,923,948)	(71,491,786)	(86,789,505)	(80,042,688)
Distributions paid and payable	-	(1,148,277)	-	(1,839,510)	-	(8,688,508)	-	(19,320,934)
Total comprehensive income	-	(752,360)	-	1,529,119	-	(6,963,035)	-	13,796,742
Closing Balance	<u>22,904,467</u>	<u>18,132,382</u>	<u>29,656,540</u>	<u>26,009,946</u>	<u>169,909,532</u>	<u>135,842,673</u>	<u>226,449,837</u>	<u>201,960,409</u>

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 8: Net assets attributable to unitholders (continued)

Movements in number of units and net assets attributable to unitholders during the year were as follows:

	Profile 85				Profile 95			
	30 June 2020		30 June 2019		30 June 2020		30 June 2019	
	No. of units	\$	No. of units	\$	No. of units	\$	No. of units	\$
Opening balance	14,161,493	10,896,179	15,875,074	12,779,468	141,446,433	114,604,930	155,459,880	133,427,313
Applications	1,706,677	1,322,937	2,690,682	2,168,354	23,310,109	18,910,258	26,747,400	23,140,554
Redemptions	(5,058,091)	(3,871,117)	(4,404,263)	(3,575,164)	(31,129,397)	(25,547,931)	(40,760,847)	(34,905,743)
Distributions paid and payable	-	(421,348)	-	(1,261,683)	-	(7,471,785)	-	(15,291,394)
Total comprehensive income	-	(470,391)	-	785,204	-	(6,406,876)	-	8,234,200
Closing balance	10,810,079	7,456,260	14,161,493	10,896,179	133,627,145	94,088,596	141,446,433	114,604,930

	Profile Australian Shares				Profile International Shares			
	30 June 2020		30 June 2019		30 June 2020		30 June 2019	
	No. of units	\$	No. of units	\$	No. of units	\$	No. of units	\$
Opening balance	19,642,861	18,817,394	21,235,042	20,794,090	18,942,906	21,973,754	15,129,503	19,080,177
Applications	2,440,022	2,241,582	3,441,420	3,343,142	4,461,522	5,172,064	8,989,411	11,288,879
Reinvested distributions	151,555	145,680	81,193	77,434	1,600,343	1,861,758	863,459	1,067,479
Redemptions	(7,340,665)	(7,122,481)	(5,114,795)	(5,057,191)	(12,129,218)	(14,054,299)	(6,039,467)	(7,426,351)
Distributions paid and payable	-	(1,248,061)	-	(2,018,431)	-	(1,450,608)	-	(3,666,116)
Total comprehensive income	-	(1,207,769)	-	1,678,350	-	(257,396)	-	1,629,686
Closing balance	14,893,773	11,626,345	19,642,861	18,817,394	12,875,553	13,245,273	18,942,906	21,973,754

	Profile International Shares (Hedged)				Profile Diversified Fixed Interest			
	30 June 2020		30 June 2019		30 June 2020		30 June 2019	
	No. of units	\$	No. of units	\$	No. of units	\$	No. of units	\$
Opening balance	1,519,948	1,249,984	2,683,541	2,224,890	6,885,143	6,186,700	7,421,777	6,561,551
Applications	79,474	64,682	305,482	258,764	505,152	454,027	565,870	503,306
Redemptions	(607,437)	(482,940)	(1,469,075)	(1,250,321)	(1,224,452)	(1,099,567)	(1,102,504)	(979,962)
Distributions paid and payable	-	-	-	(56,824)	-	(30,568)	-	(78,120)
Total comprehensive income	-	(84,388)	-	73,475	-	29,904	-	179,925
Closing balance	991,985	747,338	1,519,948	1,249,984	6,165,843	5,540,496	6,885,143	6,186,700

As stipulated within the Schemes' Constitutions, each unit represents a right to an individual share in the Schemes and does not extend to a right to the underlying assets of the Schemes. There are no separate classes of units and each unit has the same rights attached to it as all other units of the Schemes. Units are issued and redeemed at the unitholder's option at prices based on the value of the Schemes' net assets at the time of issue/redemption less transaction costs.

