



## Step 2: Type of investment instructions

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Please tick the type of Investment Instructions you wish to provide:

INSTRUCTION	STEPS TO READ/COMPLETE (where applicable)
<hr/>	
<b>Part A</b>	
<input type="checkbox"/> <b>New Application</b> Please nominate the amount for your Cash Account.	Steps 2(c), 2(d), 3, 4 and 7
<b>OR</b>	
<input type="checkbox"/> <b>Additional Contribution/Deposit</b> Provide a Specific Investment Instruction for a initial/one-off contribution/deposit made by cheque.	Steps 2(d), 4(a) and 7
<hr/>	
<b>Part B</b>	
<input type="checkbox"/> <b>Change of Existing Investment Strategy</b> (Re-weight* Instruction) Provide a re-weight instruction for a full change of my/our investment options.	Steps 2(c), 4(b) and 7
<b>OR</b>	
<input type="checkbox"/> <b>Switch Instruction</b> Provide a switch ( <b>excluding a re-weight</b> ) instruction for my investment options and/or invest cash from my Cash Account into one or more investment options.	Steps 2(c), 6 and 7
<hr/>	
<b>Part C</b>	
<input type="checkbox"/> <b>Standing Instructions</b> Establish or change my/our Standing Instructions.	Steps 4(c) and 7
<hr/>	
<b>Part D</b>	
<input type="checkbox"/> <b>Term Deposit</b> Provide an instruction to invest in a Term Deposit.	Steps 5 and 7

\*Does not include Term Deposits.

## Step 3: Investment instructions

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### CASH ACCOUNT

To allow sufficient funds to pay fees as they are due and to cover any insurance premiums/taxes/pension payments/regular withdrawals (for Financial Partnership Portfolio Service Investments only) (if applicable) from your account, a minimum amount is required to be maintained in your Cash Account. You must select from one of the two options below.

**Standard minimum holding**

**Please note:**

The minimum holding in your Cash Account must be the higher of:

- \$500;

**OR**

- 2% of total account/portfolio value for Standard Entry Fee Option and 3% of total account/portfolio value for Deferred Entry Fee Option. (The Deferred Entry Fee Option is not applicable to Financial Partnership Portfolio Service Employer Superannuation.);

**PLUS**

any payment obligations as described in Part 1 of the relevant PDS/Offer Document.

**OR**

**Nomination of higher minimum holding**

If you wish to nominate a higher minimum holding, please indicate this percentage:  %

**Please note:**

- We recommend you speak to a financial adviser prior to completing this section.
- If no selection is made for the Cash Account minimum, then the 'Standard minimum holding' as described above, will apply.

### CONTRIBUTION/DEPOSIT OR CHANGE OF EXISTING INVESTMENT STRATEGY

Indicate the percentage allocation (%) for your contribution/deposit (including rollovers and transfers) against your selected Easy Choice and Investor Choice investment options in the table in Step 4.

**Please note:** The total percentage allocation must equal 100% *not including* the minimum Cash Account requirements.

### STANDING INSTRUCTIONS

#### Investment

Indicate in the Standing Instruction 'Investment' column in the table in Step 4, which investment option(s) you wish the excess cash in your Cash Account to be invested into.

Please refer to Part 1 of the relevant PDS/Offer Document for the process we follow when you do not provide us with a Standing Investment Instruction.

#### Redemption

Indicate in the Standing Instruction 'Redemption' column in the table in Step 4, which investment option(s) you wish to redeem to top-up your Cash Account or in the event you request a one-off lump sum withdrawal\* (in the absence of a specific instruction in this circumstance).

Please refer to Part 1 of the relevant PDS/Offer Document for the process we follow when you do not provide us with a Standing Redemption Instruction.

\*There are Government restrictions on withdrawals from a superannuation product.

