



Maximising your superannuation

Are you maximising your superannuation? Take a look at these simple tips and see how you can make a difference today. For more information or assistance simply call an **IOOF Client Services Officer** on **1800 062 963** for personal super members or **1800 653 894** for corporate and employer super members.

Just \$20 extra a week can make a big difference

Josie is aged 40, and has \$70,000 in super. She is currently on a salary of \$65,000 per annum and receives the nine per cent Superannuation Guarantee (SG) contribution from her employer of \$5,850 per annum. If she maintains this level of contribution up to age 60 she may expect to have approximately \$474,728 (today's dollars*) in accumulated super benefits.

If Josie commenced making a personal after-tax contribution of \$20 each week (i.e. via BPAY® or direct debit) over the next 20 years, her projected super balance at retirement could grow to about \$517,400 (today's dollars*).

Government Co-contribution

If you make personal (after-tax) contributions, the Government may match the contribution to your superannuation (super) account. To be entitled to receive this Government Co-contribution (Co-contribution), at least 10 per cent of your total income¹ must relate to employment or business income.

If your income is below \$31,920, the Government will match your contribution up to a maximum Co-contribution of \$1000. The Co-contribution amount then reduces for incomes over this threshold and ceases for incomes above \$61,920.

The table below shows the personal contribution amount that you can make to obtain the maximum Co-contribution for your income.

You do not have to make a claim for the Co-contribution as the Government will pay it automatically to the Fund. The Co-contribution will be credited to your super account after the Australian Taxation Office (ATO) has processed your tax return for the financial year. You can find out more about the Co-contribution from the ATO web site www.ato.gov.au

You could double your personal contribution!

Income	Personal (after-tax) contribution required to obtain maximum Co-contribution	Government Co-contribution (2009/2010)
\$31,920	\$1,000	\$1,000
\$36,920	\$833	\$833
\$41,920	\$667	\$667
\$46,920	\$500	\$500
\$51,920	\$333	\$333
\$56,920	\$167	\$167
\$61,920	\$0	\$0

¹ Total income = assessable income plus reportable super contributions and reportable fringe benefits

* Registered to BPAY Pty Ltd ABN 69 079 137 518

* Results are adjusted for inflation. Today's dollars have today's purchasing power.

These figures are indicative only and changes in any one of the assumptions may have a significant effect on the projected outcomes. To express Josie's balance in today's dollars, we have assumed: (a) retirement savings earn 7 per cent p.a. gross; and (b) inflation is 3 per cent p.a.

How do I make personal contributions to my super account?

	IOOF Portfolio Service Superannuation Fund	LifeTrack Superannuation Fund
By cheque - made payable to:	IOOF IPS [Your name and/or your Account Number]	IOOF LifeTrack [Your name and/or your Account Number]
BPAY - a convenient way to make one-off or regular contributions into your account. (No minimum transaction amount.)	Biller Code - personal contributions: 172320 Ref: [Your Customer Reference Number] ²	Biller Code - personal contributions: 94458 Ref: [Your Customer Reference Number] ²
Direct debit - you can set up a Regular Contribution Plan - download a Direct Debit Request form from www.ioof.com.au	Minimum is \$1,200 per annum.	Minimum is \$50 per debit.
Payroll deduction	By agreement with your employer, personal and spouse contributions may be deducted from your after-tax pay and forwarded to the fund. These payments can be made by cheque, BPAY or direct debit (see above).	

Make sure you have it all — find lost super

According to the Association of Superannuation Funds of Australia (ASFA), there are approximately 6.1 million lost super accounts recorded on the Lost Members Register worth up to \$12 billion³. If you have had other jobs in the past, finding your lost or unclaimed super accounts, or even accounts that you didn't know you had, could make a difference to your lifestyle in retirement.

Call us to help you find your lost super accounts or log onto SuperSeeker at the ATO web site www.ato.gov.au

Tip: you'll need to have your Tax File Number handy.

Where do I go for more information?

Seeking expert advice from a financial adviser could be the solution to help you reach your financial objectives. A financial adviser can help you reach your lifestyle goals; manage debt; budget efficiently; and plan towards retirement. Before you make any investment decision, we recommend you seek advice from a qualified financial adviser.

If you have any questions about your IOOF super account or about any super strategies, please speak with your financial adviser. Alternatively, IOOF has a dedicated Client Services team available to speak with you Monday to Friday between 8.30am – 6.00pm. You can phone us on **1800 062 963** for personal super members or **1800 653 894** for employer and corporate super members or email clientservices@ioof.com.au

² A CRN will be allocated to you upon joining the Fund, and will be communicated to you in your Welcome Letter.

³ P.Vamos (CEO of ASFA), \$12 billion in lost super accounts: ASFA

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