Capital risk management

The Scheme manages its net assets attributable to unitholders (including distribution payable) as capital. The amount of net assets attributable to unitholders can change significantly on a daily basis as the Scheme is subject to daily applications and redemptions at the discretion of unitholders.

The Schemes monitors the level of daily applications and redemptions relative to the liquid assets in the Schemes. During the year, the strategy of each respective Scheme was unchanged from last year, and included ensuring that there was no significant exposure to illiquid or thinly traded financial instruments.

**PROFILE MANAGED INVESTMENT SCHEMES
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Note 9: Derivative financial instruments

In the normal course of business, the Schemes may enter into transactions in various derivative financial instruments. A derivative is a financial instrument or other contract which is settled at a future date and whose value changes in response to the change in a specified interest rate, financial instrument price, commodity price, foreign exchange rate, index of prices or rates, credit rating or credit index or other variables.

Derivative financial instruments require no initial net investment or an initial net investment that is smaller than would be required for other types of contracts that would be expected to have similar responses to changes in market factors.

Derivative transactions include a wide assortment of instruments, such as forwards, futures, interest rate swaps and options. Derivatives are considered to be part of the investment process. Derivatives are not managed in isolation. Consequently, the use of derivatives is multifaceted and includes:

- a substitution for trading of physical securities; and
- adjusting asset exposures within the parameters set in the investment strategy, and adjusting the duration of fixed interest portfolios or the weighted average maturity of cash portfolios.

While derivatives are used for trading purposes, they are not used to gear (leverage) a portfolio. Gearing a portfolio occurs if the level of exposure to the markets exceeds the underlying value of the Scheme.

As at 30 June 2020 and 30 June 2019, the Schemes did not hold any derivative financial instruments.

Note 10: Financial Instruments

Carrying amount versus fair values

The fair value of financial assets and financial liabilities approximates their carrying amounts in the Statement of Financial Position.

Fair value hierarchy

The Schemes' accounting policy on fair value measurements is discussed in Note 2.

The Schemes measure fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that the Schemes can access at measurement date.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: inputs not based on observable data and the unobservable inputs have a significant effect on the instruments valuation.

	Profile 45							
	30 June 2020				30 June 2019			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
	\$	\$	\$	\$	\$	\$	\$	\$
Financial assets at fair value through profit or loss								
Units in unlisted unit trusts	-	5,885,328	-	5,885,328	-	9,143,465	-	9,143,465
	-	5,885,328	-	5,885,328	-	9,143,465	-	9,143,465

PROFILE MANAGED INVESTMENT SCHEMES
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FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020

Note 10: Financial Instruments (continued)

Profile 55

	30 June 2020				30 June 2019			
	Level 1 \$	Level 2 \$	Level 3 \$	Total \$	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
Financial assets held at fair value through profit or loss								
Units in unlisted unit trusts	-	131,374,948	-	131,374,948	-	228,777,875	-	228,777,875
	-	131,374,948	-	131,374,948	-	228,777,875	-	228,777,875

Profile 65

	30 June 2020				30 June 2019			
	Level 1 \$	Level 2 \$	Level 3 \$	Total \$	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
Financial assets held at fair value through profit or loss								
Units in unlisted unit trusts	-	17,905,142	-	17,905,142	-	25,532,569	-	25,532,569
	-	17,905,142	-	17,905,142	-	25,532,569	-	25,532,569

Profile 75

	30 June 2020				30 June 2019			
	Level 1 \$	Level 2 \$	Level 3 \$	Total \$	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
Financial assets held at fair value through profit or loss								
Units in unlisted unit trusts	-	132,929,222	-	132,929,222	-	200,689,551	-	200,689,551
	-	132,929,222	-	132,929,222	-	200,689,551	-	200,689,551