**Please note:**

- Standing Instruction proportions must be expressed as a whole percentage and the total must add up to 100%.
- Direct Share Choice investment options cannot form part of your Standing Instructions.
- After submitting a switch, change of investment strategy request or a change to standing instructions, it may take approximately 10 Business Days to finalise.
- Where an investment option is no longer available (or if you have fully redeemed your holding in an investment option) and we have not received alternative investment instructions from you, the portion of your Standing Investment/Redemption Instruction relating to the unavailable (or fully redeemed) investment option will be reweighted in proportion against the remaining investment options you have nominated in your Standing Investment/Redemption Instruction. If there are no remaining investment options, your Standing Investment/Redemption Instruction will be deemed invalid, in which case contributions/deposits will remain in the Cash Account and the amount redeemed from each managed fund will be weighted in proportion to the balance of your investment options. Refer to Part 1 of the relevant PDS/Offer Document which explains this process in further detail.

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Step 4: Investment instructions table

**Please note:** The total percentage allocation in each column must equal 100% **not including** the minimum Cash Account requirements and the percentage allocation must be in whole figures.

APIR code	Easy Choice and Investor Choice investment options	Asset code	Step 4(a)	Step 4(b)	Step 4(c)	
			Initial or additional contribution/ deposit (specific investment instruction)	Change of Investment Strategy (Re-weight)	Standing Instructions	
					Investment	Redemption
<b>Easy Choice</b>						
<b>IOOF Diversified Multi – Conservative</b>						
IOF0094AU	IOOF MultiMix Capital Enhanced Trust	UU1154	%	%	%	%
IOF0095AU	IOOF MultiMix Conservative Growth Trust	UU1148	%	%	%	%
<b>IOOF Diversified Multi – Balanced</b>						
IOF0090AU	IOOF Multi Series Balanced Trust	UU1105	%	%	%	%
IOF0093AU	IOOF MultiMix Balanced Growth Trust	UU1149	%	%	%	%
<b>IOOF Diversified Multi – Growth</b>						
IOF0097AU	IOOF MultiMix Hi Growth Trust	UU1147	%	%	%	%
IOF0099AU	IOOF MultiMix Total Growth Trust	UU1166	%	%	%	%
<b>IOOF Sectoral Multi – Cash</b>						
IOF0091AU	IOOF MultiMix Australian Liquids Trust	UU1153	%	%	%	%
<b>IOOF Sectoral Multi – Fixed Interest</b>						
IOF0096AU	IOOF MultiMix Diversified Fixed Interest Trust	UU1152	%	%	%	%
<b>IOOF Sectoral Multi – Australian Shares</b>						
IOF0092AU	IOOF MultiMix Australian Shares Trust	UU1150	%	%	%	%
<b>IOOF Sectoral Multi – Global Shares</b>						
IOF0098AU	IOOF MultiMix International Shares Trust	UU1151	%	%	%	%
<b>Investor Choice</b>						
<b>Cash</b>						
<b>Cash Management</b>						
IOF0141AU	Perennial Cash Trust	UU1183	%	%	%	%
IOF0143AU	Perennial Protected Cash Trust	UU1230	%	%	%	%
SBC0811AU	UBS Cash Fund	UU1121	%	%	%	%
<b>Term Deposits</b>						
–	Adelaide Bank 6 month Term Deposit	–	%			
–	Adelaide Bank 12 month Term Deposit	–	%			
<b>Cash Enhanced</b>						
CSA0029AU	Credit Suisse Cash Enhanced Fund	UU1197	%	%	%	%
IOF0047AU	Perennial Cash Enhanced Wholesale Trust	UU0100	%	%	%	%
<b>Australian Fixed Interest</b>						
<b>Mortgages</b>						
AUS0005AU	Australian Unity Wholesale High Yield Mortgage Trust**	UU1134	%	%	%	%
AUS0116AU	Australian Unity Wholesale Mortgage Income Trust**	UU1030	%	%	%	%
NML0316AU	AXA Wholesale Australian Monthly Income Fund**	UU1041	%	%	%	%
HOW0005AU	Challenger Howard Wholesale Mortgage Fund**	UU0086	%	%	%	%
STL0002AU	Sandhurst Select Mortgage Fund	UU0181	%	%	%	%

Step 4: Investment instructions table (continued)

**Please note:** The total percentage allocation in each column must equal 100% **not including** the minimum Cash Account requirements and the percentage allocation must be in whole figures.

