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IOOF HOLDINGS LIMITED Funds Under Management, Administration, Advice and Supervision (FUMAS) for the 3 and 12 month periods to 30 June 2016

IOOF Holdings Ltd (IOOF) has achieved positive net flows¹ of \$500 million in funds under management, administration and advice (FUMA) for the fourth quarter of the 2016 financial year. Total FUMA as at 30 June 2016 were \$104.1 billion². Funds under supervision were \$27.0 billion.

Total platform net flows were \$312 million for the quarter. Organic growth within IOOF's flagship platforms continued with a quarterly net inflow of \$241 million bringing total net flows for the financial year to date to \$606 million.

Net positive flows into IOOF's Advice business of \$339 million for the quarter included continuing strong inflows from Ord Minnett and Shadforth. Total net inflows into IOOF's Advice businesses for the full year is \$1.3 billion.

Investment Management flows were impacted by transition platform movements and a one-off friendly society benefit payment.

IOOF Managing Director, Christopher Kelaher, commented, "Our advice and flagship platform businesses have demonstrated sustained organic growth. With consolidation of our flagship platforms completed in June 2016, we are in a strong position to continue with this momentum into the next financial year."

Enquiries:

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¹ Internal transfers have been excluded from these flows which is consistent with prior disclosures

² Perennial FUM and flows have been removed from these figures as IOOF is a non-controlling equity holder in the remaining business

Funds Movement Quarter Ended 30 June 2016

All amounts \$'m	FUMAS 31-Mar-16	Net flow	Market/Other	Transfers ³	FUMAS 30-Jun-16
Platform Flagship	22,419	241	295	24	22,979
Platform Transition	11,262	71	241	(24)	11,549
Platform Total	33,681	312	536⁴	-	34,528
Investment Management	19,220	(150)	539	-	19,609
Advice	48,609	339	1,044	-	49,991
Total FUMA	101,510	500	2,119	-	104,128
Supervision	29,443				26,969
Total FUMAS	130,953				131,097

Funds Movement 2016 Financial year

All amounts \$m	FUMAS 30-Jun-15	Net flow	Market/Other	Transfers ³	FUMAS 30-Jun-16
Platform Flagship	20,710	606	(479)	2,142	22,979
Platform Transition	14,157	(76)	(390)	(2,142)	11,549
Platform Total	34,868	530	(869)⁵	-	34,528
Investment Management	19,974	(27)	(337)	-	19,609
Advice	49,866	1,283	(1,158)	-	49,991
Total FUMA	104,707	1,785	(2,364)	-	104,128
Supervision	29,589				26,969
Total FUMAS	134,296				131,097

³ Represents transfer of default MySuper accounts to IOOF Employer Super

⁴ Includes pension payments of \$208 million

⁵ Includes pension payments of \$715 million

Funds by Segment