Profile 85

	30 June 2020				30 June 2019			
	Level 1 \$	Level 2 \$	Level 3 \$	Total \$	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
Financial assets held at fair value through profit or loss								
Units in unlisted unit trusts	-	7,175,469	-	7,175,469	-	10,886,472	-	10,886,472
	-	7,175,469	-	7,175,469	-	10,886,472	-	10,886,472

PROFILE MANAGED INVESTMENT SCHEMES
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FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020

Note 10: Financial Instruments (continued)

	Profile 95							
	30 June 2020				30 June 2019			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
	\$	\$	\$	\$	\$	\$	\$	\$
Financial assets held at fair value through profit or loss								
Units in unlisted unit trusts	-	91,874,160	-	91,874,160	-	115,181,751	-	115,181,751
	-	91,874,160	-	91,874,160	-	115,181,751	-	115,181,751

	Profile Australian Shares							
	30 June 2020				30 June 2019			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
	\$	\$	\$	\$	\$	\$	\$	\$
Financial assets held at fair value through profit or loss								
Units in unlisted unit trusts	-	11,376,258	-	11,376,258	-	18,600,299	-	18,600,299
	-	11,376,258	-	11,376,258	-	18,600,299	-	18,600,299

	Profile International Shares							
	30 June 2020				30 June 2019			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
	\$	\$	\$	\$	\$	\$	\$	\$
Financial assets held at fair value through profit or loss								
Units in unlisted unit trusts	-	12,481,376	-	12,481,376	-	22,436,135	-	22,436,135
	-	12,481,376	-	12,481,376	-	22,436,135	-	22,436,135

	Profile International Shares (Hedged)							
	30 June 2020				30 June 2019			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
	\$	\$	\$	\$	\$	\$	\$	\$
Financial assets held at fair value through profit or loss								
Units in unlisted unit trusts	-	744,734	-	744,734	-	1,102,999	-	1,102,999
	-	744,734	-	744,734	-	1,102,999	-	1,102,999

**PROFILE MANAGED INVESTMENT SCHEMES
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Note 10: Financial Instruments (continued)

	Profile Diversified Fixed Interest							
	30 June 2020				30 June 2019			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
	\$	\$	\$	\$	\$	\$	\$	\$
Financial assets held at fair value through profit or loss								
Units in unlisted unit trusts	-	5,525,204	-	5,525,204	-	6,104,953	-	6,104,953
	-	5,525,204	-	5,525,204	-	6,104,953	-	6,104,953

The valuation of unlisted unit trusts included in Level 2 is based on the daily net asset value of the managed investment schemes provided by the investment manager.

The Schemes recognises transfers between levels of the fair value hierarchy as of the end of the reporting period during which the transfer has occurred. There were no transfers between Levels of the fair value hierarchy during the year ended 30 June 2020 and 30 June 2019.

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 11: Financial risk management

Strategy in using financial instruments

The Schemes are exposed to a variety of financial risks: credit risk, liquidity risk, market risk (including price risk, foreign exchange risk and interest rate risk) arising from the financial instruments they hold.

As a result of the economic downturn and more specifically COVID-19, the Scheme increased its overall risk management practices. The Scheme incorporated a greater focus on asset allocation and increased its monitoring of liquidity. This was achieved via expanded supervision and reporting of member/unit holder redemptions to avoid any significant volatility in cashflows.

The Schemes' overall risk management program focuses on ensuring compliance with the Schemes' governing documents and seeks to maximise the returns derived for the level of risk to which the Schemes are exposed. As part of its risk management strategy, the Schemes may also utilise a range of derivative financial instruments to manage certain risk exposures.