APIR code	Easy Choice and Investor Choice investment options	Asset code	Step 4(a)	Step 4(b)	Step 4(c)		
			Initial or additional contribution/ deposit (specific investment instruction)	Change of Investment Strategy (Re-weight)	Standing Instructions		
					Investment	Redemption	
<b>Bonds</b>							
AUS0009AU	Australian Unity Vianova Strategic Fixed Interest Trust	UU1189	%	%	%	%	
ETL0015AU	EQT PIMCO Wholesale Australian Bond Fund	UU1203	%	%	%	%	
SSB0122AU	Legg Mason Australian Bond Trust	UU0176	%	%	%	%	
IOF0046AU	Perennial Fixed Interest Wholesale Trust	UU0099	%	%	%	%	
SBC0813AU	UBS Australian Bond Fund	UU1193	%	%	%	%	
VAN0001AU	Vanguard Australian Fixed Interest Index Fund	UU1127	%	%	%	%	
<b>Enhanced Yields</b>							
AMP0685AU	AMP Capital Enhanced Yield Fund Class A**	UU1042	%	%	%	%	
HOW0141AU	Challenger Wholesale High Yield Fund**	UU1000	%	%	%	%	
FSF0694AU	Colonial First State Wholesale Enhanced Yield Fund	UU1104	%	%	%	%	
PMC0103AU	PM CAPITAL Enhanced Yield Fund	UU1143	%	%	%	%	
SCH0103AU	Schroder Hybrid Securities Fund (W Class)	UU1214	%	%	%	%	
<b>Global Fixed Interest</b>							
<b>Diversified</b>							
PPL0114AU	Aviva Investors Professional Selection Premier Fixed Income Fund	UU1190	%	%	%	%	
MAL0012AU	BlackRock Monthly Income Fund (Class D units)	UU1063	%	%	%	%	
PWA0825AU	BlackRock Wholesale International Bond Fund	UU1192	%	%	%	%	
RFA0032AU	BT Wholesale Global Fixed Interest Fund	UU1065	%	%	%	%	
ETL0016AU	EQT PIMCO Wholesale Diversified Fixed Interest Fund	UU1204	%	%	%	%	
ETL0018AU	EQT PIMCO Wholesale Global Bond Fund	UU1206	%	%	%	%	
MAQ0277AU	Macquarie Income Opportunities Fund	UU1161	%	%	%	%	
MAQ0274AU	Macquarie Master Diversified Fixed Interest Fund	UU1053	%	%	%	%	
VAN0103AU	Vanguard International Fixed Interest Index Fund (Hedged)	UU1128	%	%	%	%	
<b>Enhanced Yields</b>							
CSA0045AU	Credit Suisse Select Investment Global Income Fund	UU1077	%	%	%	%	
ETL0017AU	EQT PIMCO Wholesale Extended Markets Fund	UU1205	%	%	%	%	
PGI0001AU	Principal Global Strategic Income Fund	UU1146	%	%	%	%	
PTN0002AU	Putnam Worldwide Income Fund	UU1158	%	%	%	%	
<b>Australian Shares</b>							
<b>Large Companies</b>							
AMP0370AU	AMP Capital Equity Fund Class A	UU0012	%	%	%	%	
AAP0103AU	Ausbil Australian Active Equity Fund	UU1064	%	%	%	%	
PWA0823AU	BlackRock Wholesale Australian Share Fund	UU0168	%	%	%	%	
BTA0055AU	BT Wholesale Australian Share Fund	UU0022	%	%	%	%	
RFA0103AU	BT Wholesale Imputation Fund	UU1085	%	%	%	%	

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Step 4: Investment instructions table (continued)

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APIR code	Easy Choice and Investor Choice investment options	Asset code	Step 4(a)	Step 4(b)	Step 4(c)	
			Initial or additional contribution/ deposit (specific investment instruction)	Change of Investment Strategy (Re-weight)	Standing Instructions	
					Investment	Redemption
<b>Large Companies (continued)</b>						
PAM0001AU	Challenger Wholesale Australian Share Fund	UU1046	%	%	%	%
FSF0003AU	Colonial First State Wholesale Imputation Fund	UU0042	%	%	%	%
MAQ0424AU	Concord Australian Equity Fund	UU1210	%	%	%	%
FID0008AU	Fidelity Australian Equities Fund	UU1160	%	%	%	%
ARO0011AU	Fortis Investments Australian Equity Fund	UU1227	%	%	%	%
JBW0009AU	Goldman Sachs JBWere Australian Equities Wholesale Fund	UU0117	%	%	%	%
AJF0804AU	ING Wholesale Australian Share Trust	UU0010	%	%	%	%
SSB0125AU	Legg Mason Australian Equity Trust	UU1029	%	%	%	%
HOW0020AU	Orion Wholesale Australian Share Fund	UU1045	%	%	%	%
PAT0001AU	Patriot Australian Share Fund	UU1145	%	%	%	%
IOF0048AU	Perennial Growth Shares Wholesale Trust	UU0101	%	%	%	%
IOF0206AU	Perennial Value Shares Wholesale Trust	UU0112	%	%	%	%
SCH0101AU	Schroder Wholesale Australian Equity Fund	UU1061	%	%	%	%
WHT0012AU	Solaris Core Australian Equity Fund	UU1221	%	%	%	%
SBC0817AU	UBS Australian Share Fund	UU0175	%	%	%	%
VAN0002AU	Vanguard Australian Shares Index Fund	UU0189	%	%	%	%
ZUR0060AU	Zurich Investments Australian Value Share Fund	UU1008	%	%	%	%
<b>Small Companies</b>						
AUS0108AU	Australian Unity Acorn Wholesale Microcap Trust	UU1043	%	%	%	%
HOW0027AU	Challenger Wholesale Microcap Fund	UU1062	%	%	%	%
CSA0044AU	Credit Suisse Select Investment Australian Small Companies Fund	UU1048	%	%	%	%
EGG0001AU	Eley Griffiths Group Small Companies Fund	UU1050	%	%	%	%
MAQ0454AU	Macquarie Australian Small Companies Fund	UU1123	%	%	%	%
PER0270AU	Pengana Emerging Companies Fund	UU1224	%	%	%	%
IOF0214AU	Perennial Value Smaller Companies Trust	UU1164	%	%	%	%
<b>Specialist</b>						
AAP0002AU	Ausbil Australian Geared Equity Fund	UU1188	%	%	%	%
AUS0030AU	Australian Unity Investments Platypus Australian Equities Trust	UU1182	%	%	%	%
PPL0115AU	Aviva Investors Elite Opportunities Fund (Professional Selection)	UU1068	%	%	%	%
PPL0106AU	Aviva Investors High Growth Shares Fund (Professional Selection)	UU1055	%	%	%	%
RFA0025AU	BT Wholesale Ethical Share Fund	UU1135	%	%	%	%
HBC0011AU	Challenger Wholesale Australian Share Income Fund	UU0064	%	%	%	%
FSF0043AU	Colonial First State Wholesale Geared Share Fund	UU0050	%	%	%	%
ETL0030AU	EQT SGH Wholesale Absolute Return Trust	UU1144	%	%	%	%
JBW0046AU	Goldman Sachs JBWere Australia Quantitative Equity Fund	UU1209	%	%	%	%

Step 4: Investment instructions table (continued)