The Responsibility Entity via the Investment Manager assesses the risk profile before entering into economic hedge transactions. The effectiveness of all hedge relationships is monitored by the Investment Manager (based on economic consideration rather than IFRS hedge accounting conditions) on a daily basis.

More details about risk management policies employed by the Schemes to manage financial risks are discussed below.

Credit risk

Credit risk is the risk that a counterparty to a financial instrument will fail to discharge an obligation or commitment that it has entered into with the Schemes, resulting in a financial loss to the Schemes.

The Schemes are exposed to concentrations of risk when a number of financial instruments or contracts are entered into with the same counterparty, or where a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions.

Concentrations of credit risk are minimised primarily by:

- ensuring counterparties, together with the respective credit limits, are approved; and
- ensuring that transactions are undertaken with a large number of counterparties (either directly or indirectly).

The Schemes' Responsible Entity also manages credit risk by ensuring that a diversified portfolio of securities is held and that the Schemes do not invest in securities that are considered to be rated sub investment grade by a recognised rating agency.

The Schemes had no significant concentrations of credit risk exposure to counterparties at 30 June 2020 and 30 June 2019.

As at 30 June 2020 and 30 June 2019, there are no financial assets that are past due or impaired, or would otherwise be past due or impaired except for the terms having been renegotiated.

Credit risk is not considered to be significant to the Schemes except in relation to investments in debt securities. The Schemes do not have any investments in debt securities at 30 June 2020 and 30 June 2019.

In accordance with the Schemes' policy, the Responsible Entity via the Investment Manager monitors the Schemes' credit position on a continuous basis.

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
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Note 11: Financial risk management (continued)

Liquidity and cash flow risk

Liquidity risk is the risk that the Schemes will encounter difficulty in meeting obligations arising from its financial liabilities that are settled by delivering cash or another financial asset, or that such obligations will have to be settled in a manner disadvantageous to the Schemes. Cash flow risk is the risk that the future cash flows derived from holding financial instruments will fluctuate.

The risk management guidelines adopted are designed to minimise liquidity and cash flow risk through:

- ensuring that there is no significant exposure to illiquid or thinly traded financial instruments; and
- applying limits to ensure there is no concentration of liquidity risk to a particular counterparty or market;

In accordance with the Scheme's policy, the Responsible Entity via the Investment Manager monitors the Scheme's liquidity position on a continuous basis and the Directors of the Responsible Entity review it on a quarterly basis.

Financial liabilities of the Schemes comprise distributions payable, other payables, and net assets attributable to unitholders. Distributions payable and other payables have no contractual maturities but are typically settled within 30 days. Net assets attributable to unitholders are payable on demand.

Liquidity risk is not considered to be significant to the Scheme(s) at 30 June 2020 and 30 June 2019.

Market risk

Market risk is the risk that the changes in market prices such as foreign exchange rates, interest rates, equity prices and credit spreads will affect the Schemes' income or the fair value of their holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

The Schemes' Responsible Entity aims to reduce market risk through analysis of the economic cycle and broad research of companies and markets, which may impact the Schemes' investments. In addition, the Responsible Entity, within asset allocation ranges, reduces exposure to sectors they perceive to be overvalued in favour of sectors which they believe have the prospect of better relative returns.

In accordance with the Scheme's policy, the Responsible Entity via the Investment Manager monitors the Scheme's market risk on a daily basis and the Directors of the Responsible Entity review it on a quarterly basis.

The effect on the net assets attributable to unitholders and profit or loss due to a reasonably possible change in market factors, as represented by the market index, with all other variables held constant, is indicated in the table below.

Except as disclosed in Note 5, the Scheme had no significant concentration of market risk exposure to counterparties at 30 June 2020 and 30 June 2019.