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APIR code	Easy Choice and Investor Choice investment options	Asset code	Step 4(a)	Step 4(b)	Step 4(c)	
			Initial or additional contribution/deposit (specific investment instruction)	Change of Investment Strategy (Re-weight)	Standing Instructions	
					Investment	Redemption
<b>Specialist (continued)</b>						
MLC0264AU	MLC Wholesale IncomeBuilder™	UU0131	%	%	%	%
OPS0001AU	Opis Capital Dynamic Equity Fund	UU1079	%	%	%	%
LEF0043AU	Optimix Wholesale Australian Share Trust – Class A Units	UU1082	%	%	%	%
IOF0089AU	Perennial Growth High Conviction Shares Trust	UU1101	%	%	%	%
IOF0117AU	Perennial Socially Responsive Shares Trust	UU1102	%	%	%	%
IOF0078AU	Perennial Value High Yield Shares Trust	UU1094	%	%	%	%
PER0116AU	Perpetual's Wholesale Ethical SRI Fund	UU1125	%	%	%	%
PER0071AU	Perpetual's Wholesale Geared Australian Fund	UU1100	%	%	%	%
PER0046AU	Perpetual's Wholesale Industrial Fund	UU0154	%	%	%	%
RIM0015AU	Russell Australian Shares Fund – Class C Units	UU1106	%	%	%	%
STL0101AU	Sandhurst IML Industrial Share Fund	UU0185	%	%	%	%
ASC0001AU	Smallco Investment Fund	UU1083	%	%	%	%
ZUR0538AU	Zurich Investments Equity Income Fund	UU1099	%	%	%	%
<b>Global Shares</b>						
<b>Large Companies (Hedged)</b>						
BGL0109AU	Barclays Hedged International Share Fund	UU1044	%	%	%	%
CSA0135AU	Credit Suisse Fully Hedged International Shares Fund	UU1198	%	%	%	%
JBW0021AU	Goldman Sachs JBWere Hedged International Wholesale Fund	UU1052	%	%	%	%
GSF0001AU	Grant Samuel Epoch Global Equity Shareholder Yield (Hedged) Fund	UU1225	%	%	%	%
TGP0004AU	GVI Global Industrial Share Fund	UU1159	%	%	%	%
VAN0105AU	Vanguard International Shares Index Fund (Hedged)	UU1165	%	%	%	%
<b>Large Companies (Unhedged/Active Hedged)</b>						
EQI0015AU	Aberdeen International Equity Fund	UU1186	%	%	%	%
NML0318AU	AXA Wholesale Global Equity – Growth Fund	UU0149	%	%	%	%
NML0348AU	AXA Wholesale Global Equity – Value Fund	UU1011	%	%	%	%
BAR0817AU	Barclays International Funds – International Share Fund	UU0016	%	%	%	%
BTA0056AU	BT Wholesale International Share Fund	UU0023	%	%	%	%
CRS0005AU	Credit Suisse International Shares Fund	UU0034	%	%	%	%
MGL0004AU	DWS Global Equity Thematic Fund	UU1097	%	%	%	%
JBW0014AU	Goldman Sachs JBWere International Wholesale Fund	UU1010	%	%	%	%
GSF0002AU	Grant Samuel Epoch Global Equity Shareholder Yield (Unhedged) Fund	UU1226	%	%	%	%
MGE0001AU	Magellan Global Fund	UU1218	%	%	%	%
IOF0045AU	Perennial International Shares Wholesale Trust	UU0098	%	%	%	%

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Step 4: Investment instructions table (continued)

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APIR code	Easy Choice and Investor Choice investment options	Asset code	Step 4(a)	Step 4(b)	Step 4(c)	
			Initial or additional contribution/ deposit (specific investment instruction)	Change of Investment Strategy (Re-weight)	Standing Instructions	
					Investment	Redemption
<b>Large Companies (Unhedged/Active Hedged) (continued)</b>						
PER0050AU	Perpetual's Wholesale International Share Fund	UU0156	%	%	%	%
SCH0030AU	Schroder Global Active Value Fund	UU1156	%	%	%	%
FRT0004AU	Templeton Global Equity Fund	UU1223	%	%	%	%
SBC0822AU	UBS International Share Fund	UU1056	%	%	%	%
VAN0003AU	Vanguard International Shares Index Fund	UU0190	%	%	%	%
MAQ0410AU	Walter Scott Global Equity Fund	UU1141	%	%	%	%
ZUR0061AU	Zurich Investments Global Thematic Share Fund	UU0194	%	%	%	%
<b>Small Companies</b>						
JBW0103AU	Goldman Sachs JBWere Global Small Companies Wholesale Fund	UU0118	%	%	%	%
HOW0002AU	Hunter Hall Value Growth Trust	UU1120	%	%	%	%
VAN0022AU	Vanguard International Small Companies Index Fund (Hedged)	UU1217	%	%	%	%
<b>Regional</b>						
EQI0028AU	Aberdeen Asian Opportunities Fund	UU1185	%	%	%	%
ETL0032AU	Aberdeen Emerging Opportunities Fund	UU1103	%	%	%	%
BTA0054AU	BT Wholesale Asian Share Fund	UU1124	%	%	%	%
HOW0033AU	Challenger Wholesale China Share Fund	UU1133	%	%	%	%
FID0011AU	Fidelity China Fund	UU1207	%	%	%	%
FID0015AU	Fidelity India Fund	UU1208	%	%	%	%
SSB0124AU	Legg Mason Emerging Market Trust	UU1122	%	%	%	%
IOF0203AU	Perennial Asian Shares Wholesale Trust	UU0109	%	%	%	%
MAQ0441AU	Premium China Fund	UU1136	%	%	%	%
SCH0006AU	Schroder Asia Pacific Fund	UU1155	%	%	%	%
SCH0034AU	Schroder Global Emerging Markets Fund	UU1213	%	%	%	%
FRT0006AU	Templeton Emerging Markets Fund	UU1222	%	%	%	%
<b>Specialist</b>						
FSF0891AU	Acadian Wholesale Geared Global Equity Fund	UU1114	%	%	%	%
JBW0111AU	Goldman Sachs JBWere Global Health & Biotech Wholesale Fund	UU1129	%	%	%	%
LEF0047AU	Optimix Wholesale Global Share Trust – Class A Units	UU1080	%	%	%	%
IOF0080AU	Perennial Global Shares High Alpha Trust	UU1163	%	%	%	%
PLA0004AU	Platinum Asia Fund	UU1132	%	%	%	%
PLA0002AU	Platinum International Fund	UU0159	%	%	%	%
PLA0101AU	Platinum International Technology Fund	UU1131	%	%	%	%
PLA0003AU	Platinum Japan Fund	UU1130	%	%	%	%
PMC0100AU	PM CAPITAL Absolute Performance Fund	UU1027	%	%	%	%
RIM0017AU	Russell International Shares Fund – \$A Hedged – Class C Units	UU1108	%	%	%	%
RIM0016AU	Russell International Shares Fund – Class C Units	UU1107	%	%	%	%

Step 4: Investment instructions table (continued)

**Please note:** The total percentage allocation in each column must equal 100% **not including** the minimum Cash Account requirements and the percentage allocation must be in whole figures.

APIR code	Easy Choice and Investor Choice investment options	Asset code	Step 4(a)	Step 4(b)	Step 4(c)	
			Initial or additional contribution/ deposit (specific investment instruction)	Change of Investment Strategy (Re-weight)	Standing Instructions	
					Investment	Redemption
<b>Property</b>						
<b>Australian Property (Listed)</b>						
HBC0008AU	Challenger Wholesale Property Securities Fund	UU0061	%	%	%	%
FSF0004AU	Colonial First State Wholesale Property Securities Fund	UU0043	%	%	%	%
CRS0007AU	Credit Suisse Property Fund	UU1199	%	%	%	%
JBW0108AU	Goldman Sachs JBWere Property Securities Wholesale Fund	UU1009	%	%	%	%
SSB0128AU	Legg Mason Property Securities Trust	UU0178	%	%	%	%
MAQ0063AU	Macquarie Master Property Securities Fund	UU0123	%	%	%	%
IOF0044AU	Perennial Australian Property Wholesale Trust	UU0097	%	%	%	%
VAN0004AU	Vanguard Property Securities Index Fund	UU1126	%	%	%	%
<b>Australian Property (Hybrid/Direct)</b>						
APZ0004AU	Aspen Select Property Fund	UU1228	%	%	%	%
MAL0008AU	BlackRock Combined Property Income Fund (Class D)**	UU1054	%	%	%	%
MAQ0448AU	Macquarie Direct Property Fund**	UU1168	%	%	%	%
<b>Global Property (Listed)</b>						
AMP0974AU	AMP Capital Global Property Securities Fund – Class A Units	UU1076	%	%	%	%
HOW0047AU	Challenger Wholesale Global Property Securities Fund	UU1194	%	%	%	%
HML0016AU	ING Wholesale Global Property Securities Fund	UU1220	%	%	%	%
IOF0081AU	Perennial Global Property Wholesale Trust	UU1078	%	%	%	%
<b>Global Property (Hybrid/Direct)</b>						
AMP1015AU	AMP Capital Core Property Fund	UU1138	%	%	%	%
<b>Infrastructure</b>						
<b>Australian Infrastructure (Listed)</b>						
JBW0030AU	Goldman Sachs JBWere Australian Infrastructure Wholesale Fund	UU1096	%	%	%	%
MGE0002AU	Magellan Infrastructure Fund	UU1219	%	%	%	%
<b>Global Infrastructure (Hybrid/Direct)</b>						
AMP1179AU	AMP Capital Core Infrastructure Fund	UU1187	%	%	%	%
FSF0905AU	Colonial First State Wholesale Global Listed Infrastructure Securities Fund	UU1196	%	%	%	%
MAQ0432AU	Macquarie International Infrastructure Securities Fund	UU1098	%	%	%	%