	Profile 45							
	30 June 2020				30 June 2019			
	Change in price		Effect on net assets attributable to unitholders and profit or loss		Change in price		Effect on net assets attributable to unitholders and profit or loss	
	Increase	Decrease	Increase	Decrease	Increase	Decrease	Increase	Decrease
Market Index	%	%	\$	\$	%	%	\$	\$
Composite Benchmark	18	(8)	1,082,900	(488,482)	18	(8)	1,682,398	(713,190)

PROFILE MANAGED INVESTMENT SCHEMES
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Note 11: Financial risk management (continued)

	Profile Australian Shares							
	30 June 2020				30 June 2019			
	Change in price		Effect on net assets attributable to unitholders and profit or loss		Change in price		Effect on net assets attributable to unitholders and profit or loss	
	Increase	Decrease	Increase	Decrease	Increase	Decrease	Increase	Decrease
Market Index	%	%	\$	\$	%	%	\$	\$
S&P/ASX 300 Accumulation Index	26	(13)	2,923,698	(1,444,785)	25	(11)	4,612,874	(1,990,232)

	Profile International Shares							
	30 June 2020				30 June 2019			
	Change in price		Effect on net assets attributable to unitholders and profit or loss		Change in price		Effect on net assets attributable to unitholders and profit or loss	
	Increase	Decrease	Increase	Decrease	Increase	Decrease	Increase	Decrease
Market Index	%	%	\$	\$	%	%	\$	\$
MSCI All Countries World ex-Australia Accumulation Index	21	(10)	2,583,645	(1,273,100)	24	(9)	5,272,492	(1,974,380)

	Profile International Shares (Hedged)							
	30 June 2020				30 June 2019			
	Change in price		Effect on net assets attributable to unitholders and profit or loss		Change in price		Effect on net assets attributable to unitholders and profit or loss	
	Increase	Decrease	Increase	Decrease	Increase	Decrease	Increase	Decrease
Market Index	%	%	\$	\$	%	%	\$	\$
MSCI World ex-Australia Accumulation Index (Hedged)	21	(10)	156,394	(75,963)	24	(9)	259,205	(97,064)

	Profile Diversified Fixed Interest							
	30 June 2020				30 June 2019			
	Change in price		Effect on net assets attributable to unitholders and profit or loss		Change in price		Effect on net assets attributable to unitholders and profit or loss	
	Increase	Decrease	Increase	Decrease	Increase	Decrease	Increase	Decrease
Market Index	%	%	\$	\$	%	%	\$	\$
JP Morgan Government Global Hedged Bond Index	3	(3)	160,231	(149,181)	3	(4)	189,254	(213,673)

**PROFILE MANAGED INVESTMENT SCHEMES
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Note 11: Financial risk management (continued)

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of the Schemes' financial instruments will fluctuate as a result of changes in market interest rates.

The Responsible Entity establishes interest rate management strategies to manage the risk of the Schemes. This includes managing exposures around the benchmark and hedging exposures through the use of derivatives.

In accordance with the Schemes' policy, the Responsible Entity via the Investment Manager monitors the Schemes' overall interest sensitivity position on a continuous basis.

Interest rate risk is not considered to be significant to the Schemes except in relation to investments in interest bearing securities. The Schemes do not have any investments in interest bearing securities at 30 June 2020 and 30 June 2019.

**PROFILE MANAGED INVESTMENT SCHEMES
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Note 12: Reconciliation of profit/(loss) to net cash inflow/(outflow) from operating activities (continued)

(b) Reconciliation of profit/(loss) to net cash inflow/(outflow) from operating activities