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Step 4: Investment instructions table (continued)

**Please note:** The total percentage allocation in each column must equal 100% **not including** the minimum Cash Account requirements and the percentage allocation must be in whole figures.

APIR code	Easy Choice and Investor Choice investment options	Asset code	Step 4(a)	Step 4(b)	Step 4(c)	
			Initial or additional contribution/ deposit (specific investment instruction)	Change of Investment Strategy (Re-weight)	Standing Instructions	
					Investment	Redemption
<b>Commodities</b>						
AMR001AU	Ascalon H3 Commodities Fund	UU1229	%	%	%	%
MAL0016AU	BlackRock International Gold Fund (Class D Units)	UU1139	%	%	%	%
FSF0038AU	Colonial First State Wholesale Global Resources Fund	UU1047	%	%	%	%
CSA0063AU	Credit Suisse Enhanced Commodity Fund	UU1200	%	%	%	%
MGL0019AU	DWS Global Equity Agribusiness Fund	UU1201	%	%	%	%
<b>Alternative Investments</b>						
MAL0030AU	BlackRock Asset Allocation Alpha Fund Class D	UU1191	%	%	%	%
MAL0029AU	BlackRock Global Allocation Fund (Aust)	UU1162	%	%	%	%
MGL0024AU	DWS Strategic Value Fund (Enhanced Liquidity)	UU1202	%	%	%	%
SSB0130AU	Legg Mason Tactical Allocation Trust	UU0179	%	%	%	%
UBS0013AU	UBS Absolute Return Fund (AUD)	UU1215	%	%	%	%
MAQ0482AU	Winton Global Alpha Fund	UU1211	%	%	%	%
<b>Diversified – Conservative</b>						
PWA0821AU	BlackRock Wholesale Managed Income Fund	UU0166	%	%	%	%
IOF0100AU	Perennial Capital Stable Wholesale Trust	UU0107	%	%	%	%
RIM0012AU	Russell Conservative Fund – Class C Units	UU1110	%	%	%	%
<b>Diversified – Balanced</b>						
MMF0700AU	ING Tax Effective Income Trust – Wholesale Units	UU1051	%	%	%	%
MLC0260AU	MLC Wholesale Horizon 4 Balanced Portfolio	UU0129	%	%	%	%
LEF0044AU	Optimix Wholesale Balanced Trust – Class A Units	UU1081	%	%	%	%
IOF0104AU	Perennial Balanced Wholesale Trust	UU0108	%	%	%	%
RIM0011AU	Russell Balanced Fund – Class C Units	UU1112	%	%	%	%
RIM0013AU	Russell Diversified 50 Fund – Class C Units	UU1109	%	%	%	%
SBC0815AU	UBS Balanced Investment Fund	UU1012	%	%	%	%
ZUR0059AU	Zurich Investments Managed Growth Fund	UU0193	%	%	%	%
<b>Diversified – Growth</b>						
IOF0126AU	Perennial Partners Trust	UU1169	%	%	%	%
PER0063AU	Perpetual's Wholesale Balanced Growth Fund	UU0158	%	%	%	%
RIM0014AU	Russell Growth Fund – Class C Units	UU1111	%	%	%	%
RIM0030AU	Russell High Growth – Class C Units	UU1113	%	%	%	%

Step 4: Investment instructions table (continued)

**Please note:** The total percentage allocation in each column must equal 100% **not including** the minimum Cash Account requirements and the percentage allocation must be in whole figures.