	Profile 45		Profile 55		Profile 65	
	Year ended		Year ended		Year ended	
	30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019
	\$	\$	\$	\$	\$	\$
Profit/(loss) for the year	(137,453)	488,059	(3,880,267)	13,519,081	(752,360)	1,529,119
Net (gains)/losses on financial instruments held at fair value through profit or loss	446,095	96,897	12,285,216	3,619,545	2,075,535	629,959
Proceeds from the sale of financial instruments held at fair value through profit or loss	3,482,290	4,097,637	111,879,844	109,584,882	9,025,272	22,004,519
Payments for the purchase of financial instruments held at fair value through profit or loss	(115,000)	(466,658)	(9,817,035)	(14,445,672)	(1,145,706)	(3,012,887)
Investment income re-invested	(555,248)	(835,796)	(16,566,682)	(25,191,638)	(2,163,648)	(3,829,794)
Changes in assets and liabilities:						
Decrease/(increase) in receivables	213,626	202,842	7,306,296	6,741,985	729,177	1,499,968
Increase/(decrease) in payables	(956)	(1,341)	(32,566)	(35,462)	(2,818)	(7,424)
Net cash inflow/(outflow) from operating activities	3,333,354	3,581,640	101,174,806	93,792,721	7,765,452	18,813,460
(c) Non-cash financing and operating activities						
Participation in reinvestment plans	555,248	835,796	16,566,682	25,191,638	2,163,648	3,829,794
Proceeds from application for units	-	-	4,098,429	-	-	-
Payments for redemption of units	-	-	(4,098,429)	-	-	-
	<u>555,248</u>	<u>835,796</u>	<u>16,566,682</u>	<u>25,191,638</u>	<u>2,163,648</u>	<u>3,829,794</u>

Non-distributable income is included in net assets attributable to unitholders. The change in this amount each year (as reported in (b) above) represents a non-cash financing cost as it is not settled in cash until such time as it becomes distributable (i.e. taxable).

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED 30 JUNE 2020**

Note 12: Reconciliation of profit/(loss) to net cash inflow/(outflow) from operating activities (continued)

(b) Reconciliation of profit/(loss) to net cash inflow/(outflow) from operating activities

	Profile 75		Profile 85		Profile 95	
	Year ended		Year ended		Year ended	
	30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019
	\$	\$	\$	\$	\$	\$
Profit/(loss) for the year	(6,963,035)	13,796,742	(470,391)	785,204	(6,406,876)	8,234,200
Net (gains)/losses on financial instruments held at fair value through profit or loss	17,929,694	5,404,381	1,124,169	377,121	15,613,073	5,486,168
Proceeds from the sale of financial instruments held at fair value through profit or loss	86,781,036	99,563,203	3,860,161	5,113,099	36,421,245	48,110,597
Payments for the purchase of financial instruments held at fair value through profit or loss	(15,764,489)	(21,440,887)	(1,109,686)	(1,820,325)	(12,965,806)	(16,105,281)
Investment income re-invested	(19,386,779)	(27,842,873)	(1,195,086)	(1,554,919)	(14,252,660)	(17,962,022)
Changes in assets and liabilities:						
Decrease/(increase) in receivables	7,509,882	7,328,048	490,176	328,035	4,464,313	3,545,219
Increase/(decrease) in payables	(25,677)	(31,641)	(1,697)	(1,282)	(13,326)	(13,102)
Net cash inflow/(outflow) from operating activities	70,080,632	76,776,973	2,697,646	3,226,933	22,859,963	31,295,779
(c) Non-cash financing and operating activities						
Participation in reinvestment plans	19,386,779	27,842,873	1,195,086	1,554,919	14,252,660	17,962,022
Proceeds from application for units	3,544,960	-	-	-	623,891	-
Payments for redemption of units	(3,544,960)	-	-	-	(623,891)	-
	<u>19,386,779</u>	<u>27,842,873</u>	<u>1,195,086</u>	<u>1,554,919</u>	<u>14,252,660</u>	<u>17,962,022</u>

Non-distributable income is included in net assets attributable to unitholders. The change in this amount each year (as reported in (b) above) represents a non-cash financing cost as it is not settled in cash until such time as it becomes distributable (i.e. taxable).