You can include new investment option(s) added since this form was printed below:

APIR code	Easy Choice and Investor Choice investment options	Asset code	Step 4(a)	Step 4(b)	Step 4(c)	
			Initial or additional contribution/ deposit (specific investment instruction)	Change of Investment Strategy (Re-weight)	Standing Instructions	
					Investment	Redemption
			%	%	%	%
			%	%	%	%
			%	%	%	%
			%	%	%	%
			%	%	%	%
			%	%	%	%
			%	%	%	%
			%	%	%	%
			%	%	%	%
TOTAL			%	%	%	%

Must add up to 100% if completed     
 Must add up to 100% if completed     
 Must add up to 100% if completed     
 Must add up to 100% if completed

**For superannuation applicants/members**

\* This investment option is classified as a 'restricted investment'. You are able to invest up to 70% of your account balance in restricted investments and no more than 30% of your account balance in any single restricted investment or restricted investments within the same sub-category of an investment category.

**For applicants/members/investors**

\*\* This investment option is not available for investment at the time of preparing this form. More up to date information on this investment option can be found on our web site at [www.ioof.com.au](http://www.ioof.com.au)

Step 5: Term Deposits details

Please indicate how the Term Deposit is to be opened:

By transfer(s) from other superannuation funds  
 (please ensure you complete and attach a 'Request to transfer a superannuation benefit form(s)')

**OR**

By cheque attached to this form

**AND/OR** one of the following options (for Existing Members only):

Amount \$

**OR**

Redeem funds using my existing nominated Standing Redemption Instructions in place

**OR**

Redeem funds from all of my existing investment options proportionately (excluding direct shares where applicable)

**OR**

Redeem funds from my existing investment options or from the Cash Account as per the instructions in the table below

**FROM**

APIR code	Asset code	Name of investment option(s)	% or \$ amount
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<b>Total</b>			<input type="text"/>

**!** Where you elect to redeem assets to open the Term Deposit, we will not purchase your Term Deposit until the proceeds from all redemptions necessary have been received into the Cash Account. Please ensure you have read the Terms and Conditions about Term Deposits, which is outlined in the Other Important Information section.



Step 7: Applicant/Member/Investor Declaration and Signature (continued)

**For superannuation applicants/members**

I acknowledge that if I make an investment in an investment option that is designated as a restricted investment (in the investment menu as updated on our web site at [www.ioof.com.au](http://www.ioof.com.au)), I have been informed that:

- (a) the Trustee is not required to transfer the whole of my withdrawal benefit (or a partial amount requested to be transferred) within 30 days after receiving all information prescribed by Super law (including all information that is necessary to process my request);
- (b) the reasons why an investment is illiquid is due to the underlying fund manager imposing withdrawal restrictions or having the ability to extend the withdrawal period in certain market conditions;
- (c) the maximum period in which a transfer must be effected is the period set out in the underlying product disclosure statement for the restricted investment which may be up to 365 days for some restricted investments.

I understand and accept that a period longer than the 30 days mentioned in (a) above is required (possibly in respect of the whole of the requested transfer amount) because of the illiquid nature of the investment.

**Note for Power of Attorney**

If this form is signed under a Power of Attorney, please enclose a certified copy of the Power of Attorney and the proof of identity documents for this Attorney with this form. If signed under Power of Attorney, the attorney certifies that he/she has not received notice of revocation of that power.

**Note for corporate investors**

This application must be signed either:

- under common seal; and/or
- by two directors or a director and the company secretary; or
- by the sole director (where applicable) who is also the sole company secretary.

**Member/Investor/Trustee/Director (Sole) Signatory 1**

X

Date  DD /  MM /  YYYY

**Additional Trustee (if applicable) Signatory 3**

X

Date  DD /  MM /  YYYY

**Joint Investor or additional Trustee/Director (if applicable)**

**Signatory 2**

X

Date  DD /  MM /  YYYY

**Additional Trustee (if applicable)**

**Signatory 4**

X

Date  DD /  MM /  YYYY

**Common seal of company (if required)**

Post to: Financial Partnership Portfolio Service, Reply Paid 264, Melbourne VIC 8060

Enquiries: 1800 000 137

Fax: 1800 558 539

Trustee/Service Operator: IOOF Investment Management Limited, ABN 53 006 695 021, AFS Licence No. 230524