**PROFILE MANAGED INVESTMENT SCHEMES
NOTES TO THE FINANCIAL STATEMENTS
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Note 12: Reconciliation of profit/(loss) to net cash inflow/(outflow) from operating activities (continued)

(b) Reconciliation of profit/(loss) to net cash inflow/(outflow) from operating activities

	Profile Australian Shares		Profile International Shares		Profile International Shares (Hedged)	
	Year ended		Year ended		Year ended	
	30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019
	\$	\$	\$	\$	\$	\$
Profit/(loss) for the year	(1,207,769)	1,678,350	(257,396)	1,629,686	(84,388)	73,475
Net (gains)/losses on financial instruments held at fair value	2,617,867	470,007	2,369,712	696,073	78,983	116,765
Proceeds from the sale of financial instruments held at fair value through profit or loss	7,780,457	6,882,073	8,291,868	8,270,229	527,055	1,732,389
Payments for the purchase of financial instruments held at fair value through profit or loss	(1,028,073)	(2,087,462)	(3,879,092)	(9,596,008)	(48,789)	(228,011)
Investment income re-invested	(2,146,210)	(3,031,386)	(2,441,407)	(1,754,291)	(198,985)	(481,973)
Changes in assets and liabilities:						
Decrease/(increase) in receivables	660,980	784,355	226,480	(686,912)	199,061	283,145
Increase/(decrease) in payables	(3,708)	12,767	(9,718)	16,781	(401)	(700)
Net cash inflow/(outflow) from operating activities	6,673,544	4,708,704	4,300,447	(1,424,442)	472,536	1,495,090
(c) Non-cash financing and operating activities						
Distributions re-invested	145,680	77,434	1,861,758	1,067,479	-	-
Participation in reinvestment plans	2,146,210	3,031,386	2,441,407	1,754,291	198,985	481,973
Proceeds from application for units	93,617	-	107	-	-	-
Payments for redemption of units	(93,617)	-	(107)	-	-	-
	<u>2,291,890</u>	<u>3,108,820</u>	<u>4,303,165</u>	<u>2,821,770</u>	<u>198,985</u>	<u>481,973</u>

Non-distributable income is included in net assets attributable to unitholders. The change in this amount each year (as reported in (b) above) represents a non-cash financing cost as it is not settled in cash until such time as it becomes distributable (i.e. taxable).

**PROFILE MANAGED INVESTMENT SCHEMES
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Note 12: Reconciliation of profit/(loss) to net cash inflow/(outflow) from operating activities (continued)

(b) Reconciliation of profit/(loss) to net cash inflow/(outflow) from operating activities

	Profile Diversified Fixed Interest	
	Year ended	
	30 June 2020	30 June 2019
	\$	\$
Profit/(loss) for the year	29,904	179,925
Net (gains)/losses on financial instruments held at fair value through profit or loss	(3,484)	(75,926)
Proceeds from the sale of financial instruments held at fair value through profit or loss	772,604	742,477
Payments for the purchase of financial instruments held at fair value through profit or loss	(57,582)	(126,605)
Investment income re-invested	(131,789)	(100,509)
Changes in assets and liabilities:		
Decrease/(increase) in receivables	74,340	(36,354)
Increase/(decrease) in payables	(565)	(270)
Net cash inflow/(outflow) from operating activities	683,428	582,738

(c) Non-cash financing and operating activities

Participation in reinvestment plans	131,789	100,509
	<u>131,789</u>	<u>100,509</u>

Non-distributable income is included in net assets attributable to unitholders. The change in this amount each year (as reported in (b) above) represents a non-cash financing cost as it is not settled in cash until such time as it becomes distributable (i.e. taxable).

**PROFILE MANAGED INVESTMENT SCHEMES
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Note 13: Auditor's remuneration

	Profile 45 Year ended		Profile 55 Year ended		Profile 65 Year ended		Profile 75 Year ended	
	30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019
	\$	\$	\$	\$	\$	\$	\$	\$
Audit services								
Audit and review of financial reports	7,708	1,643	1,643	1,643	1,643	1,643	1,643	1,643
Other regulatory audit services	2,264	2,264	2,264	2,264	2,264	2,264	2,264	2,264
Total remuneration for audit services	<u>9,972</u>	<u>3,907</u>	<u>3,907</u>	<u>3,907</u>	<u>3,907</u>	<u>3,907</u>	<u>3,907</u>	<u>3,907</u>

	Profile 85 Year ended		Profile 95 Year ended		Profile Australian Shares Year ended		Profile International Shares Year ended	
	30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019	30 June 2020	30 June 2019
	\$	\$	\$	\$	\$	\$	\$	\$
Audit services								
Audit and review of financial reports	1,643	1,643	1,643	1,643	1,643	1,643	1,643	1,643
Other regulatory audit services	2,264	2,264	2,264	2,264	2,264	2,264	2,264	2,264
Total remuneration for audit services	<u>3,907</u>	<u>3,907</u>	<u>3,907</u>	<u>3,907</u>	<u>3,907</u>	<u>3,907</u>	<u>3,907</u>	<u>3,907</u>

	Profile International Shares (Hedged) Year ended		Profile Diversified Fixed Interest Year ended	
	30 June 2020	30 June 2019	30 June 2020	30 June 2019
	\$	\$	\$	\$
Audit services				
Audit and review of financial reports	1,643	1,643	1,643	1,643
Other regulatory audit services	2,264	2,264	2,264	2,264
Total remuneration for audit services	<u>3,907</u>	<u>3,907</u>	<u>3,907</u>	<u>3,907</u>

Auditor's remuneration is paid by the Responsible Entity.

**PROFILE MANAGED INVESTMENT SCHEMES
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Note 14: Events subsequent to reporting date

The existence of COVID-19 was confirmed in early 2020 and in March 2020 was declared a pandemic by the World Health Organisation. This has resulted in significant volatility in global and domestic financial markets. Refer to Note 11 for the sensitivity analysis of risks.

At the date of signing of the financial statements, there is still significant uncertainty on the likely duration and the ultimate impact COVID-19 will have on world economies. Given the high degree of estimation uncertainty, management cannot reasonably assess or quantify the potential short or longer term financial impact on the Scheme.

Except as disclosed in financial statement, no other matter or circumstance has arisen since 30 June 2020 that has significantly affected, or may significantly affect:

- (i) the operations of the Schemes in future financial years;
- (ii) the results of those operations in future financial years; or
- (iii) the state of affairs of the Schemes in future financial years.

Note 15: Contingent assets and liabilities and Capital commitments

There are no outstanding contingent assets, liabilities or capital commitments as at 30 June 2020 and 30 June 2019.

Note 16: Involvement with unconsolidated structured entities

Investments in unlisted unit trusts, which are considered unconsolidated structured entities, are disclosed in Note 5. The maximum exposure to loss in the unconsolidated structured entities is the fair value disclosed in the Note. The fair value of the exposure will change on a daily basis throughout the period and in subsequent periods and will cease once the investments are disposed of.

The investments of the Schemes are managed in accordance with the investment mandates with the respective underlying Investment Managers. The investment decisions of the Schemes are based on the analysis conducted by the Investment Manager. The returns of the Schemes are exposed to the variability of the performance of any underlying investment strategies. The underlying Investment Managers receive a management fee for undertaking the management of these investments.

As at 30 June 2020 and 30 June 2019, the Schemes have not imposed any significant restrictions (e.g. borrowing arrangements, regulatory requirements or contractual arrangements) on the ability of any unconsolidated structured entity to transfer funds to the Schemes in the form of dividends or to repay loans or advances made to any unconsolidated structured entity by the Schemes.

As at 30 June 2020 and 30 June 2019, the Schemes do not have any current commitments or intentions to provide financial or other support to any unconsolidated structured entity, including commitments or intentions to assist the structured entity in obtaining financial support.